

# RANGON KI LEHR



Karachi Down Syndrome Program



ANNUAL  
REPORT  
2023

*Rangon Ki Lehr represents the journey of life. Despite the turbulent waters, the sun rises every morning and with its reflection shine a myriad of different colors.*

In a world where every aspect of life is categorized and put into boxes, art defies every form of convention and labels as it binds us all together in a world full of imagination, color and light irrespective of our differences and weaknesses.

Individuals with Down syndrome are a palette of unique and exceptional colors; colors that if gone unnoticed will be like losing a priceless treasure. Each brushstroke is smearing a color with an untold story. A true testament to their limitless potential and symbolizing a beacon of hope, reflecting its light no matter how dark its surrounding.

These masterpieces speak to the depths of their souls, showing the world that no matter how turbulent the sea, they will hold onto the Lehr and make it to the shore. This year we are celebrating the unstoppable resilience, unique abilities and extraordinary talents of these individuals with Down syndrome, for they represent the color to our Rangon Ki Lehr.

As we reflect back on our year, constitutive of immense creativity, hope and passion, we extend our heartiest gratitude to all our sponsors and well-wishers for their unwavering support, who help us achieve our goal, of making this world a more accepting, warm and supportive space for all the individuals with Down syndrome.

**Legal Status and Nature of Operations:** The Karachi Down Syndrome Program (KDSP) was incorporated in Pakistan as a company limited by guarantee on 5th December 2014 under Section 42 of the Companies Act 2017. The organization is a one-stop solution for individuals with Down syndrome and their families providing services including Early Childhood Intervention (Physical, Occupational and Speech Therapy), Healthcare, Education, Skills Development, Family Support and Awareness. These services are supported by funds received from cross sections (organisations, institutions and individuals) of society within and outside Pakistan. All donations to KDSP are eligible for tax credit under section 2(36)(c) of Income Tax Ordinance 2001. KDSP is certified by the Pakistan Center for Philanthropy (PCP) and licensed by the Sindh Charity Commission under Sindh Charities Registration and Regulation Act 2019.

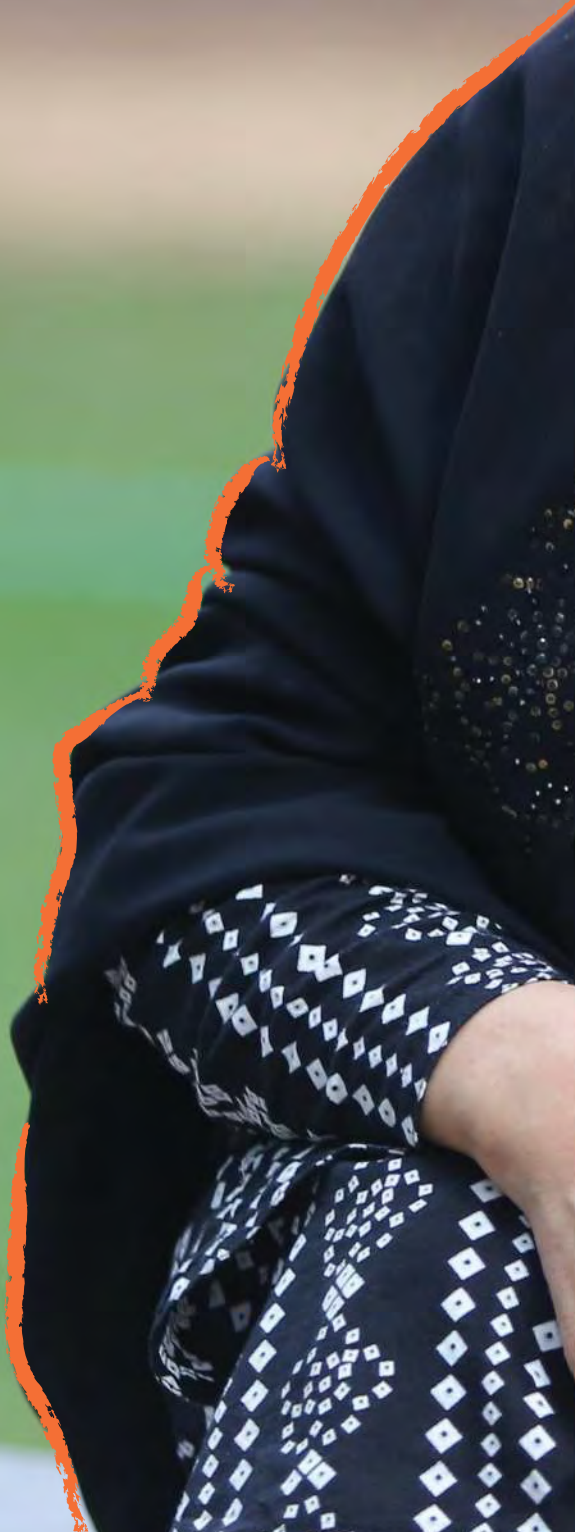
The registered Head Office of the organisation is situated at House No. 41/E/1, Block 6, PECHS, Karachi.





# CONTENTS

What is Down Syndrome	05
About KDSP	06
Vision, Mission, Values	07
KDSP KASHTI	09
Impact Numbers	10
Directors' Report	16
Review Report by the Chairman	19
CEO's Message	25
Services	30
Resource Mobilization	78
Our Partners	90
Board of Directors	96
Organogram	98
Governance	100
Financials	110
Get Involved	143







DOWN






# SYNDROME

In every cell in the human body there is a nucleus, where genetic material is stored in genes. Genes carry the codes responsible for all of our inherited traits and are grouped along rod-like structures called chromosomes. Typically, the nucleus of each cell contains 23 pairs of chromosomes, half of which are inherited from each parent. Down syndrome occurs when an individual has a full or partial extra copy of chromosome 21.

This additional genetic material alters the course of development and causes the characteristics associated with Down syndrome. A few of the common physical traits of Down syndrome are low muscle tone, small stature, an upward slant to the eyes, and a single deep crease across the center of the palm – although each person with Down syndrome is a unique individual and may possess these characteristics to different degrees, or not at all.





The Karachi Down Syndrome Program (KDSP), a non-profit organization, was launched in March 2014 by a group of concerned parents and passionate individuals who due to limited support and resources available locally, realized a need for a platform for those with Down syndrome. KDSP was formed with the mission to advocate the value, acceptance and inclusion of people with Down syndrome and aims to provide them with the opportunity to lead independent and fulfilling lives.

KDSP understands the needs of individuals with Down syndrome and their loved ones and so from the moment a family with a child with Down syndrome is introduced to us, KDSP embarks on a journey with them, until they feel empowered, included and equal members of society. We serve as a KASHTI for our Family Network as they navigate the waters of life; carrying them through with our 6 areas of service.



# ABOUT KDSP

## Vision

The Karachi Down Syndrome Program envisions a world in which all people with Down syndrome are respected, accepted, included and are given the opportunity to enhance their quality of life, realize their life aspirations and become valued, contributing members of mobilized communities.

## Mission

The mission of the Karachi Down Syndrome Program is to be the foremost organization in Karachi for information, service provision, networking, and advocacy for and about Down syndrome, by people with Down syndrome and their families, educators, health care professionals, and the community-at-large.

## Values

Certain core values define and drive the work done by KDSP and its team.

### **Dependability** (انحصار)

To be trustworthy and reliable.

### **Empathy** (احساس)

To be able to understand and share the feelings of another.

### **Compassion** (شفقت)

To be kind and have concern over the misfortune (actual or conceived) of others.

### **Integrity** (سائيت)

To be honest and hold strong moral values.

### **Determination** (عزم)

To remain steadfast in your purpose.

### **Equity** (مداقت)

To remain fair and impartial.



# KDSP KASHTI





### **Khandani Sahara - Family Support**

Empowering parents and caregivers through informational, emotional and financial support to become best advocates for their loved one with Down syndrome.



### **Agaahi - Awareness**

Raising awareness through campaigns, distribution of awareness material, public events such as the all-inclusive annual carnival and partnering with relevant stakeholders.



### **Sehat - Healthcare**

Facilitating individuals with Down syndrome through access to affordable, high quality healthcare services by partnering with leading healthcare organizations.



### **Hunar - Skills Development**

Organizing vocational skills training and social, physical and intellectual development programs to cater to children and adults with Down syndrome as well as their families.



### **Taleem - Education**

Working on both ends, with children with Down syndrome and mainstream schools, delivering training and workshops to ensure a seamless integration, because every child has the right to education.



### **Ibtidayi Bunyaad - Early Childhood Intervention**

Surmounting developmental milestones with tailor made occupational, physical and speech therapies to pave the way for independent living.



# IMPACT NUMBERS

since inception

1850+

Individuals with Down syndrome in KDSP's family network

570+

Children with Down syndrome benefited through subsidised ECI therapies

600+

Individuals benefited from Skills Development programs

550+

ECI therapies scheduled weekly





**80+**

Children with Down syndrome receiving education in mainstream schools

**15000+**

People made aware through various awareness initiatives

**1100+**

Healthcare referrals sent

**145+**

Family support group sessions conducted



**240**

Teachers trained on best practices of inclusive education

# OUR FAMILY NETWORK

Since 2014, KDSP offers services to not just individuals and families in Karachi, but also to those in nearby cities. Since the COVID-19 pandemic, KDSP has also extended services virtually to those residing in multiple locations across Pakistan.

## INTERNATIONAL REACH

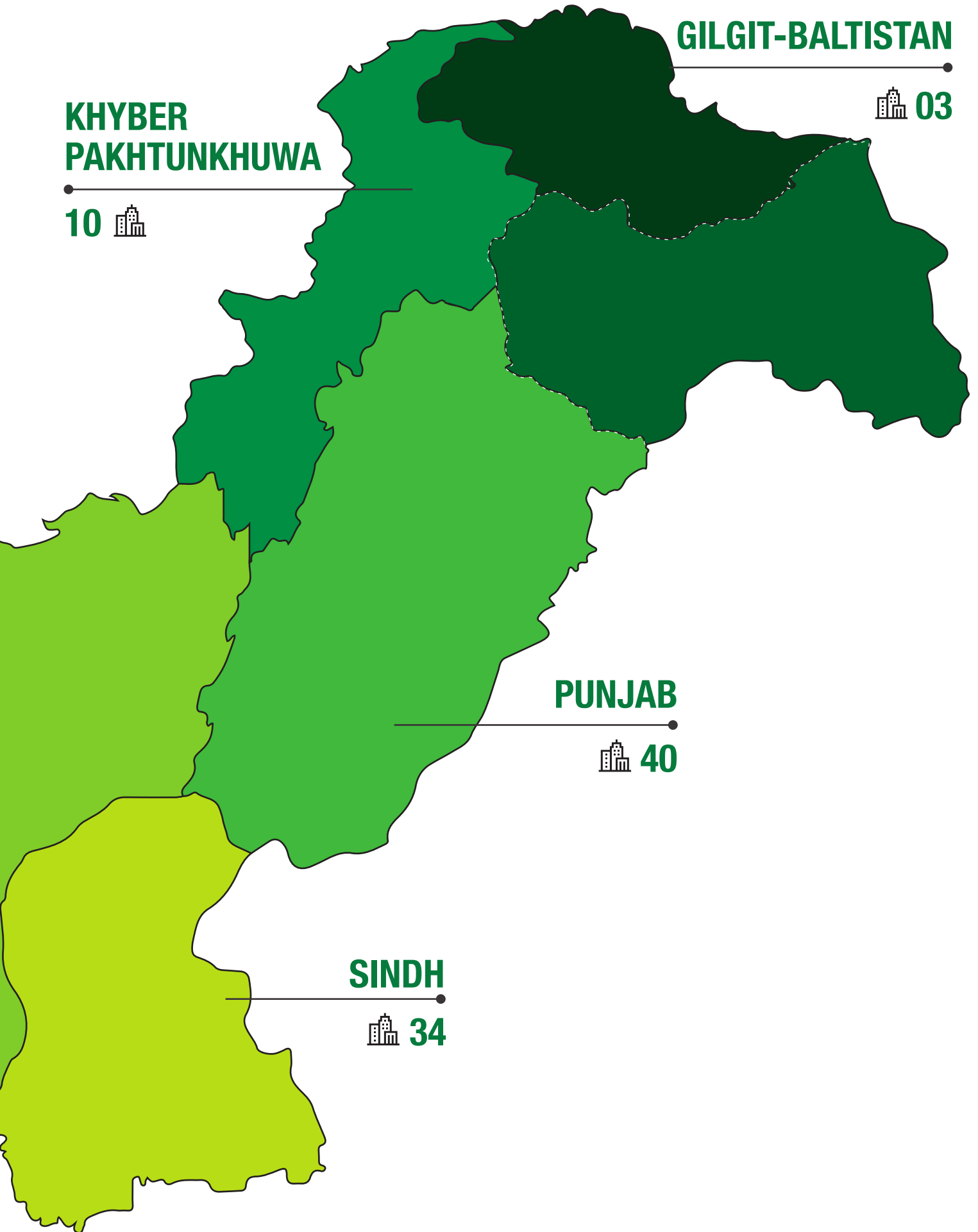
Jizan	Amherst	Madinah
Jubail	Leiah	Bihar
Sharjah	Burnaby	Zurich
Jeddah	Longueuil	Gujrat
Manchester	Timergara	Tashkent
London	Beirut	Al Buraimi
Riyadh	Damam	Kabul
Abu Dhabi	Sharjah	
Dubai	Jubail	

## BALUCHISTAN

06 



No. of Cities



# SILAH ADIL



When Silah was born, the doctor informed us that she may have Down syndrome. I didn't even know what Down syndrome meant at that time. My wife overheard the conversation and was devastated. It didn't take us much time to accept the diagnosis but we had a question, "what should we do now?" Luckily, my wife had heard about the Karachi Down Syndrome Program (KDSP). We contacted KDSP while still at the hospital. And so, our journey with Silah began.

My wife has been one of the most important contributors in Silah's development. I haven't been as involved. I am a bit of a lazy person, but her mother keeps me on my toes to ensure that I follow all guidelines received by the therapists. Without my wife, Silah wouldn't be here. I love Silah's adorable smile. It washes away all my worries. Whenever she smiles, you can't hold yourself from smiling back at her. I recall I was out shopping with my family and was holding Silah in my arms. A group of people who had been smiling at Silah from a distance for a while, came to me and requested to take a selfie with her. Her smile already seems to be making her famous.

I dream of seeing Silah set herself as an example of the smartest person with Down syndrome. Owing to tireless efforts by her mother and our family, I can confidently say that she is on the right track. I can't wait for her to grow up and make this dream come true!

**Parent of Silah Adil**







# DIRECTORS' REPORT



KDSP's dedicated efforts to raise awareness about Down syndrome led to an even greater expansion in our family network with the help of our new facility; KLC (KDSP Learning Center). This past year has been a testament to our organization's relentless pursuit of remarkable growth, continuous improvement and empowering initiatives. It brings us immense joy to witness the faith families place in KDSP, as we strive to help them and their loved ones with Down syndrome on their journey towards new lengths of development and independence. We take pride in our team that works tirelessly, with unwavering commitment and hard work to help KDSP achieve its fundamental goal of improving the lives of Individuals with Down syndrome and advocate for their rightful place in the society through our various inclusivity campaigns we carry out all year long.

KDSP, through its 6 essential areas of service, stands firmly to form a KASHTI, navigating individuals with Down syndrome and their families across any turbulent waves or rocky waters that may arise, ensuring they safely reach the shore through guided support and unified efforts.

## **Khandani Sahara - Family Support**

We hosted informational and emotional support group sessions, benefiting nearly 374 parents and caregivers. Moreover, we extended our support network to include siblings of children with Down syndrome, offering an enriching art workshop focused on Kintsugi and a reflective yoga and meditation session. Our peer-to-peer support program Humrahi successfully paired 109 individuals with parents of Individuals with Down syndrome.

## **Agaahi - Awareness**

This year, through our awareness sessions at various other organizations, corporations and academic Institutions, more than 2670 Individuals were made aware of and sensitized about Down syndrome. Additionally, KDSP Carnival 2023-the biggest event of the year, connected over 6500 individuals together, under one roof where we were able to largely advocate for a more inclusive space for all Individuals irrespective of any differences.

## **Sehat - Healthcare**

280 individuals benefited via Pediatric clinics (i.e. General & Developmental both) that were hosted at KDSP, 286 referrals were sent to partner hospitals, and surgical financial assistance was provided to clients in need along with travel allowance for clients travelling to Karachi for medical treatments. Several behavioral management workshops were organized with notable speakers highlighting the best practices and methodologies which benefitted more than 50 clients. Furthermore, KDSP partnered with renowned institutions including Alvi Dental and Ziauddin Hospital.



## **Hunar - Skills Development**

We catered to 200 individuals with Down syndrome and introduced 27 new skill based programs including Basket Ball with Ribat the Campus and Football Training with Karachi Champs. Through our crafter's brand Lehr, we made sales of over Rs. 1.3 million and 100% proceeds received were given back to our crafters

## **Taleem - Education**

104 children actively benefitted from our education service through our 3 programs i.e. Early Preschool Experience Program, Tailored Assistance Program & Program for Inclusive Education, KDSP collaborated with Aga Khan University Human Development Program to offer a joint course on Inclusive Education Training to Support Children with Intellectual Disabilities Supported by the U.S. Mission in Pakistan in Partnership with the Pakistan-U.S. Alumni Network (PUAN). An Annual Inclusive Education Training was held in collaboration with IBA consisting of interactive sessions focusing on understanding intellectual disabilities and how to incorporate academic modules pertaining to such understanding in a mainstream classroom setting. Subsequently multiple awareness sessions were held in various organizations and institutions to inform and train people about Inclusive education.

## **Ibtidayi Buniyaad - Early Childhood Intervention**

Our services catered to over 320 clients through weekly/bimonthly sessions, home plans, and guidance calls. Specialized mobility and orthopedic support was offered to 55 clients. Additionally, ECI clients received travel allowances to ensure access to therapies at KDSP without financial strain pertaining to travel costs.



Given the industry dynamics we are in; employee retention has been a primary challenge. In order to increase our retention rates, we are dedicated to streamlining our selection processes, maximizing our social impact, and implementing effective team-building initiatives to foster motivation and satisfaction amongst our employees.

We would like to extend our deepest appreciation to the generous contributions of all our friends, sponsors and donors without whom we could not have achieved our milestones. With the invaluable support of our well-wishers we successfully mobilized over Rs. 170 million this year. The confidence and trust of our donors placed in KDSP is strengthened by our steadfast commitment towards maintaining legal compliance and transparent financial controls to ensure the donations are serving their purpose of Improving the lives of individuals with Down syndrome and their families.

Your unwavering support is pivotal in helping us fulfil our mission of making this world a safe, inclusive and supportive space for all individuals.

We are filled with immense pride by the work of these exceptional individuals who make up our esteemed Board of Directors. These visionary leaders bring a wealth of experience, diversity, and expertise to our organization, and we are truly honored to work alongside them.

## Name of Directors

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Syed Fawad Ahmed (Chairman of the Board)

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Mr. Ali Ahmed Allawala

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Mr. Danish Aman

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Ms. Farzeen Ali

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Ms. Hamidah Mohammad Walli

---

Ms. Nasira Faiz

---

Dr. Salman Kirmani

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Chaudhary Adeel Rasheed

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Mr. Muzaffar Ali Shah Bukhari

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Mr. Aref Cheval

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Ms. Rashida Faheem

Ms. Rashida Faheem resigned on 6th September 2022 and Mr. Aref Cheval was appointed to fill the casual vacancy

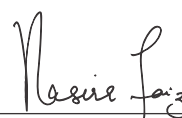
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In the coming year, KDSP aims towards an even brighter future, determined to achieve bigger milestones and success. I eagerly look forward to your continued support and thank you for being an esteemed part of our journey.

Sincerely,



Chief Executive Officer



Director



# REVIEW REPORT BY CHAIRMAN



## Dear Stakeholders,

As the Chairman of KDSP's Board, I have been deeply honored and privileged to have led this distinguished group of individuals dedicated to our mission. It was with a profound sense of responsibility and optimism that I assumed this role. Guided by our shared vision and a spirit of unwavering dedication, I am proud of the challenges we have overcome and the opportunities we have embraced during my tenure. I am confident that our collective efforts will continue to bring positive change and progress to our organization and individuals with Down syndrome.

### 2022/2023

This year has marked a period of significant growth and accomplishment for KDSP. We successfully transitioned to two new, state-of-the-art facilities, providing a more conducive environment for our programs. Our commitment to expanding services has yielded tangible results, allowing us to reach and benefit more individuals than ever before. Our outreach efforts have achieved remarkable success, with our impact extending to a broader audience. Additionally, we have forged new donor avenues, strengthening our financial stability and support network. These achievements stand as a testament to our dedication and the positive direction in which we are headed.

### Principal Activities of KDSP

KDSP is primarily engaged in information, networking and advocacy for and about Down syndrome by individuals with Down syndrome along with their families, educators, healthcare professionals and the community at large. This year we received funds in form of donations, sponsorships and grants through various local and international entities to support the operations of our organization.

### Operational and Financial Performance

KDSP is currently catering to over 2000 individuals with Down syndrome along with their families through our in house facility and online consultation processes.

Description	2023	2022	Variance
	(PKR in Million)	%	
Donation & Income	171	120	43%
Operating Expenditure	161	106	52%
Programme Expenses	147	92	60%
Programme	14	14	0%
Administration			
Total Assets	219	143	53%
Net Asset	66	56	18%

The directors are pleased to share that through the collected efforts of our Resource Mobilization team and the positively overwhelming support of our donors and supporters, we were able to record a collection of PKR 171 million in funds this year, which was 43% higher than the last one. Several new initiatives and programs have been introduced to efficiently utilize the funds raised during 2023-2024.

KDSP's Zakat system is routinely evaluated by the Shariah Advisor whose report is shared in this annual report. It is audited by Alhamd Shariah Advisory Services (Pvt.) Limited.

### Board Performance

In addition to standing matters the HR and Audit Committee has meticulously focused on refining our organizational strategies, with a particular emphasis on employee retention, engagement, and benefits, all while maintaining prudent financial management. The Awareness Committee has overlooked impactful campaigns, including a highly successful song release, and a carnival bigger and better than ever. Our Resource Committee has effectively addressed the challenge of maximizing inflows, including strategies to combat donor fatigue in the face of rising inflation. Meanwhile, the Education Committee has expanded its endeavors in inclusive education, forging partnerships with esteemed institutions. The Skills Development Committee has made considerable headway in establishing the Lehr by KDSP brand and forging valuable connections to create employment opportunities for individuals with Down syndrome. Lastly, our Healthcare Committee has diligently explored sustainable options for healthcare services and introduced essential programmatic enhancements, such as behavior therapy. Together, we have achieved notable progress, and I eagerly anticipate another year of impactful work and growth for our organization.

### Board and its Effectiveness

The KDSP Board plays three pivotal roles within the organization: providing strategic direction, overseeing management, and offering support and counsel. The Board evaluation assesses the effectiveness of these roles through the following components:

#### Alignment with Vision, Mission, and Values:

Board members demonstrate a strong understanding of KDSP's vision, mission, and objectives.

#### Engagement in Strategic Planning:

The Board actively participates in the strategic planning process, advising on critical goals and financial plans.

#### Policies and Procedures:

Comprehensive policies and procedures have been approved by the Board to ensure smooth operations.



**Regular Monitoring:**

Periodic reviews of KDSP's performance in relation to established plans and policies are conducted, with corrective actions implemented when necessary.

**Financial Resource Management:**

The Board continuously monitors financial indicators and takes appropriate action as needed.

**Budgetary Oversight:**

Thorough discussions regarding the annual budget take place, with consideration of recommendations from external auditors.

**Trust and Integrity:**

The Board diligently ensures the integrity of financial and management controls, extending to staff, contractors, vendors, and stakeholders.

**Positive Public Image:**

Board members actively promote a positive public image for KDSP and engage in communication with key stakeholders.

**Management Interaction:**

Formal and informal communication channels are maintained with the CEO, and executive team, providing valuable advice and counsel.

**Review of CEO's Performance:**

The Board links the compensation of the CEO to performance, ensuring accountability.

**Board Structure and Dynamics:**

The Board's size and composition are suitable, fostering an active engagement and frequent meetings to fulfill responsibilities.

KDSP has successfully navigated through challenging times, thanks to the dedication and resilience of our team. We anticipate ongoing support as we strive to expand and prosper, touching the lives of many more individuals with Down syndrome.

**Maintaining Financial Stability**

KDSP pays great attention to the maintenance of sufficient working capital throughout the year through strategic forecasting and planning to ascertain the smooth flow of our operations and services. We implement effective risk management policies to efficiently address any unforeseen or potential challenges that may arise, to preserve our financial stability.

**Investing in Human Capital**

KDSP greatly values its human capital and understands that it is the key component to keep our KASHTI afloat and sail smoothly in order to create the difference we aim for every single day. We conduct various training programmes and awareness sessions especially for our managing, administrative and working staff to help them enhance their skills, understanding and efficiency.

Subsequently, we consider mental and emotional well-being to be of the utmost importance in keeping a safe, motivated and supportive workspace for which we organize multiple stress reducing events, monthly check ins and team bonding exercises to facilitate healthy and peaceful functioning of our organization.



## Audit and HR Committee

Given the dynamic nature of our organization and the consistent evolvement of our regulations, policies and guidelines relating to non-profit organizations, there is a continuous need for diligent monitoring in the legal and compliance domain, due to which The Board has established the Audit and HR Committee.

Principal Risks and Uncertainties of the Foundation are:

Risks	Mitigation Action
<b>Reputational Risk</b>	This is achieved through organizational training and the enforcement of policies and procedures to ascertain that all KDSP employees are well-informed about appropriate behaviors for any situation.
<b>Regulatory Risk</b>	We stay informed about any updated regulatory changes and come up with internal policies to implement them into practice.
<b>Contribution Risk</b>	This is managed by expanding our financial resources in order to have a consistent influx of funds.
<b>Investment Risk</b>	We stay diversified within each category of investment.
<b>Internal Control Risk</b>	This is attained through the Audit and HR Committee that directly reports to the Directors with added monitoring measures implemented both at the department and organizational level.
<b>Recruitment and Retention Risk</b>	We aim to bring in, nurture and retain credible and talented individuals at all levels of the organization.
<b>Safeguarding Risk</b>	We have managed this by establishing a comprehensive framework of policies, procedures and practices that cater to the safety, integrity and well-being of the individuals with Down syndrome, their families and other stakeholders while interacting with the organization, its people and its initiatives.

## Statement on Corporate and Financial Reporting Framework:

- These financial reports presented by the management at KDSP accurately reflect the state of affairs, outcome of its initiatives, cash flows and the updated changes in its funds and reserves.
- Book of Accounts have been appropriately and responsibly recorded.
- Adequate accounting policies have been continuously implemented during the compilation of the financial reports.
- Accounting and Reporting Standards established by Pakistan are diligently followed to prepare the financial statements of KDSP. These consist of:
  - \* The provisions of or directives highlighted under the Companies Act 2017.
  - \* International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IAS) as declared under the Companies Act 2017.
  - \* Accounting Standard for Not for Profit Organizations issued by the institute of Chartered Accountants of Pakistan as mentioned under the Companies Act 2017.
- In case the directives and provisions mentioned under the Companies Act 2017 differ from the ones declared by the IFRS or Accounting Standard for NPOs, the directives notified under the Companies Act 2017 take over.
- The mechanisms set in place internally, have been curated and followed for maximum efficiency. These mechanisms are routinely evaluated by the internal Audit team and other existing monitoring procedures. These processes of evaluation are a continuous process carried out to solidify these controls and bring improvements in the existing system.
  - \* There exist no definitive apprehensions about the organization's ability to continue with its service as of yet.
  - \* The organization has responsibly followed the highest possible standards of corporate governance.



## Board Meetings & Attendance

Our board conducts regular meetings all throughout the year. During this financial year that ended in June 2023, Board of Directors meetings were held, all inside Pakistan. The attendance details of these meetings are as follows:

Directors	Meetings Attended
Chief Executive Officer	4
Syed Fawad Ahmed	4
Ali Ahmed Allawala	3
Farzeen Ali	3
Aref Cheval	2
Chaudhary Adeel Rasheed	3
Hamidah Walli	3
Danish Aman	4
Nasira Faiz	2
Muzzafar Ali Shah Bukhari	1
Dr. Salman Kirmani	-
Rashida Faheem	-

The leave of absence was granted to the Directors who could not attend the meeting due their prior commitments. Ms Rashida Faheem resigned on 6<sup>th</sup> September 2022 and Mr. Aref Cheval was appointed to fill the vacancy.

## Involvement of the Board of Directors

The Board of Directors at KDSP are a group of incredibly qualified, dedicated and supportive professionals who bring their valuable experience and exceptional skills to our organization. They monitor and evaluate the progress in regards to the set objectives and plans, financial trends and their impact to ascertain the alignment of KDSP's operations and its core mission.

None of our directors or their relatives received any compensation directly or indirectly from the organization.

Additionally, the board actively participates in all fundraising initiatives for KDSP and serves as a source of guidance and support for all, including the leads and the organization overall.



**Today we have a growing family of 1800+ individuals with Down syndrome and their families and our only goal is to keep growing and meet the needs of the Down syndrome community in Pakistan but also those within the South Asian region.**

## Future Outlook – Emerging Stronger

KDSP envisions opening of its Islamabad Chapter to steadfast its mission of expanding its platform for information, networking and advocacy for and about Down syndrome and be able to welcome and facilitate more individuals with Down syndrome on our KASHTI to make this society a safe, inclusive and accepting space for all individuals irrespective of their differences.

We plan on organizing and including more programs and initiatives to empower a greater number of individuals with Down syndrome to provide them with the necessary support and guidance so that they can eventually move towards the path of employment and self-fulfillment.

It's been 9 beautiful years since we first started KDSP's journey. During these years we experienced multiple high tides and turbulent waves but eventually, through united and dedicated efforts and a true vision we were able to overcome these challenges and reach the shore of success and victory. Today we have a growing family of 1800+ individuals with Down syndrome and their families and our only goal is to keep growing and meet the needs of the Down syndrome community in Pakistan but also those within the South Asian region.

Without your support, commitment and contribution, KDSP would not be able to achieve its goals, therefore I want to express my utmost gratitude and invite you to continue being our source of support and strength as we work towards transforming the lives of individuals with Down syndrome and their families, within Pakistan and beyond.

### Chaudhary Adeel Rasheed

Chairman and Director  
Karachi Down Syndrome Program (KDSP)

# kdsp personality

We often mention KDSP to acquaintances, in gatherings and more. It is becoming increasingly common for someone to respond with a whole lot of enthusiasm 'oh of course, what an amazing organization,' or 'there's few organizations that do such great quality work' and even an 'I've been wanting to work there.' We wonder sometimes if the circle is getting smaller or KDSP's work becoming grander, more known, whether it is a section of society or whether now we've established ourselves as a large, credible and revered organization. Such big words, such high expectations – the responsibility of continuing to live up to these is heavy, to say the least.

We serve over 1800 families of individuals with Down syndrome, with two large facilities in Karachi, hoping to start with Islamabad soon, building capacity of partner schools and organizations, not just locally - but also internationally.

Families of children with Down syndrome from Lahore, Quetta, Peshawar, Riyadh, Muskat, London have relocated to Karachi, only to access KDSP's services. Every so often we receive requests from organizations for sharing our trade secrets, around events, social media, impact, relationships and so much more. We realize we are now being counted in the big leagues, the first few not for profits mentioned for transformational, credible work. But why, we ask?

We serve a very specific group of beneficiaries, individuals with DS, the prevalence of DS is 1 in 700, so even if we were to serve anyone and everyone with Down syndrome in Pakistan we would have 300,000 beneficiaries, while those of the bigger not for profits have potential beneficiaries in millions. Lots of people still know what Down syndrome is, or still don't know anyone with Down syndrome. Why then?

There is something unique about the KDSP way, its philosophy and its personality. The organization not only embodies purpose and a clear set of values, but also soul. It's bustling with emotions, passion, resilience and families of children with Down syndrome who call it home, raise concerns, protest for a spot... everyone in this community can call it their own, each has a claim to KDSP and yet the organization doesn't claim much. Perhaps that's it, it doesn't have to for the world that KDSP attempts to create is a bit of flip, almost like an alternative reality. Children with Down syndrome are not just included but also treated like princes and princesses, their parents like royalty - something they do not receive from the outside world. We compensate for where the world falters - tall order, but that's what we stand for, equity, fairness and a whole lot of love.

And while there is the responsibility of giving it our all, to be enough, there is always incredible exhilaration. The thrill of seeing a child with Down syndrome smile at their therapist, their teacher, the comfort on the faces of parents once they enter KDSP, the air of confidence of the younger adults as they strut along the corridors, the toddlers walking in independently, trusting anyone at KDSP with their hand to hold as they take the stairs. Beautiful, happy place that it is - KDSP is home to them and us.



# CEO'S MESSAGE



**This past year has been a testament to our organization's relentless pursuit of remarkable growth, continuous improvement and empowering initiatives. It brings me immense joy to witness the faith families place in KDSP, as we strive to help them and their loved ones with Down syndrome, on their journey towards new lengths of development and independence**



Through KDSP's dedicated efforts to raise awareness about Down syndrome that led to an even greater expansion in our family network and with the help of our new facilities; KDSP Learning Center (KLC) and KDSP Development Center (KDC). This past year has been a testament to our organization's relentless pursuit of remarkable growth, continuous improvement and empowering initiatives. It brings me immense joy to witness the faith families place in KDSP, as we strive to help them and their loved ones with Down syndrome, on their journey towards new lengths of development and independence. I take pride in our team that works tirelessly, with unwavering commitment and hard work to help KDSP achieve its fundamental goal of improving the lives of individuals with Down syndrome and advocate for their rightful place in the society.

KDSP, through its 6 essential areas of service, stands firmly to form a KASHTI, navigating individuals with Down syndrome and their families across any turbulent waves or rocky waters that may arise, ensuring they safely reach the shore through their guided support and unified efforts.



### **Khandani Sahara – Family Support**

We hosted informational and emotional support group sessions, benefiting nearly **300** parents and caregivers. Moreover, we extended our support network to include siblings of children with Down syndrome, offering an enriching art workshop focused on kintsugi and a reflective yoga and meditation session.



### **Agaahi – Awareness**

This year, through our awareness sessions with various other organizations, corporations and academic institutions, more than **15,000** individuals were made aware of and sensitized about Down syndrome. Additionally, KDSP Carnival 2023 – the biggest event of the year, connected **6,500** individuals together, under one roof where we were able to largely advocate for a more inclusive space for all individuals irrespective of their differences.



### **Sehat – Healthcare**

**37** Pediatric clinics were hosted at KDSP and surgical financial assistance was provided to clients in need along with travel allowance for clients traveling to Karachi for medical treatments. Several behavioral management workshops were organized with notable speakers highlighting the best practices and methodologies which benefited more than **50** clients. Furthermore, KDSP partnered with renowned institutions including SIUT and Ziauddin Hospital.



### **Hunar – Skills Development**

We catered to **131** individuals with Down Syndrome and introduced **27** new programs including BasketBall with Ribat the Campus and Football Training with Karachi Champs. Through Lehr (KDSP Crafters' brand), we made sales of over Rs.13 lacs and all proceeds received were given back to our crafters.



### **Taleem – Education:**

KDSP collaborated with Aga Khan University Human Development Programme to offer a joint course on Inclusive Education Training to Support Children with Intellectual Disabilities Supported by the U.S. Mission in

Pakistan in Partnership with the Pakistan-U.S. Alumni Network (PUAN). An Annual Inclusive Education Training was held in collaboration with IBA consisting of interactive sessions focusing on understanding intellectual disabilities and how to incorporate academic modules pertaining to such understanding in a mainstream classroom setting. Subsequently multiple awareness sessions were held in various organizations and institutions to inform and train people about inclusive education.



### **Ibtidayi Buniyaad – Early Childhood Intervention**

Our services catered to over 320 clients through weekly/bimonthly sessions, home plans and guidance calls. Specialized mobility and orthopedic support was offered to **67** clients and additional support was provided through in-kind donations. Additionally, ECI clients received travel allowances to ensure access to therapies at KDSP without financial strain pertaining to travel costs.

## **With the invaluable support of our well-wishers we have successfully raised over PKR 170 million in donations and partnerships this year.**



Since the transition from Jason Trade Center to our new facility, KLC, accommodating all our employees, management, and staff became increasingly difficult. We had to conduct therapies from makeshift spaces which proved to be quite challenging and prompted the opening of our second facility, KDC. This expansion has significantly improved our operational efficiency. Given the industry dynamic we are in; employee retention has been a primary challenge. In order to increase our retention rates, we are dedicated to streamlining our selection processes, maximizing our social impact, and implementing effective team-building initiatives to foster motivation and satisfaction amongst our organization.

I would like to extend my deepest appreciation to the generous contributions of all our friends, partners and donors without whom we could not have achieved our milestones. With the invaluable support of our well-wishers we have successfully raised over PKR 170 million in donations and partnership this year. The confidence and trust of our donors placed in KDSP is strengthened by our steadfast commitment towards maintaining legal compliance and transparent financial controls to ensure the donations are serving their purpose of improving the lives of individuals with Down syndrome and their families. Your unwavering support is pivotal in helping us fulfill our mission of making this world a safe, inclusive and supportive space for all individuals.

In the coming year, KDSP aims towards an even brighter future, determined to achieve bigger milestones and successes. I eagerly look forward to your continued support and thank you for being an esteemed part of our journey.

Sincerely,

**Tabish Shahzad**  
Chief Executive Officer  
Karachi Down Syndrome Program (KDSP)

# ZAHRA MUHAMMAD

My daughter Zahra has been part of EFL (education for life) since May 2022 and even though she is shy and introverted by nature, she has made a lot of friends. She loves sitting next to her best friend in the classroom. In just a short span of time at KDSP, I have seen her come out of her comfort zone and put her best foot forward. During KDSP's Annual Art Exhibition – Rangon ki Lehr she was able to sell two different art pieces by doing so which filled her with so much pride and joy.

Her painting “An Evening to Remember” was extremely loved at the exhibit, so much so that she made it thrice for different customers. She is currently working as an intern at Engro Fertilizers.

As parents, we are beyond grateful for KDSP to have given her the opportunity to utilize and enhance her talents and feel even more confident. She surprises us everyday by learning something new. We love to see Zahra grow and thrive and cannot wait to see what the future has in store for her.

**Parent of Zahra Muhammad**







# FAMILY SUPPORT





350+

Individuals with Down syndrome newly registered in KDSP's Family Network

100+

Parents benefited by support offered through Humrahi Program

28

Family Support Group sessions conducted

28

Humrahis offered emotional & informational support to other parents from KDSP's Family Network

\*Numbers for the year

# Family Support Group Sessions conducted in Year 2022-23

KDSP continued to offer monthly informational Family Support Group sessions to parents and caregivers of individuals with Down syndrome on diverse topics.

Month	Topic	Speaker
July 2022	ENT Care Needs for Individuals with Down Syndrome	<b>Dr. Rahim Dhahnani Dr. Muhammad Wasif</b>
August 2022	Learning and Language Development through Play	<b>Ms. Mahnaz Maqbool</b>
September 2022	Dental Care Needs for Individuals with Down Syndrome	<b>Dr. Abbas Mehdi</b>
October 2022	Understanding Mental Health and Neurodevelopment needs for individuals with Down syndrome	<b>Dr. Zehra Jafar</b>
November 2022	Cardiopulmonary Resuscitation (CPR) Awareness Session	<b>Dr. Muhammad Fareeduddin Ms. Maha Shahid Mr. Aakash Kumar</b>
December 2022	-	-
January 2023	Genetic Counseling for Parents of Individuals with Down Syndrome	<b>Dr. Salman Kirmani</b>
February 2023	Strategies to Manage Behavior at Home	<b>Ms. Hafsa Iftikhar</b>
March 2023	Basic Physical Therapy Interventions for Children with Down Syndrome	<b>Ms. Zainab Siddiqui</b>
April 2023	Gastrointestinal Care Needs for Children with Down Syndrome	<b>Dr. Areeba Sultan Dr. Razi ur Rehman Dr. Summan Agha</b>
May 2023	Pre-Requisites of Handwriting Skills for children with Down Syndrome	<b>Ms. Ayesha Sarfaraz Khan</b>
June 2023	Summer Learning Plan for Children with Down Syndrome	<b>Ms. Suha Abbas</b>

## Beach Retreat

KDSP organized a Beach Retreat for its Family Network to bring together families and enrich ties between parents and caregivers of our beloved individuals with Down syndrome. The retreat acted as a getaway for families and provided the perfect opportunity to leave the hustle bustle of daily life to relax, enjoy their time together and soak in some salt and sunshine!

**Sponsor: Delta Power**



## New Year's Hi-Tea



New Year's Hi-Tea was organized to offer an opportunity for families to come together, know each other, and bond by sharing their new year's resolutions. Families who attended, reflected on the past year; they celebrated their achievements and buried their sorrows in a pot. Many resonated with each other, found strength from shared experiences all while enjoying delicious snacks and tea!



# Let us Art

## An expression through art workshop for siblings of individuals with Down syndrome

This workshop was designed for siblings of individuals with Down syndrome to provide them the opportunity to gain peer support. Being a sibling of an individual with Down syndrome is a rewarding experience but it can sometimes feel isolating. Thus this workshop aimed to help them navigate their emotions in a positive way. The workshop was facilitated by Maheera Saleem - an artist and aspiring psychologist. She enabled the participants to learn the kitsungi art technique in a safe and positive space while also allowing them to creatively express themselves and seek support through shared experiences.



# Mum Tum aur Hum



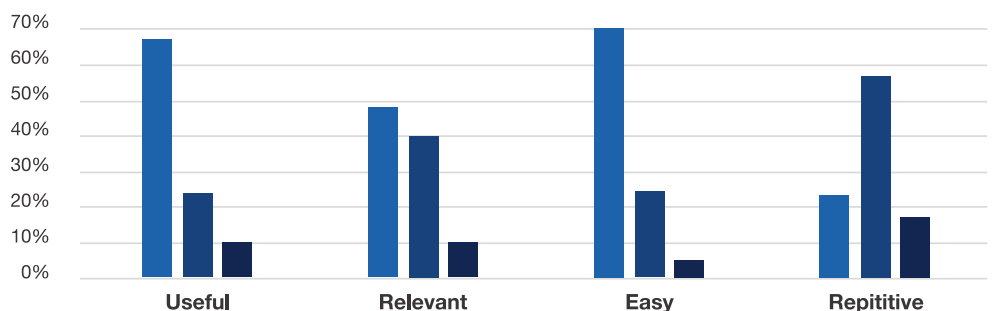
This session aimed to offer a bonding experience through different games to mothers and their children with Down syndrome. The activities included interactive floor and table games to allow mothers to connect with their kids.

**Sponsor: Floor Club**



## Information shared during the monthly Family Support Group Session

- Always
- Sometimes
- Never



# Eid Milan 2023

DSP hosted an Eid Milan to celebrate the essence of Eid with the Family Network. Many families of individuals with Down syndrome go through social, emotional and financial challenges. Eid Milan allowed them to celebrate, create beautiful memories and strengthen their bonds with one another.



**Sponsor: Bambou and Yellow Taxi Pizza**



# Sibling Serenity

## Discover Yourself Through Yoga and Meditation

The session aimed to offer a therapeutic experience to siblings of individuals with Down syndrome. The session was conducted by Elishba Popatia, a yoga instructor and aspiring psychologist. Being a sibling to a loved one with Down syndrome is a wonderful experience but for many it can lead to feelings of neglect and isolation. Through this session, siblings found the opportunity to come together to experience yoga, meditation and some engaged in self-reflection.





**AWARENESS**



2670+

Individuals engaged  
and made aware about  
Down syndrome.

\*Numbers for the year

## Jazz's Video for T-20 World Cup 2022



### Promoting Inclusion in Sports

The spirited beats of Jazz's sports anthem, 'Khel Dil Mein Hai,' featured individuals with Down syndrome associated with KDSP. **Asim Azhar**, **Meesha Shafi**, and **Eva B.** brought their powerful voices to this empowering song, produced by SeeMe Productions and directed by Hassan Dawar. The anthem not only ignited passion for sports but also celebrated the inclusion of individuals with Down syndrome in the world of sports.



## Children's Day Celebration - Visit to Sindbad and Chop Chop Wok

On Children's Day, 20<sup>th</sup> November 2022, children and adults with Down syndrome had a joyful outing to **Sindbad** and **Chop Chop Wok**. They thoroughly enjoyed several rides, savored delicious treats, and created unforgettable memories. This celebration emphasized the importance of inclusion and tolerance, highlighting the positive impact of acceptance.



## World Down Syndrome Day 2023

World Down Syndrome Day (WDSD) is an annual observance held on March 21st. It aims to raise awareness about Down syndrome, promote inclusivity, and celebrate the unique abilities and contributions of individuals with this condition. The day serves as a global call to action, encouraging communities to embrace diversity and create a more compassionate world.



## KDSP Carnival 2023

On 5th February 2023, hearts overflowed with joy as KDSP hosted its annual carnival at the DHA Sports Club, Moin Khan Academy, celebrating World Down Syndrome Day with unwavering passion. The theme, **#PyaarBaanto**, reverberated with love, hope, and inclusion, igniting the flame of unity in an inclusive society where people of all abilities were not just accepted, but genuinely cherished. Amidst the colorful festivities, the spirit of togetherness prevailed, and over 6500 attendees, including 1450 members from the KDSP family network, experienced a day of laughter and immense joy.



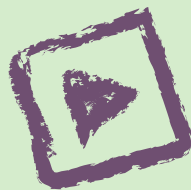
## 12<sup>th</sup> WSD Conference at the United Nations



KDSP was honored to participate in the 12th World Down Syndrome Day Conference held at the United Nations Headquarters in New York City. This conference brought together self-advocates, supporters, government and UN officials, as well as NGO representatives. The event provided a platform for the exchange of knowledge, experiences, and best practices from various countries across the globe.



## Raising Awareness through Media Engagement



Samar Naqvi, the CEO of KDSP, was featured in a live interview on Express News on World Down Syndrome Day. The interview not only highlighted Down syndrome but also showcased KDSP's progress and initiatives.



## Expanding KDSP's Partner Base

On 1<sup>st</sup> March, 2023, Zhalay Sarhadi, Pakistani actor, model, and former VJ, visited the KDSP Learning Center. Zhalay embraced the cause of an inclusive society, becoming an integral part of the journey to support individuals with Down syndrome.



# Awareness Sessions and Guest Speaker Sessions

KDSP conducted multiple awareness sessions with schools and organizations, collectively reaching out to over **100 individuals** who were made aware of Down syndrome and the challenges associated with it. The primary objective of these sessions was to raise awareness about Down syndrome and foster greater sensitivity among the audiences towards the cause supported by KDSP. Notably, these awareness sessions were successfully conducted at institutions such as **Ziauddin School, Essa Lab, and The Smart School.**



KDSP's team leads for Awareness and Resource Mobilization delivered a guest speaker session to the students at **IBA, Karachi**, as part of their Social Marketing course. Students were engaged and inspired by KDSP's work, gaining a deeper understanding of their impact and the importance of empathy and empowerment.

On another occasion, **Ms. Samar Naqvi, CEO** at KDSP was invited to speak to BBA students at IBA, Karachi as a part of their Business Communication course. The session was titled, '**A Leap of Faith**', and was directed towards offering BBA students career advice and insight into unconventional career paths they can opt for, where their business degree can be put to use.

KDSP was also given the opportunity to speak at a Health and Wellness Session at Rangoonwala Trust, Karachi, to discuss Down syndrome and other important health and wellness topics that go unaddressed.

Another Guest Speaker session at **Discovery Center, Beaconhouse**, was conducted on the topic of '**Rights and Inclusion of Persons with Disabilities in Pakistan**' which ignited a powerful call to action in students, spreading ripples of acceptance and understanding far and wide.

These events and engagements were not just milestones but emotional landmarks, each representing a profound commitment to create a world where love, hope, and inclusion are the guiding stars, leading us all towards a brighter, more compassionate future.





## KDSP Center Visits

KDSP offers an enriching opportunity for organizations interested in visiting our facility to learn more about the services we provide. The visit entails an engaging awareness session focused on Down syndrome, followed by a heartwarming interactive activity that allows participants to connect and interact with individuals with Down syndrome. This experience aims to foster understanding, compassion, and awareness, while providing a unique and memorable encounter for all involved. This year, the following organizations visited the KDSP facilities:

1. 10 Pearls
2. TPL Corp
3. Dastgyr
4. Tapal
5. Cosmo Group
6. Bryte
7. Utilities Tech
8. JBS
9. Liaquat National Hospital School of Physical Therapy
10. Jinnah University for Women
12. TekRevol



## Awareness Sessions

### Organizations

KDSP aims to foster an inclusive society by enlightening various organizations about Down syndrome. Through awareness sessions at these corporations, KDSP promotes diversity, accessibility, and inclusive hiring practices. Empowering individuals with Down syndrome and their families, they strive to create a welcoming environment where everyone can thrive. This year, KDSP held awareness sessions with the following organizations:

1. 10 Pearls
2. AKUH
3. TPL Corp
4. Rangoonwala
5. Dastgyr
6. Sindbad
7. Tapal
8. Cosmo Group
9. Bryte
10. Essa Lab
11. Utilities Tech
12. IBA
13. JBS (Jaffer Business Systems)
14. Ribat
15. Engro Fertilizer



## Awareness Sessions

### Program for Inclusion Education (PIE)

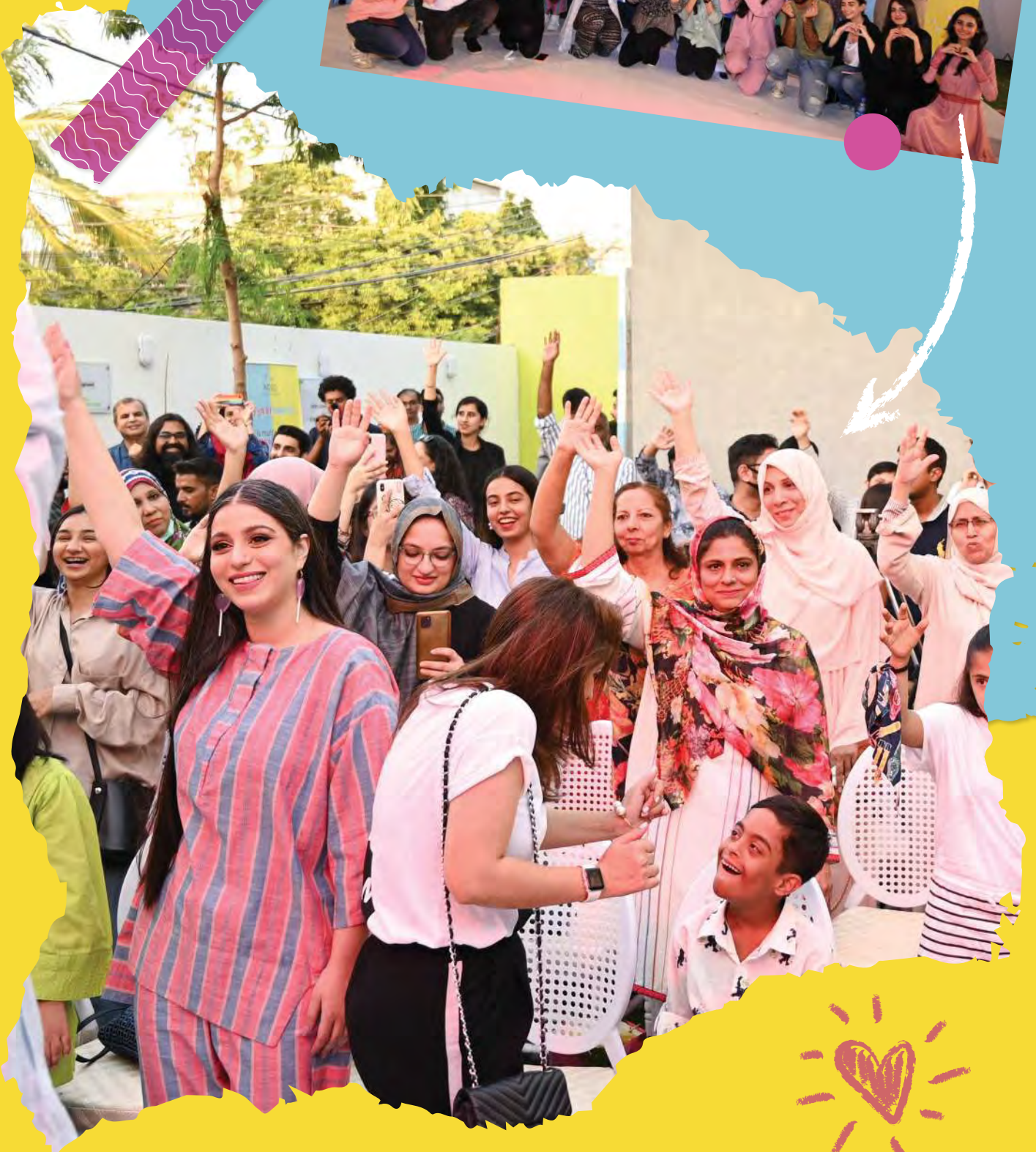
The PIE program, launched in 2016, is dedicated to empowering children with Down syndrome by enabling their admission into mainstream partner schools. An essential component of our program is the organization of impactful Awareness Sessions. During these sessions, educators and school staff receive specialized training from our knowledgeable team at KDSP. Through these sessions, we aim to create awareness, foster understanding, and promote inclusive education practices. This year, we conducted fruitful awareness sessions in the following schools under the PIE program.

1. Pingu School
2. Rahnuma Public School
3. The Majoris Inclusive School
4. NHI School
5. Rahi's Montessori
6. Anglo Grammar School
7. The Stream School
8. Alif Academy
9. Aisha Bawany Academy
10. Ziauddin School, FB Area
11. The Smart School, Landhi Campus



# PYAR BANTO





# Down Syndrome Awareness Month 2022

## Spreading Love and Inclusion

On account of Down syndrome awareness month, KDSP launched its annual awareness campaign named 'Pyaar Baanto', with a powerful mission to promote love, inclusion, and diversity. This campaign went beyond just celebrating the lives of individuals with Down syndrome; it sought to raise awareness and advocate for their fundamental right to be embraced and included in all aspects of mainstream society.

## Pyaar Baanto - KDSP's New Anthem

### A Message of Love & Inclusion

As part of the 'Pyaar Baanto' campaign, KDSP released its much-anticipated anthem, "Pyaar Baanto". The infectious melody, woven with heartfelt lyrics, struck a chord with listeners, resonating with messages of hope, unity and acceptance. With each verse, the anthem became a powerful catalyst for spreading love and inclusion.

## Launch of Pyaar Baanto Merchandise

Complementing the campaign, KDSP released a special line of merchandise, featuring beautifully designed t-shirts and tote bags inspired by the Pyaar Baanto theme. By sporting these products, supporters can not only show their solidarity but also actively contribute to promoting a more inclusive and compassionate world for individuals with Down syndrome.



## Wall of Inspiration at Inspire Dental



On 5<sup>th</sup> October, 2022, Inspire Dental unveiled its 'Wall of Inspiration', featuring our co-founders Mr. Ali Allawala and Ms. Farzeen Ali and Alaiya, their daughter. This gesture not only symbolized unity and compassion but also served as a powerful reminder of the importance of supporting and embracing individuals of all abilities. Inspire Dental further demonstrated their commitment by providing free dental consultations to children with Down syndrome, fostering a sense of care and inclusion.

## Pyaar Baanto - Media Presence

### Amplifying the Message of Love

The anthem spread its message of love and inclusion far and wide, leaving a long lasting mark on hearts. Digital publications, including Fuschia Magazine, Paperazzi Magazine, Dawn Images, and Runway Pakistan, joined the chorus, sharing the anthem on their platforms. Influential personalities and renowned artists from the Pakistani media industry lent their voices, helping the anthem reach new horizons of awareness and acceptance.

# Awareness Sessions in Schools

## Planting Seeds of Understanding and Empathy

As part of the Pyaar Baanto campaign, KDSP organized awareness sessions and fundraisers in various schools across Karachi. These sessions focused on promoting empathy, understanding, and inclusivity, aiming to break down barriers that hinder the acceptance of individuals with Down syndrome. Schools such as The City School, Foundation Public School, Nixor College, Karachi Grammar School, Happy Home School, The AMI School, Mama Parsi, Bay View High School, Dawood Public School, Beaconhouse School System, and others warmly welcomed these sessions, contributing to the vision of a more inclusive society.



## Pyaar Baanto Screening at the CM House

### A Melody that Resonates with Hope and Inclusion

On the occasion of the International Day for Persons with Disabilities on 3<sup>rd</sup> December 2023, KDSP received a special invitation to the Chief Minister's house. Zahra Halai, an Assistant Preschool Teacher at KDSP, performed the anthem 'Pyaar Baanto,' emphasizing the message of love, hope, and inclusion for all. The anthem resonated through the halls, leaving a strong impact on those present and reinforcing the commitment to building an inclusive society.

## Pyaar Baanto Screening at the IVY School

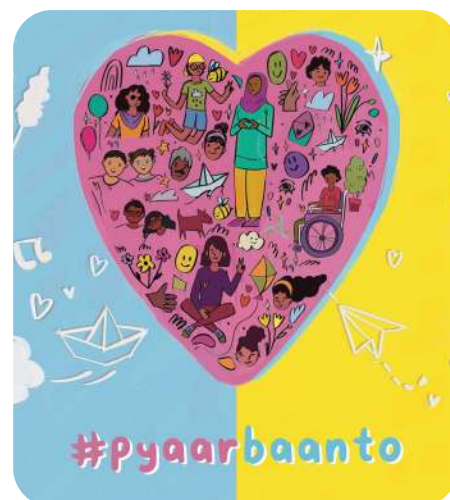
The IVY School hosted a special screening of 'Pyaar Baanto' on 29<sup>th</sup> October, 2022. Students, teachers, and KDSP ambassadors came together to enjoy the enchanting melodies of the anthem, fostering an atmosphere of acceptance and understanding. The lyrics of the song resonated with everyone, emphasizing the significance of inclusivity and spreading the message of love.



## Visits to the KDSP Learning Center

### Bridging Communities through Awareness

The KDSP Learning Centre opened its doors to students from various schools and universities, as well as employees from different organizations. Participants engaged in informative awareness sessions, interacted with individuals with Down syndrome, and explored the facility. Schools and organizations like 10 Pearls, Dastgyr, TPL Corp, Habib University, Jinnah University for Women, Foundation Public School, and Tapal took part in these enlightening visits, fostering connections and promoting inclusivity.



# EXPANDING OUR PARTNER BASE - VISITS TO KDSP

On 3<sup>rd</sup> August 2022, KDSP had the privilege of hosting esteemed Pakistani cricketer, **Shadab Khan**, at their facility. During his visit, Shadab Khan engaged in a friendly conversation with individuals with Down syndrome and their families. He also played cricket with them, bringing joy and positivity to the event. He appreciated the valuable work being done at KDSP to support and empower individuals with disabilities, including those with Down syndrome.



On 1<sup>st</sup> September 2022, **Bilal Maqsood**, an internationally acclaimed singing legend, visited the KDSP facility. During his tour, he had the opportunity to witness firsthand the impactful work carried out by KDSP. He commended the organization for their dedication in creating a positive and nurturing environment for individuals with disabilities.



On 1st October 2022, **Natasha Noorani**, one of the four vocalists who lent their vocals for the 'Pyar Baanto' anthem, also visited KDSP, highlighting the growing support and recognition the organization was receiving. Her visit raised awareness about the importance of inclusivity and support for individuals with Down syndrome.



We were honored to have the International Cricket Council (ICC) General Manager, **Mr. Wasim Khan**, visit KDSP to learn more about our programs, and see our facilities.

*These visits from esteemed celebrities and personalities brought immense joy to the individuals with Down syndrome and their families. Moreover, the spotlight on KDSP was instrumental in raising awareness and garnering support for the organization's essential mission.*



The momentum of influential visits continued on 12th November 2022, with **Hassan Raheem**, a sensation among the Gen Z, making a presence at KDSP. His presence at the facility amplified the cause, reaching out to a younger audience and inspiring them to promote inclusivity and compassion.





**HEALTHCARE**





9

Surgeries & medical procedures sponsored at leading healthcare institutions

140+

Consultations, diagnostic tests and medicine/equipment sponsored

280

Consultations at KDSP's developmental & general pediatric clinic

280+

Children referred for healthcare consultations to KDSP's partner healthcare organizations

\*Numbers for the year

# NEW COLLABORATIONS/ PARTNERSHIPS

## Ziauddin Hospital

As KDSP and its reach continues to grow, so do the healthcare needs of the expanding clientele registered with KDSP. This year KDSP had the privilege to collaborate with another one of Pakistan's biggest healthcare providers, Ziauddin Hospital. This partnership aims to cater to the healthcare needs of children with Down syndrome in the utmost efficient manner, one that proves to be highly sustainable and beneficial to both the organizations and our clients.



## Essa Lab & Chughtai Labs

KDSP partnered with two of Pakistan's leading testing labs, Essa, and Chughtai lab for our clients to have their tests conducted at subsidized rates. After evaluating the emergency cases that were reported to us, the healthcare team realized that lack of screening was one of the biggest contributing factors of medical cases that could have been avoided with the right preventive diagnostic testing.



## Alvi Dental Hospital

This last fiscal year KDSP saw a shift in the age demographic of children registering which highlighted a dire need for orthodontic intervention for younger kids with Down syndrome. As a result, KDSP was proud to sign an MoU with Alvi Dental, a leading dental practice with state of the art facilities and service providers. This collaboration allows our KDSP clients to avail free consultations and their services at subsidized rates. Following the signing, a dental camp was organized on 30<sup>th</sup> November 2023, that offered free consultations to our clients. Multiple KDSP clients benefited greatly; a few of whom were further referred to orthopedic specialists.



## Orthotist – Abdul Haseeb

KDSP has always been blessed to get in-kind donations of equipment and tools which are vital for Early childhood Intervention therapies and SMO's (Supra Malleolar Orthotics) happen to be one of them. Given this requirement, KDSP signed an MoU with an Orthotist, Mr. Abdul Haseeb who hosts bimonthly clinics, takes measurements of SMOs required by children, and produces, and provides them accordingly.



## Eye Camp by Dr. Irfan Jeeva



KDSP hosted an eye camp in collaboration with AKUH for all our clients with Down syndrome. Considering the persistence of eye issues in children with Down syndrome the camp benefitted all those that needed to have their concerns addressed by Ophthalmologists. Consultations and eye check-ups by Dr Irfan Jeeva, benefitted over 25 clients.



## Behavior Therapy

Zakia Rehman, our registered behavior technician (RBT), has brought significant benefits to KDSP's behavior therapy department. She observed and assisted in various classes for clients in the Skills Development and Education department, leading to the enrollment of 5 more children in regular therapy. Additionally, 35 individual children received one-on-one behavioral assessments, along with parental guidance to support their emotional and behavioral needs.



Two Registered Behavioral Therapists (RBTs) joined our KDSP team, observing over 48 children. Their feedback improved reinforcement techniques for parents and teachers. They introduced an assessment tool for children with behavioral difficulties and defined enrollment criteria for behavioral therapy. We added another RBT, expanding our services to offer one-on-one therapy, classroom observations, and parent assessments. This greatly benefited our children and families, enhancing the overall therapy experience.

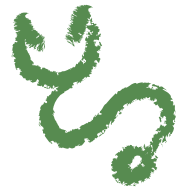
## General Pediatric Clinic at KDSP

This fiscal year KDSP initiated a general pediatric clinic which was created to cater to the numerous general health concerns of clients through onsite consultations, thorough clinical checkups and follow up appointments.

Dr. Razi Ur Rahman conducts clinics at the KDSP Development Center. He currently works as a Senior Clinical Instructor at the Childlife Foundation. He graduated from Sindh Medical College, DUHS and completed his Pediatric Training from Aga Khan University. He is involved in teaching and training of different levels of physicians in different clinical settings. He is a part of the Pediatric and Neonatal Multidisciplinary Development Program for developing training and teaching among pediatric residents. He has also represented research on national and international levels.

Dr. Anookhi and Dr. Saima Bhamani from The Apple Tree Practice conducted weekly clinics at the KDSP Development Centre. The Apple Tree practice was created to deliver top quality healthcare for all families holistically. Following their practice as 'The Pediatric Pod' in Houston/USA they decided to bring that level of quality care to Karachi as the Apple Tree practice. The clinic also introduced wellbeing and child checks which requires specialists to review the growth and development of a child.

## Healthcare Partnership Packages for Diagnostic testing of Individuals with Down syndrome



KDSP introduced 'healthcare partnership packages' for families on financial aid within our network. These packages cover routine diagnostic tests for children with Down syndrome, aiming to detect health complications early and avoid high-risk situations. Statistics reveal that children with Down syndrome can face specific healthcare conditions, making regular tests crucial for their well-being. With these packages, parents can ensure their children receive the necessary tests bi-annually.

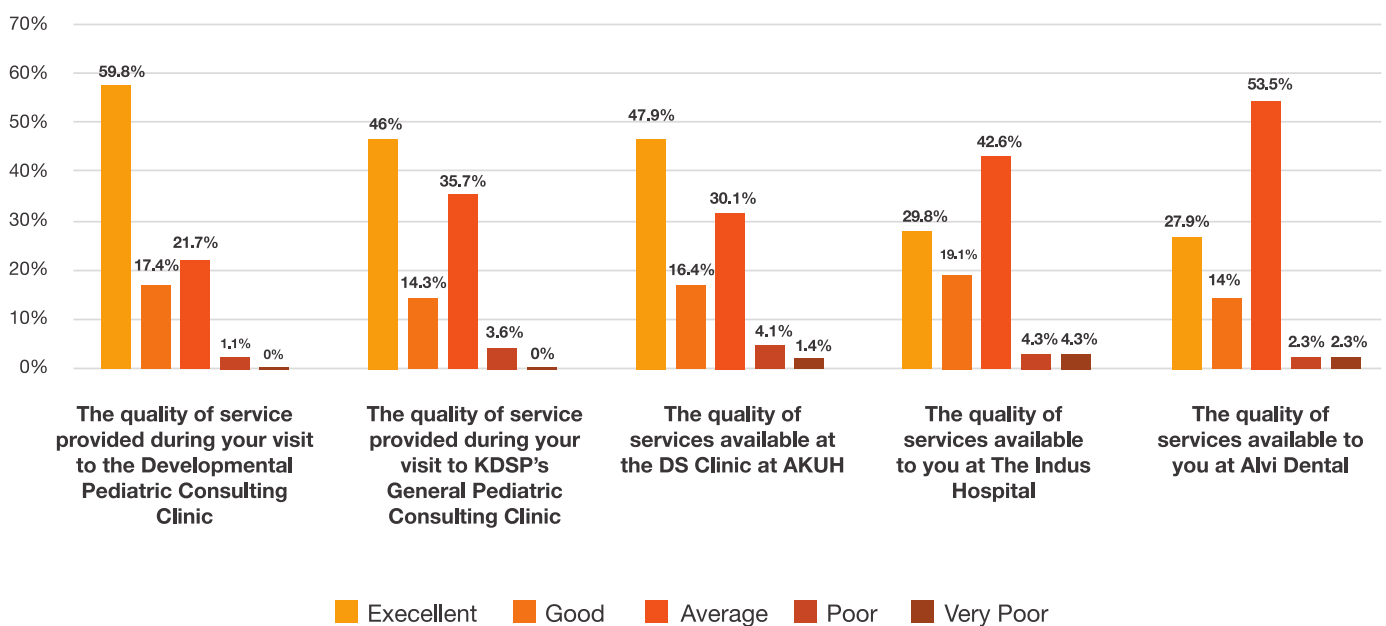


# HEALTHCARE CASES

Amna Bibi is a five-year-old child from Islamabad who was diagnosed with ASD Secumдум and was recommended immediate procedure through device closure. Given her health's fast paced deterioration and life-threatening condition, her parents reached out to KDSP for financial help. KDSP sponsored Amna's entire procedure and we are happy to see her live a life full of hope and health.

Ali Naeem is a 2-year-old boy who was diagnosed with pneumonia. This emergency case was sent to NICH, but the doctors were unable to cater to him due to the lack of space and facility. Through KDSP he was shifted to AKUH's ER, where he was put on a ventilator and was offered 30% welfare. Ever since, it has been a privilege to be able to see Ali's growth while he regularly attends therapy and Early Preschool classes at KLC.

## Service Quality Rating





# SKILLS DEVELOPMENT





40

Adults enabled to be financially independent

130+

Children benefited from Skills Development programs

65+

Adults benefited from Skills Development programs

2510+

Crafters products sold via various platforms

8

Additional Skills Development programs introduced for children and adults

\*Numbers for the year

# LEHR

The journey of life is synonymous to that of ocean waves; they end up finding a way to the shore no matter how many times they are pushed back.

'Lehr' by KDSP is a line of hand crafted products made with love by our crafters with Down syndrome. It is a true representation of their resilience, determination, and courage.

'Lehr' is one way that not only keeps KDSP's Kashti afloat but also helps it propel through the stormy seas and joyfully float through the calm ones.





# KEY HIGHLIGHTS

## KDSP Shop Opening at KLC Launch

On 24<sup>th</sup> September, KDSP officially opened up its Crafters' Shop located in KDSP Learning Center.



## Elan Bazaar

On 1st October, KDSP set up its crafters' stall at Elan Bazaar. The event was a great way to raise awareness about Down syndrome. All the proceeds went back to individuals with Down syndrome to help empower them.



## Lehr at Karachi Grammar School (KGS)



Lehr by KDSP put up a stall at KGS for their students. We received a great response from the students and faculty on our crafters' products.

## The Crafter's Expo

KDSP set up its crafters' stall at The 10<sup>th</sup> Crafters' Expo. It was a great opportunity for us to empower our crafters with Down syndrome, while also spreading awareness about KDSP and its work.



## KDSP Concert

KDSP set up its crafters' stall at the Annual KDSP Concert by the name **Lehr by KDSP**

## Lehr at Al-Furqan Welfare Organization

Lehr by KDSP put up a stall on Al-Furqan Welfare Organization's Annual Day and received a positive response on our crafters' products.



## Soul Fest 2022

KDSP put up its stall at Soul Fest, 2022 to raise awareness about the skills of KDSP crafters. The response was extremely fruitful.



## Lehr by KDSP at the Annual Golf Tournament

KDSP participated with its Crafters' brand **Lehr by KDSP** in the Annual Golf Tournament, 2023 organized by KDSP as the drive for inclusive education.

## Lehr at the KDSP Carnival

KDSP setup its crafter's stall **Lehr by KDSP** at the KDSP Carnival, 2023 and received a great response for the crafters' products.



## Rangon ki Lehr - KDSP Art Exhibition 2023

Rangon ki Lehr - An Art Exhibition by Artists with Down syndrome took place at KDSP's Learning Center for the celebration of World Down Syndrome Day. 19 students participated in creating around 45 different art pieces including 11 clay murals, 20 paintings and 14 photographs. The exhibition was extended to 21st March because of the great response. Students from the Education for Life batch I also made and served mint lemonade to the guests.



## Lehr by KDSP at Locate Karachi

KDSP put up its crafters' stall **Lehr by KDSP** at The Locate Karachi on 3<sup>rd</sup> and 4<sup>th</sup> June, 2023. The products created by the Crafters with Down syndrome were well appreciated by the audience at the event along with the merchandise. All proceeds made at the stall were given back to the crafters.

# SPORTS AND EXTRACURRICULARS

## Swimming Training at AKU Sports and Rehabilitation Centre

On 17<sup>th</sup> September, KDSP in collaboration with Aga Khan University Hospital started a six weeks swimming training at the AKU Sports and Rehabilitation Centre for kids with Down syndrome.

### IBA Cricket and Football Trainings

KDSP, in collaboration with Institute of Business Administration (IBA) started football and cricket training for individuals with Down syndrome of 8 years and above.



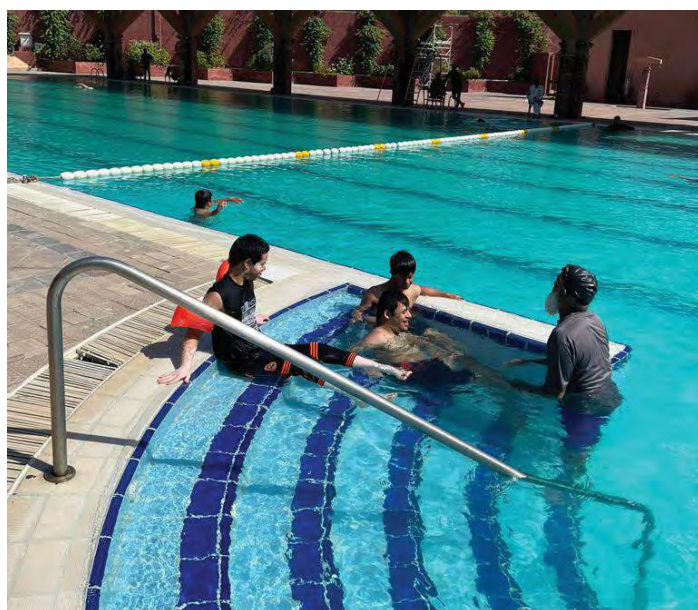
## Annual Sports Day at JS Academy for Deaf

KDSP participants took part in the Annual Sports Day at JS Academy for Deaf. They participated in the races and tug of war.



## Swimming Training with Aga Khan University

AKU's 4-week Swimming Training for individuals with Down syndrome restarted with two batches, one for ages 8-12 years and the other for students 13 years and above.



## ArtHouse by Sarwat Gillani Visit

KDSP participants visited Arthouse by Sarwat Gillani for a Self Defense Class.



## Taekwondo Classes - Karachi Vocational Training Centre (KVTC)

KDSP in collaboration with Karachi Vocational Training Centre (KVTC) started two Taekwondo batches taught by Mr. Muhammad Siddiq. The first batch included 8 students from Education for Life batch I and the second batch included students having an age range of 8 to 13 years.



## World Down Syndrome Day Celebration with Special Olympics Pakistan (SOP)

Special Olympics Pakistan (SOP) and their athletes visited KDSP Learning Center and conducted Zumba and Bocce with the students at KDSP on the occasion of World Down Syndrome Day.



## MoU Signing with Ribat

KDSP signed an MoU with Ribat to collaboratively work on skills development and enrichment programs for individuals with Down syndrome.

KDSP in collaboration with Ribat started basketball training for ages 8 and above at Ribat - The Campus with a current batch of 15 students.



## Football Training - Karachi Champs

KDSP in collaboration with Karachi Champs Football Club started a 6 week football camp for ages 7-14 years old.



# SKILLS DEVELOPMENT AND SESSIONS

## Jewelry Making Course at Rangoonwala



KDSP, in collaboration with Rangoonwala Community Center, started a 3 month Jewelry Making Course.



## Education for Life Batch 2

KDSP Skills Development started its second batch of Education for Life Program. For the new batch, 10 students were enrolled who will be attending different vocational trainings, life skills and fitness programs from Tuesday to Saturday every week from 12:00 pm to 4:00 pm.

## Interactive Research and Development (IRD) - Planting Session

On 16<sup>th</sup> August 2023, Team Interactive Research and Development (IRD) visited the KDSP Learning Centre to celebrate Independence Day with our young stars with Down syndrome. They conducted a session where everyone engaged in a planting activity.



## Candle Making Course at Rangoonwala

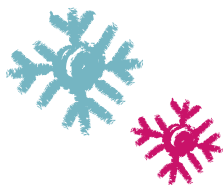
KDSP started a 5-day Candle Making course with Rangoonwala Community Centre. The learning outcomes included:

1. Demonstration of step-by-step candle making.
2. Recognition of color and fragrance in the candle-making process.
3. Demonstration of creating container candles and gel wax variations.
4. Identification of equipment needed for candle making.
5. Summarization of wax, wicks, and additives
6. Demonstration of creating Marble Candles, Neptune candles, Crystal Candles, and Mysterious Floating Candles.



## Winter Camp

KDSP started a 2-week Winter Camp which included activities like fitness and yoga, drum circle, arts and crafts and cooking.



## Collaboration with Engro Fertilizers

KDSP collaborated with Engro Fertilizers for an internship program for individuals with Down syndrome. As part of this collaboration, KDSP's Team also conducted an awareness session with their team.



## Internship at Habib University

Education for Life students (Danish Wali and Zahra Muhammad) had an interview for an internship program at Habib University for their Teaching, Learning and Human Resource Department. Both students visited Habib University and confidently talked about their skills, knowledge and experience related to the job role. They were met with immense appreciation from the Habib team. Danish got hired as an intern and will be joining from the 10<sup>th</sup> of July.

## Toy Bricks Pakistan

KDSP in collaboration with Toy Bricks Pakistan organized a one day session for lego cognitive play.

## Cooking Workshop with Haya Emaan

Education for Life batch I students had a three day cooking workshop with Haya Emaan. Haya is a sous chef at Eleven Madison Park. Our young chefs in the making had a great time in the kitchen, making pizza, frosting cakes and learning new culinary skills.

## Summer Camp



KDSP started its Summer Camp with a group of 17 students having an age range of 7-14 years old. The Summer Camp comprises themes like Cook for Fun, Explore Nature, Cool Off and Sports and Beauty of Creativity along with different fun field trips.



# FIELD TRIPS

## Sindbad Visit

KDSP participants visited Sindbad Dolmen Mall for a fun-filled day.



## Visit to Chop Chop Wok

Chop Chop Wok invited students from KDSP for lunch at their Tipu Sultan Branch. It was a fun day with great food and company!



## Spark Play Centre Visit

Spark Playcentre invited KDSP participants for a fun day visit to their newly inaugurated Early Learning Centre. Participants and their parents had fun and enjoyed it to the fullest.





## Cosmo Grooming Day

Cosmo Group joined KDSP Learning Center for a grooming day for KDSP participants. The activities included a nail bar, hair styling and face painting for all the students.



## Pasha Farms Field Trip

Education for Life batch I and II went on a field trip to Pasha Farms. It was a fun-filled day and students took a lot of pictures of their favorite farm animals.



## Younus Textiles Field Trip

Education for Life batch I and II students visited Younus Textiles on a field trip. They got to see their weaving and sewing and stitching practices at the Mills. After that, they did a painting activity with their employees. It was a fun-filled day where everyone enjoyed a lot.



## Peekabear visit by Ms. Sharmila Farooqi

KDSP in collaboration with Ms. Sharmila Farooqi presented a fun playdate at Peekabear Ocean Mall. Children from KDSP's Family Network from the age of 1-12 years participated in it along with their siblings and caretakers. It was a fun filled day with lots of activities and refreshments.

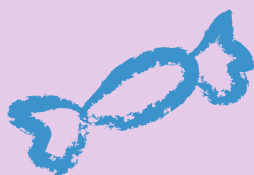


## Visit to KFC

Students from Education for Life visited KFC's Nursery branch. They got a tour of their kitchen and had a delicious meal along the way.

## Visit to Alishba's Cafe

Education for Life batch I visited Alishba's Art and Cafe for a fun day. They inaugurated the cafe with Alishba, Ali Allawala and Farzeen Allawala. They were served cake and lots of fun goodies.



# POP-UP CANTEENS

## Pop-up Canteen for KDSP Employees

KDSP Education for Life students established their one day pop-up canteen in KDSP Learning Center's Cafeteria for the KDSP employees. The purpose was to help students understand and implement life skills (cooking, money management and socialization) in real life situations.



## EPEP Spring Fest - Pop-up Canteen

Education for Life batch I students opened up a pop-up canteen for EPEP Spring Fest. Many parents and EPEP facilitators became a part of it.



## Pop-up Canteen for EPEP Graduation

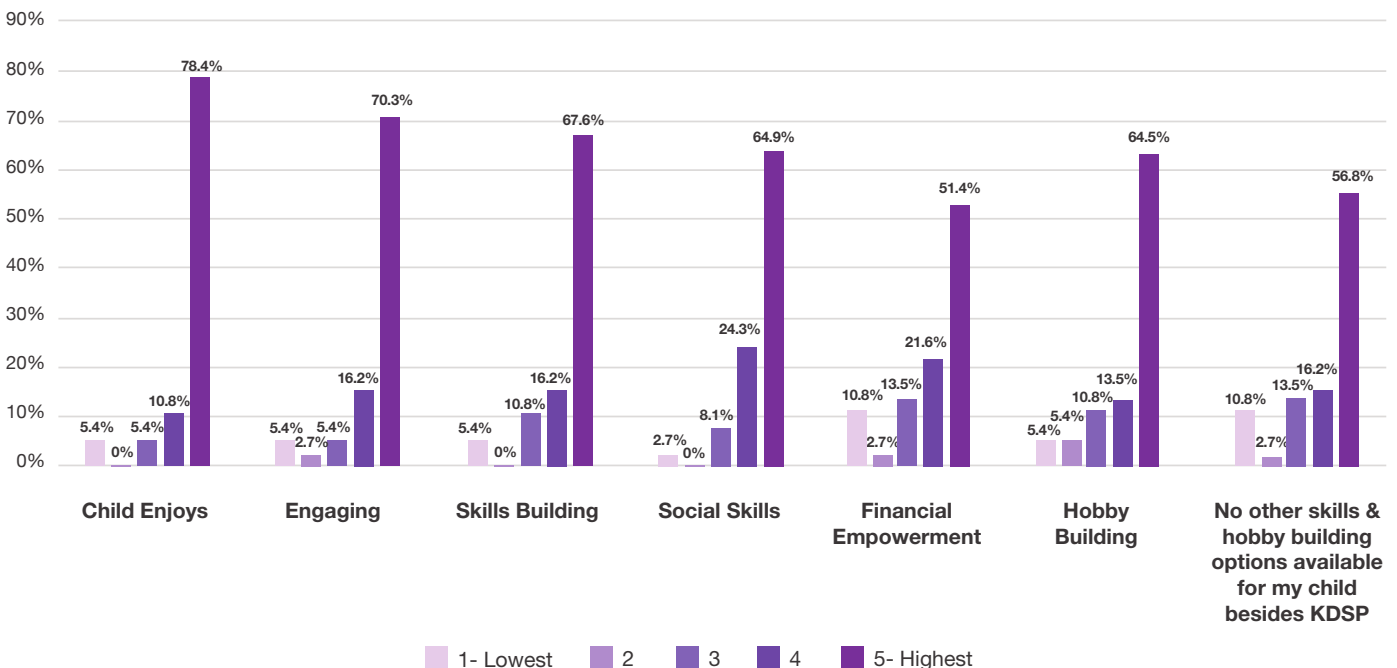
For the occasion of EPEP Graduation - 2023, students of Skills Development's Education for Life Program organized a pop-up canteen for the parents, young graduates and the KDSP Team. They served mint lemonade and cold coffee along with refreshments from Hobnob to the guests and had a lot of fun while managing the event.

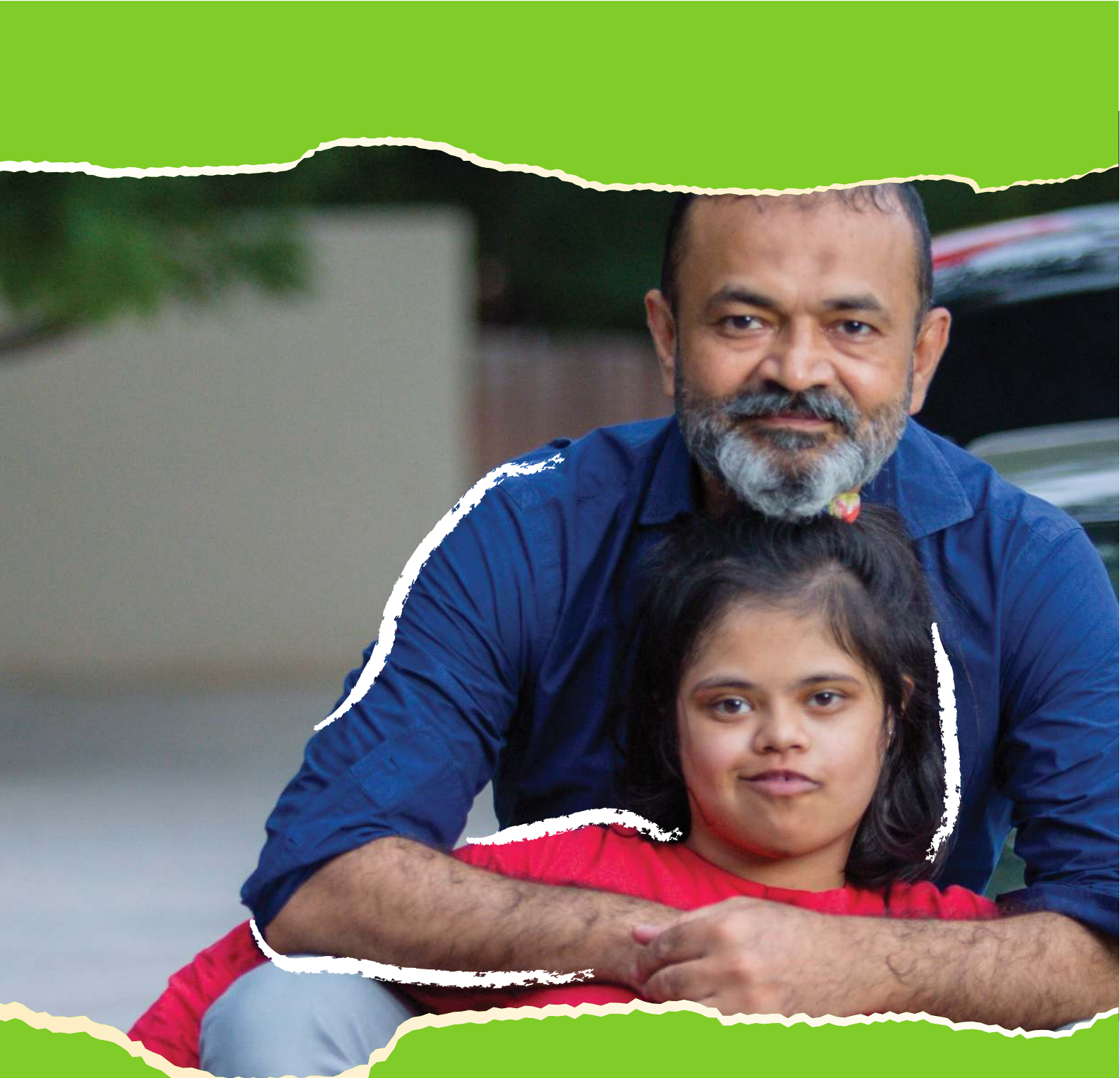


## Pop-up Canteen for Mango Day

For the appreciation of Mango Season, KDSP set up a Mango Day for their employees. Education for Life students prepared mango shake, garlic bread and potato outlets for the team and served them with great confidence.

## Reasons for attending Skills Programs





**EDUCATION**



25+

Children enrolled in KDSP's preschool program

55+

Children benefited from Individualized Educational Plans (IEPs) to continue the learning process

12

Additional children began attending mainstream schools

38

Additional teachers trained in inclusive practices

50+

children were provided financial assistance for Education programs

\*Numbers for the year

# PROGRAM FOR INCLUSIVE EDUCATION (PIE)

## PUAN

A joint course by Karachi Down Syndrome Program (KDSP) and Aga Khan University – Human Development Programme AKU-HDP on Inclusive Education Training to Support Children with Intellectual Disabilities Supported by the U.S. Mission in Pakistan in Partnership with the Pakistan-U.S. Alumni Network (PUAN). The preparations began in July and the course officially kicked off in August and was wrapped up in October. The course was divided into two levels, a Base Level and an Advanced Level which included visits to organizations who work with children with intellectual disabilities, as well as hands-on learning opportunities.



**Partners:** Pakistan-U.S. Alumni Network (PUAN); Aga Khan University – Human Development Programme (AKU-HDP)

## Inclusion Matters

A joint course by Karachi Down Syndrome Program (KDSP) and Aga Khan University – Human Development Programme AKU-HDP on Inclusive Education for Children with Intellectual Disabilities. This course was designed for parents of children with intellectual disabilities, special educators, and teachers, as well as school leadership. This course was divided into a Base Level and an Advanced Level.



**Sponsor:** Aga Khan University – Human Development Programme (AKU-HDP)

# AWARENESS SESSIONS

## KDSP x Elixir

Awareness session held at the Elixir School.



## KDSP x Rehnuma

Awareness session held at Rehnuma Public School.



## KDSP x Pingu's

Awareness session held at Pingu's.

## KDSP x Majoris

Awareness session held at Majoris School.



## KDSP x NHI

Awareness session held at NHI School.



## KDSP x Rahi's

Awareness session held at KDSP for the staff of Rahi's.

## MoU Signed with Rahi's Montessori

An MoU was signed with Rahi's Montessori, represented by Ms. Shireen Gaya (Principal) and KDSP's Education department.



## Annual Inclusive Education Training

The training was held in collaboration with the Institute of Business Administration (IBA). The 3-day training program included 6 interactive sessions, from understanding the learning profile of individuals with intellectual disabilities such as Down syndrome, Autism and ADHD, to learning how to incorporate academic modifications, developing individualized education plans, and managing behavior in a mainstream classroom setting.



## Behaviour Management at Home

### Support Session for Parents of Children Enrolled in PIE

Parents of students in mainstream schools were invited to learn about behavioral interventions for managing behavior at home through a support session with KDSP's in-house RBT.



## Summer Learning Plan for Children with Down Syndrome

### Family Support Session

During this informative session, parents were provided with valuable strategies to effectively engage their children in a variety of educational activities during the summer break. The session was conducted by Ms Suha Abbas, Education Specialist at KDSP.





# EARLY PRESCHOOL EXPERIENCE PROGRAM (EPEP)

## Independence Day Celebration

The EPEP Team celebrated Independence Day with children and parents from both batches.



## Pyjama Party

The EPEP Team arranged a fun day in pajamas, associating sleep with sleep clothes and bedtime/ naptime routine activities.



## Open House for the new EPEP batch inducted in August 2022

Arranged activities in the classroom for parents to conduct with their child on the first day of EPEP for the August Batch.



## Screen Time Session

KDSP conducted an in-person session for parents on the impact of screen time and possible recommendations.

## Nutrition Session

KDSP invited a guest speaker to conduct a session for parents on Nutrition.

## Red Day

The EPEP Team celebrated red day with their students where everyone was dressed in red. They did strawberry sponging with a q-tip bunch, had red jelly during snack time and went outdoors to the swings. Red day encourages kids to recognize the color red through different activities and marks the beginning of a new color introduction for the next 6 weeks!



## EPEP World Down Syndrome Day Spring Festival



The EPEP students and their parents celebrated World Down Syndrome Day with a beautiful spring festival filled with flowers, activity stations, pictures and a quiz for the parents. The students also helped make cute flower necklaces for their mothers!



## Trip to Buzzing Beez

The graduating batch of EPEP went to Buzzing Beez, a play cafe for children for a day filled with games and activities along with their parents and teachers.



## EPEP Graduation

21 students from our Early Preschool Experience Program (EPEP) Batch of 2023 completed a year of learning communication, language, fine motor skills and gross motor skills, cognition, play, socio-emotion and self-help skills. The batch dressed up in matching shirts and walked down a ramp with little graduation caps as their parents cheered in the audience.

# TAILORED ASSISTANCE PROGRAM (TAP)

## Field Trip to PIA Planetarium

The graduating batch of EPEP went to Buzzing Beez, a play cafe for children for a day filled with games and activities along with their parents and teachers.



## Winter day

It was a fun-filled day where team TAP decorated the whole room with snow made out of cotton, snowflake hangings, and gave a little Christmas touch by adding reindeers and snowmen with a Santa Claus hat. They enjoyed a movie with popcorn and drinks, decorated snowflakes and played pop the bottle game.



## Green Day

The TAP Team planned 'Green Day' in a fun filled and informative way. The students were asked to wear green and bring something green with them. A 'show and tell' activity was carried out where they showed their green items and said a few words about them. A tree was made out from the handprints of TAP students and also made them learn about green vegetables and fruits.



## Parental Involvement Day

Parents were invited to spend quality time with their children. Fun activities were planned which included games (bowling, flip the bottle, throw ball in a cup, building blocks etc.). A corner was set up which was named as TAP Bazaar, where a shop was set up where students sold pots and canvases to parents and peers made by them to learn the concept of money. There was also a photobooth where different masks and beautifully decorated frames were placed. Kids got their faces painted and parents were paired up with their children to paint canvases.

## Watermelon Day

The TAP team planned a Watermelon Day for the students in a fun filled and informative way where the students were asked to dress up in watermelon themed colors. They learned numeracy, literacy and life skills through engaging in creative watermelon themed activities.



## Chop Chop Wok

TAP students were taken to Chop Chop Wok as part of their Summer Camp's theme i.e., Cook for Fun where they learnt to make dumplings and also enjoyed eating them. They also learnt table manners and the concept of sharing with one another.



## Summer Camp

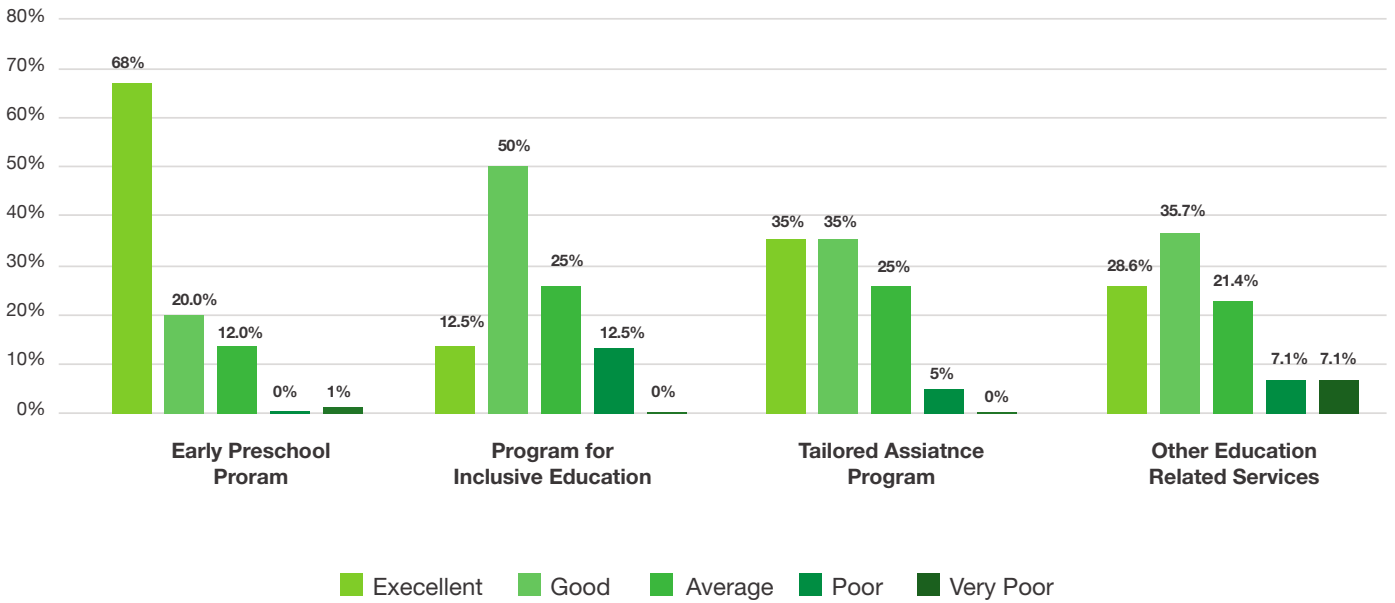
A Summer Camp was planned for a period of 4 weeks, where each week had a different theme, Cook for fun, Explore nature, Cool off and Sports, and Beauty of Art. The TAP team planned a variety of fun filled and learning activities.

## Pasha Farm Visit

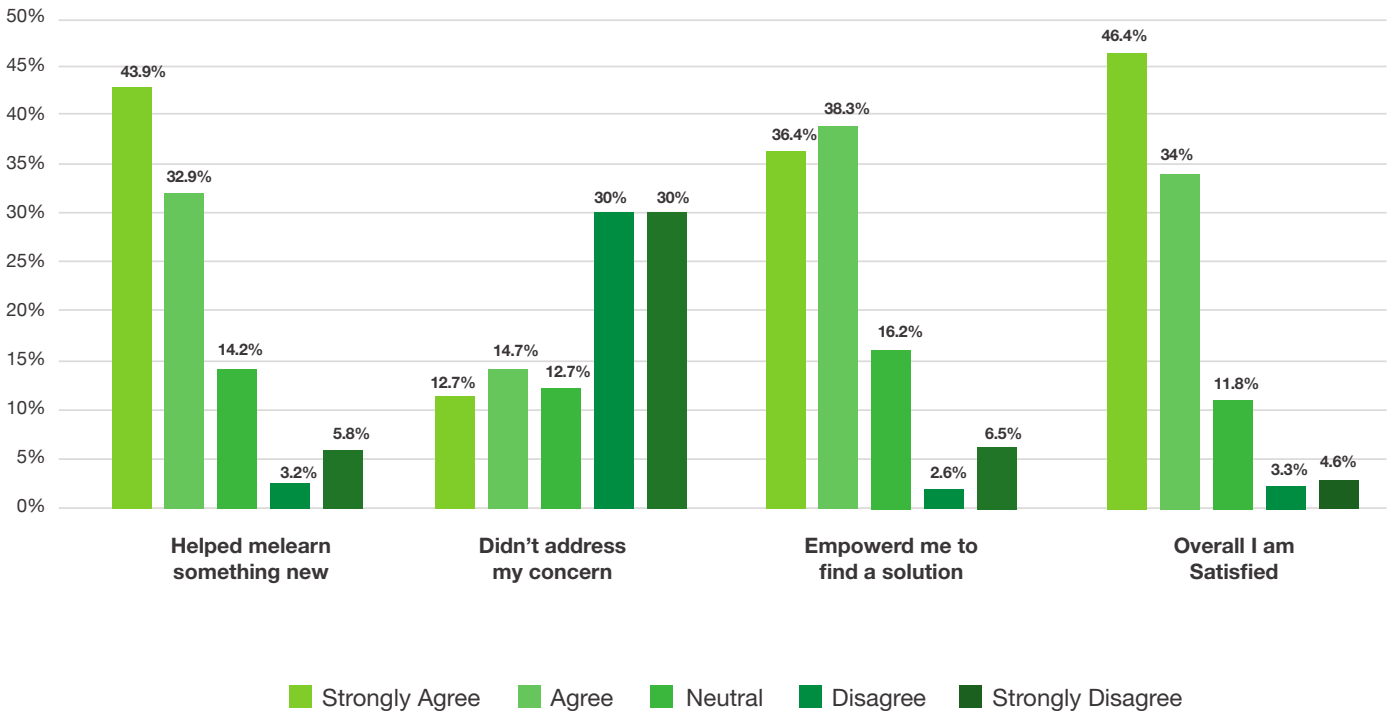
TAP students visited Pasha Farms as part of their Summer Camp's theme, Explore the Nature, where they fed goats, learnt how to plant, and saw trees of various fruits and vegetables.



## Quality of the Service Received



## Did You Find the Facilitations Helpful for Yourself and/or Your Child?





# EARLY CHILDHOOD INTERVENTION



325+

Children's developmental outcomes improved through early childhood intervention therapies

85+

Children received financial assistance

550+

Early childhood intervention therapies sessions scheduled weekly

\*Numbers for the year

# COLLABORATIONS/ PARTNERSHIPS



## Renewal of the KDSP x ZU-CSLHS MoU

On 30<sup>th</sup> March 2023, KDSP had the privilege to uphold the agreement between Ziauddin College of Speech Language and Hearing Sciences (ZU-CSLHS) and KDSP by renewing their MOU for the second year. The MOU aims to continue capacity building of students enrolled in the undergraduate program at (ZU-CSLHS) and simultaneously intends to improve the quality of service-delivery offered at KDSP for children with Down syndrome.



## Policy Refresher Sessions

KDSP and its stakeholders have seen a major positive shift in its growth in recent times in terms of its clientele and its service providers. As different cases and circumstances rose, the Early Childhood Intervention (ECI) department detected a dire need for some amendments to be made. The internal team made changes accordingly and hosted multiple policy refresher sessions for the therapists and parents. These sessions were not just conducted for better communication between all invested parties but to ensure the provision of the most efficient and smooth sailing services the ECI department has to offer.

Considering over 70% of our clients are assisted by their mothers, to provide them with the utmost comfort, the ECI policy incorporated the right to reserve a slot for an ECI client for three months, if their mother is in her last trimester as a form of maternity leave.

Furthermore, we outlined a protocol which KDSP therapists would have to go through if they deem it vital to provide our clients with therapy outside KDSP in their private clinics. This was thought out to avoid any conflict of interest and to establish a level of fairness between all ECI clients. Lastly, multiple policies were added for the sole purpose of increasing parent involvement which would consequently impact the progress of the child.





# The Parent Empowerment Program

This year, the tremendous growth of KDSP has had a domino effect on the turnover of parents reaching out. Consequently, the parents on the waitlist for ECI therapies grew and this Parent Empowerment Program was initiated by the ECI department as a means to provide such parents with self-help guidance. The program started on the 17<sup>th</sup> of September and continues to be centered around the concerns of these waitlisted parents. Each interactive session is an informative guide to better equip the parents to deal with their concerns whilst they wait for their child's turn to receive services. The program is not only educational in nature but is fueled from an intention to uplift the parents' spirits and remind them that though they have been on the waitlist for a while, they are still an extremely valued member of KDSP.



## Milestone Event

This year KDSP hosted a milestone event for all those brilliant individuals that had been discharged from 2 or more ECI therapies. The event had multiple stakeholders, including our client's families and KDSP's donors. The afternoon celebrated not only these individuals and their hard work but also the persistence of their parents and therapists.

Partners: Pie in the Sky



## Collaboration with Professor Annette

At the start of September, the Physical Therapy department had the pleasure of collaborating with a well-known physical therapist, Professor Annette, from Philadelphia with 24 years of experience. The collaboration ever since has been nothing short of brilliance.

Every therapist at KDSP has a case or two with delayed outcomes. These challenges can be due to numerous reasons, such as the child having comorbidities. Hence, this collaboration was tailored so it could facilitate the needs of such children. Every week Dr. Annette observes and assesses sessions of these kids with their respective therapists and parents and ends it with extremely useful feedback. Furthermore, Annette has been a great help in assisting therapists with further diagnosis and assessment of these children. Aside from the observatory work, the upcoming 4 weeks consist of Dr Annette hosting educational sessions exclusive for our therapists on topics such as common comorbidities of children with DS.

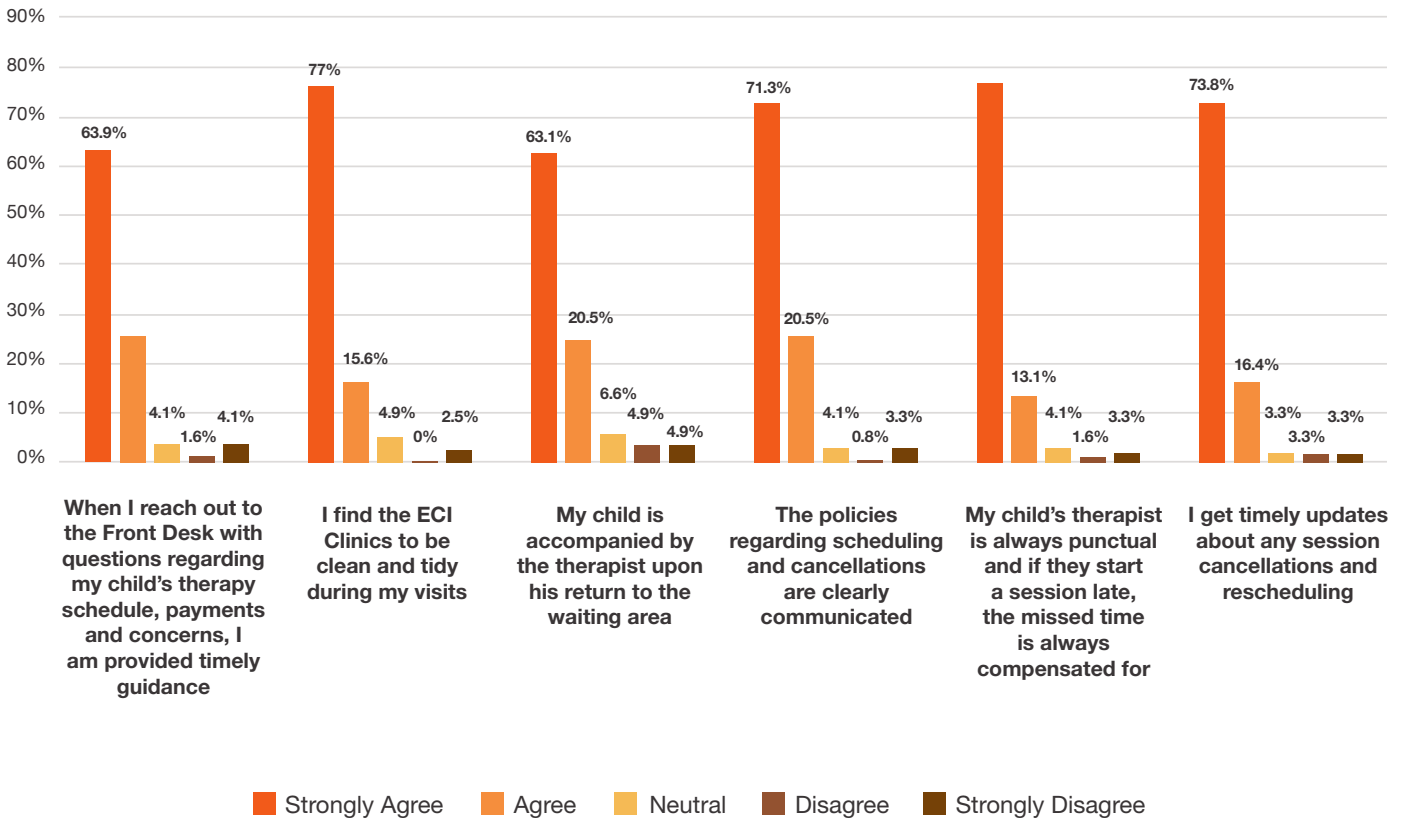


## Sensory Integration Training (SIT) by Senior Occupational Therapist, Nighat Tahir

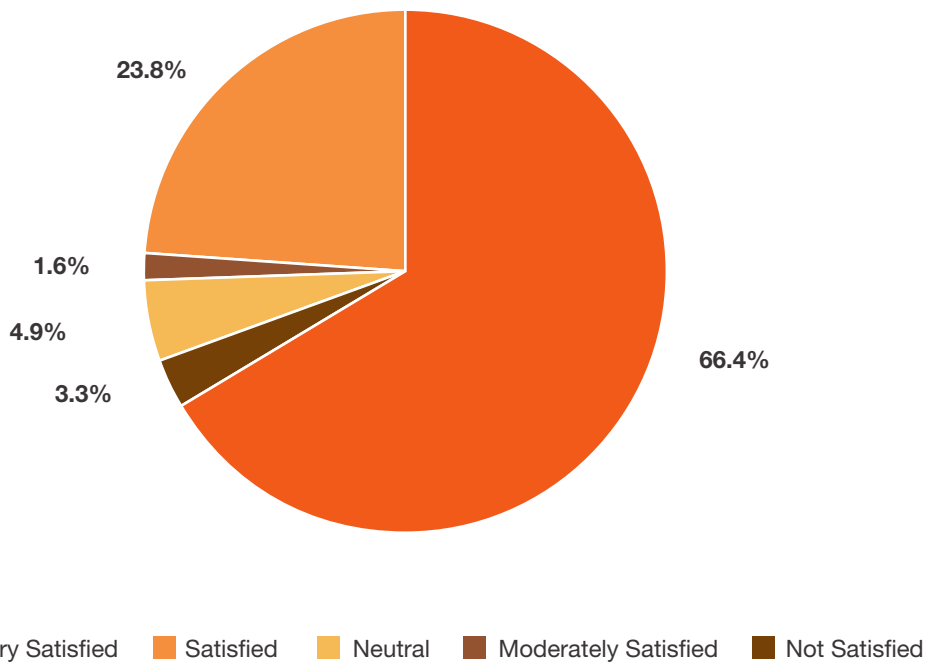
To expand the information pool relevant to our service providers, KDSP hosted a Sensory Integration Training led by senior Occupational Therapist Nighat Tahir. The training was conducted to equip the therapists with knowledge on how children with down syndrome can learn to use all their senses to reduce repetitive behavior due to the inability to process sensory information and emotional regulation. 15 of KDSP's Occupational, Speech and Physical therapists benefited from this four-hour training consisting of case study reviews, Ayers SIT assessment review and more.



## Ratings for Specific Experiences at ECI



## Count of how would you rate your overall experience at the ECI Clinics?



# RESOURCE MOBILIZATION



# CAMPAIGNS



## Donate-A-Thon Campaign & Lucky Draws

Every year around World Down Syndrome Day, KDSP runs its annual donation drive, 'Donate-A-Thon', to support and empower individuals with Down syndrome. This year, the drive started on 5th December, 2022, and concluded at the KDSP 'Rangon Ki Lehr' Art Exhibition, on 23rd March 2023, where our Lucky Draws were held in which both, the Donors and Ambassadors, had the opportunity to win exciting gifts sponsored by our partners. KDSP would like to give a heartfelt thank you to all participants and partners for their continued support this year.



## Zakat Campaign

KDSP had a Zakat campaign throughout the holy month of Ramzan to collect Zakat for individuals with Down syndrome. We encouraged individuals to help us build an inclusive society in which individuals with Down syndrome have the opportunity to flourish. In addition, we appeared on a variety of Ramzan shows, such as Shan-e-Ramzan to spread awareness about the cause and appeal for support.



# EVENTS

## Saadhay 14 August

The theatrical masterpiece 'Saadhay 14 August,' written by the legendary Anwar Maqsood Sahab was performed for an event hosted by KDSP exclusively for our donors and supporters on 23<sup>rd</sup> August, 2022 at the Arts Council, Karachi. We would like to express our heartfelt gratitude to our honorable guests and partners for their participation and generosity.



## KLC Launch

On 24<sup>th</sup> September, 2022, we celebrated a brand new milestone this year by launching a custom-built space for enriching the Education and Skills Development journey of our beloved children and adults with Down Syndrome: The KDSP Learning Centre (KLC), officially inaugurated by The Honourable Chief Minister, Syed Murad Ali Shah. The Chief Minister, his team and KDSP's donors were all given a tour of the education and skills development programs being housed in this facility. KDSP's 8-year journey and vision were appreciated and full support was extended from the Chief Minister's end for the expansion of KDSP's facilities nationwide.

## KDSP Concert

On 3<sup>rd</sup> Decemer, 2022, KDSP organized its very first concert themed 'A Night for Inclusion,' which yielded an incredible turnout of support. The concert featured a sensational performance from Hasan Raheem and Bilal Maqsood, which kept the crowd rocking all night long! We would like to express a heartfelt thank you to all of our event partners, as well as those who performed, attended, and supported us during this Night for Inclusion.



# KDSP Golf Tournament '23



The Annual KDSP Golf Tournament was held on 15<sup>th</sup> January 2023, and brought together seasoned golfers to support inclusive education for children with Down syndrome at KDSP. We were beyond honored to welcome our Chief Guest, British Deputy High Commissioner Ms. Sarah Mooney to the event. In addition, President Mr. Arif Alvi graced us with his presence, and participated in the Golf Tournament. Our very own KDSP crafters shop, Lehr, had a stall too. What an exciting day it was!

'Praiseworthy cause and a well organized and fun tournament. Kudos to all.'

- Golfer, KDSP Golf Tournament 2023



# Winter Soiree with Friends of KDSP

KDSP's supporters came together on 3<sup>rd</sup> February, 2023, to host a fundraising dinner, with rocking entertainment! The event was emceed by our goodwill ambassador Syed Shafaat Ali and concluded with a concert by renowned Noori Band.



# A Musical Affair with Friends of KDSP

Another exciting fundraiser was hosted by supporters of KDSP on 17<sup>th</sup> February, 2023. A musical night with a concert by the legendary rockstars Noori, great food and company, the night was truly one for the books!



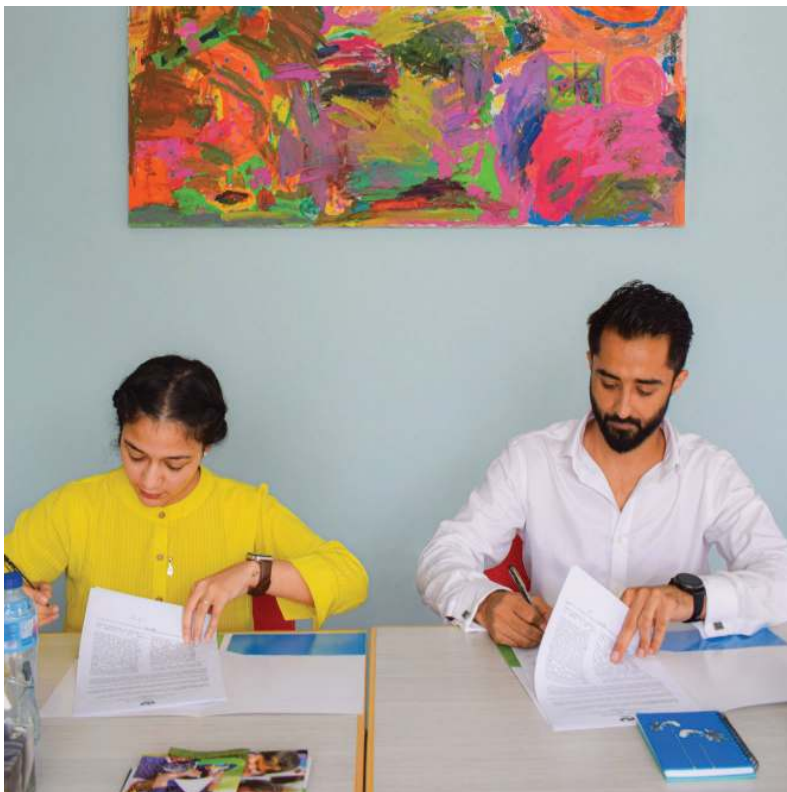
# AWARDS & MOU SIGNINGS

## PUAN Grant Award

KDSP in collaboration with Aga Khan University - Human Development Programme (AKU - HDP) offered a joint training course on Inclusive Education Training to Support Children with Intellectual Disabilities supported by the U.S. Mission in Pakistan in Partnership with Pakistan - U.S. Alumni Network (PUAN). Through this grant, we strengthened the resource capacity of individuals and teachers to offer the right support and increase their confidence to work with children with intellectual disabilities within the schools. This joint course training was offered both in person and online. It consisted of two levels; base levels and advanced levels. 44 individuals participated in this training and were awarded certificates.



This joint training course was really amazing and informative! I liked how there were qualified professionals and instructors who were part of this course and Dr. Kausar who is the course director and the work she is doing all over Pakistan is amazing. The group discussions and activities led by Ms. Tehmina were really engaging. The best part was the course covered various disabilities and also included important topics such as the health and nutrition of children.  
- Uzma, participant



## iCare MoU Signing

An MoU was signed between KDSP and The i-Care Foundation to promote mutual ways for the financial support of individuals with Down syndrome. The iCare Foundation has provided a platform for our international donors to support KDSP's vision to enhance the quality of life of the individuals with Down syndrome to help them become independent members of society.





# VISITS

## British Deputy High Commission Karachi Visit

Mr. Martin Dawson, Deputy Head of Mission, British Deputy High Commission visited KDSP on the 3<sup>rd</sup> May 2023. It was such an honor to meet with him, show him our facilities and discuss possible areas of collaboration to work collectively towards the inclusion of individuals of Down syndrome in Pakistan!



## US Consulate Visit

On 4<sup>th</sup> May, 2023, we had the pleasure of hosting officials from the US Consulate Karachi, including Acting Consul General - Mr. Liam O'Flanagan, Public Affairs Officer - Mr. Lee McManis, Cultural Affairs Officer - Mr. Vince Murphy and Public Diplomacy Specialist - Ms. Zahra Hajyani. During their visit, they learnt about KDSP's journey, and met with our preschoolers and adult skill trainees, and got to learn more about our facilities!



## Recycle for Charity Visits

We were very grateful to have a visit from not only one, but two groups of Recycle for Charity! One of our very own EPEP teachers, Zahra Halai, led the discussion as they got to learn more about our facilities and programs offered at KDSP.



## Soneri Bank Visit

The marketing team from Soneri Bank visited KDSP to discuss possible future collaborations regarding supporting individuals with Down syndrome, and engage with our EPEP class during their 'Colour Red Day.' It was lovely to be a part of this fun occasion alongside them.



## Humaniti Visit

Canadian non-profit organization, Humaniti, visited KDSP along with our goodwill ambassador Syed Shafaat Ali to learn more about the work that we do. We showed them around and engaged in great discussion surrounding empowering individuals with Down syndrome.



# FRIENDS OF KDSP

Friends of KDSP is a 501(c)(3) non-profit organization based in the United States. It was created by well-wishers of KDSP in order to support the Down syndrome community of Pakistan. Friends of KDSP has an active network of multiple chapters across the United States.

In the month of March 2023, a series of fundraisers were orchestrated to garner support to aid individuals with Down syndrome and their families who benefit from the services rendered by KDSP. These fundraising events were conducted in various cities, namely Houston, Seattle, Atlanta, Los Angeles, San Francisco, Chicago, and Washington DC.



Friends of KDSP President, Rabah Masood, speaking at Fundraiser held on 3<sup>rd</sup> March, 2023 in Houston, Texas.



Flagship Fundraiser held on 4<sup>th</sup> March, 2023, in Houston, Texas.



Alaiyah speaking at the Flagship Fundraiser held on 4<sup>th</sup> March, 2023 in Houston, Texas.



KDSP Co-Founder, Board Members and well-wishers were able to physically attend the 12th World Down Syndrome Day Conference at the United Nations Headquarters in New York City. At the 12th WSD Conference, self-advocates, supporters, government/UN officials and NGO representatives shared knowledge, experience, and good practice from countries around the world.



Atlanta Fundraiser



# MURTAZA ZAHID

My 3.10-year-old son, Murtaza Zahid, is receiving all three Early Childhood Intervention Therapies at KDSP. Initially, we were disturbed and disheartened when he was diagnosed with Down syndrome; we went on a spiritual journey seeking guidance. Two years later, we found hope and support with the KDSP team, feeling like we were finally in safe hands.

Since then, Murtaza has made tremendous progress. He transformed from a boy who couldn't walk to one who can walk, climb, kick, run, and balance better. His Speech therapy sessions have led to remarkable improvements in his expression and responses. Furthermore, his Occupational therapy significantly improved his pincer grip and recognition of primary colors. We are grateful for the care provided by the KDSP team, and we have hope for Murtaza's bright future.

**Parent of Murtaza Zahid**





# GOODWILL AMBASSADORS

## Sidra Iqbal

Sidra Iqbal is a Pakistani television host, journalist, and motivational speaker. She is also a philanthropist and has been involved in several charitable initiatives in Pakistan. Her work has inspired and empowered countless people, and she continues to be a leading voice in the Pakistani media landscape.



## Ali Hamza

Ali Hamza is a Pakistani singer, musician, and composer best known for being the lead vocalist and founding member of the Pakistani band, Noori. He is also known for his powerful and soulful vocals, which have earned him a devoted following of fans in Pakistan and around the world. In addition to his music career, Ali Hamza is also a philanthropist and has been involved in various social and humanitarian causes in Pakistan.

## Syed Shafaat Ali

Syed Shafaat Ali is a Pakistani stand-up comedian, impressionist, and actor. His unique style of comedy has made him a popular figure in Pakistan and has earned him a large following on social media. He uses his platform to raise awareness about social and political issues in Pakistan and to advocate for positive change.



## Hasan Rizvi

Hasan Rizvi is a renowned figure in the field of public relations, well-known for his exceptional talents and quick wit. As the CEO of Body Beat PR, an organization he founded from the ground up, he has consistently achieved remarkable success since its inception.

# EMPLOYEE ENGAGEMENT

## Annual Presentations at the Beach

Beach day along with annual presentations was a great success, with employees enjoying a day by the sea—indulging in delicious food, basking in the sun, and seizing the opportunity to foster meaningful connections. The occasion not only provided a break from routine but also created a memorable experience for all participants.

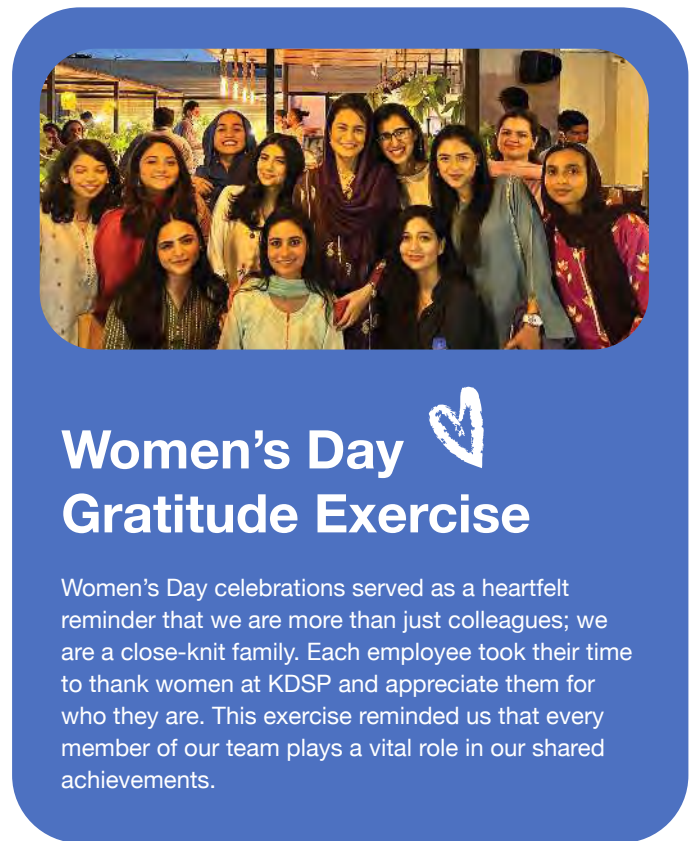


## Stress Relief with Art - Workshop by TheraPause

Team TheraPause at the Karachi Down Syndrome Program conducted a session for employees where they used art and play based interventions to help our employees de-stress, connect with each other, and pause through meditation. It was a day filled with emotions, connections, and catharsis.

## Secret Santa

As we look back on the year that has passed, we find ourselves reminiscing about the heartwarming moments of joy and camaraderie that makes our organization truly special. KDSP's annual Secret Santa exchange is an event that transcends the workplace and fosters a spirit of giving, gratitude, and togetherness.



## Women's Day Gratitude Exercise

Women's Day celebrations served as a heartfelt reminder that we are more than just colleagues; we are a close-knit family. Each employee took their time to thank women at KDSP and appreciate them for who they are. This exercise reminded us that every member of our team plays a vital role in our shared achievements.



## Employee Check In on Compassion

Tabish Shahzad, CEO KDSP led a session on compassion, during which she not only expressed appreciation for the employees but also emphasized the significance of self-compassion. Team members openly shared their personal experiences and perspectives on compassion. It was a heartfelt session where everyone discussed the commitment of KDSP to uphold compassion as a central tenet of our organizational core values.

## Iftar Party

One of the most cherished events that brought our team closer together was the team Iftar party. This special occasion provided us with an opportunity to come together and celebrate the spirit of Ramadan.

As we reflect on the past year, we are reminded that our success as an organization is not just measured in numbers and achievements, it's the strength of our team and the sense of community we share. KDSP looks forward to more opportunities to engage, inspire, and celebrate together in the years ahead.

# OUR PARTNERS

## Sadhay 14 August



## KDSP Learning Center (KLC) Launch



## Pyaar Banto Song Launch

Food Partners



Media and Promotional Partners



News Partners



News Partner



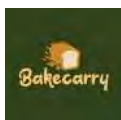
## Beach Retreat 2022



## PUAN Grant Award 2022



## ECI Milestones Ceremony 2022





## KDSP Concert 2022

Title Partner



Platinum Partners



Gold Partner



Silver Partners



Event Partners



Digital Media Partner



Travel Partner



Coverage Partners



Radio Partner



## KDSP Donate-A-Thon 2022/23 Ambassador & Donor Lucky Draw Partners



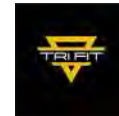
CARNATION



PRIMARY



Saman Namani



## Rangon ki Lehr 2023 Partners



## Eid Milan 2023 Partners



## EPEP Graduation 2023



## KDSP Golf Tournament 2023

Title Partner



Platinum Partners



Gold Partners



Silver Partners



Hole-in-One Partners



Lunch Partner



Beverage Partner



Coffee Partner



Tea Partner



Dessert Partner



Ice Cream Partner



Caddies Lucky Draw Partners



Gift Partners



Giveaway Partners



Event Partners



Online Scoring Partner



## KDSP Carnival 2023

Title Partner



Platinum Partners



Gold Partners



Silver Partners



Radio Partner



Travel Partner



Ticket Partners



Media Partners



# KDSP Carnival 2023

## Event Partners



## Gift Bag Partners



## Snack Partners



## First Aid Partners



## Banner Partners



## Accessibility Partner



## Beverage Partner



## Hygiene Partner



## Tea Partner



## Train Partner



## Venue Partners



## Community Engagement Partner



## Digital Media Partner



## Event Coverage Partner



# SAIFULLAH NADEEM

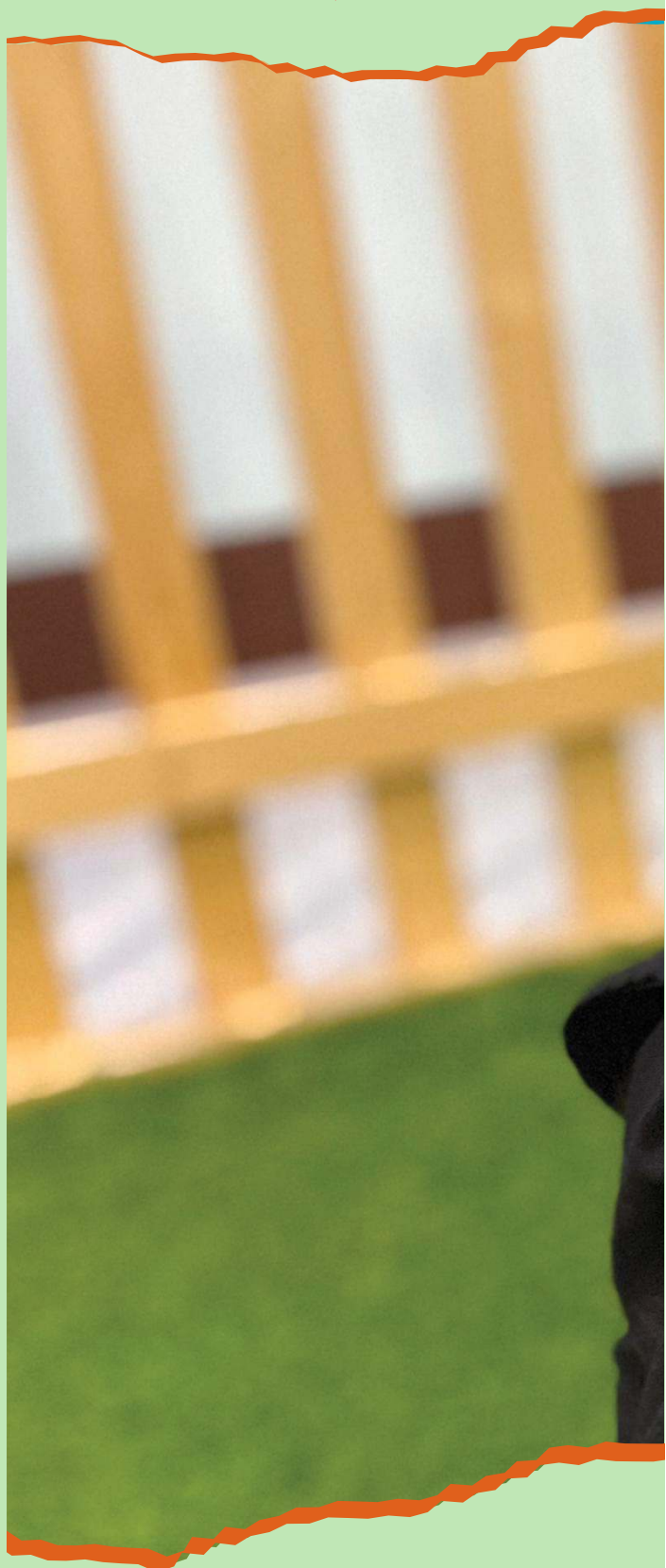


My son, Saifullah Nadeem, is a 4.5-year-old boy receiving all three Early Childhood Intervention Therapies: Occupational, Physical, and Speech Therapies at KDSP. As his father, I am deeply grateful for the support we have received from KDSP.

When I was jobless, KDSP provided us with free therapies, making it possible for Saifullah to receive the support he needed. Despite being on financial aid, we are treated with equal respect at KDSP, just like everyone else. KDSP has truly been a lifeline for us, offering support and guidance to navigate through life.

Since joining KDSP, Saifullah has made remarkable progress. His playing skills, emotional expressions, joint engagement, attention span, and gross & fine motor skills have all shown improvement. It is heartwarming to witness him become more social, coming out of his shell. His fear of sounds has transformed into a love for music and songs, all thanks to his speech therapy sessions at KDSP. We are overwhelmed with gratitude for the positive impact KDSP has had on Saifullah's life and our family.

**Parent of Saifullah Nadeem**





# BOARD OF DIRECTORS

## Syed Fawad Ahmed - Chairman and Director

Syed Fawad Ahmed is a Director for Strategy and Digital Transformations at Unilever Pakistan. He has a strong academic background in Economics and Social Sciences from the Lahore University of Management Sciences (LUMS).



## Ali Allawala - Co-founder and Director

Ali Allawala is a Director at Technopak Industries (TPI) has a Masters of Law from Kings College London (KCL), a Masters in Law and Accounting from the London School of Economics (LSE) and a Bachelors in Business Administration from the Institute of Business Administration (IBA).

## Farzeen Ali - Co-founder and Director

Farzeen Ali has a Masters in Finance and Accounting from Brunel University, London and a Bachelors in Business Administration from Institute of Business Administration (IBA).



## Aref Cheval - Director

Aref Cheval is the CEO of Empact Activation Limited, a leading activation company launched in 2000. He graduated from the Institute of Business Administration. He has served in multiple notable capacities related to marketing in the United States and in Pakistan, including serving as a Director at C-Virus and Ripple.

## Chaudhary Adeel Rasheed - Director

Adeel currently works as a CEO at Resource Linked Pvt. Ltd. and is the cofounder of Snapp Retail. He has done his Bachelors in Business Administration and a Masters in Business Administration from Institute of Business Administration (IBA).



## Dr. Salman Kirmani - Director

Dr. Salman Kirmani is a medical Doctor from Dow Medical College. He has worked as a Chairman at the Aga Khan University Hospital, Department of Pediatrics and Child Health since September 2004. Dr. Kirmani has a certification by the American Board of Pediatrics, Medical Genetics and Pediatrics Endocrinology. He has also done a Residency and Fellowship from the Mayo School of Graduate Medical Education, Mayo Clinic, USA.



## Danish Aman - Director

Danish Aman holds the position of a partner at Hafiz Tannery – Pakistan and is a board member at Sahil Welfare Association, Green Crescent Trust, and Young Presidents' Organization (YPO). He is also a founder of Saturday Welfare Group and a member of Rotary Club Sunset Millennium Thalassemia Chair since 2019. He has acquired a degree in Business Administration from University of Houston, USA.

## Hamidah Walli - Director

Hamidah currently works at Tapal as a Chief Marketing Officer. Hamidah has done her bachelors in Business Administration from the Institute of Business Administration (IBA), Karachi.



## Muzaffar Ali Shah Bukhari - Director

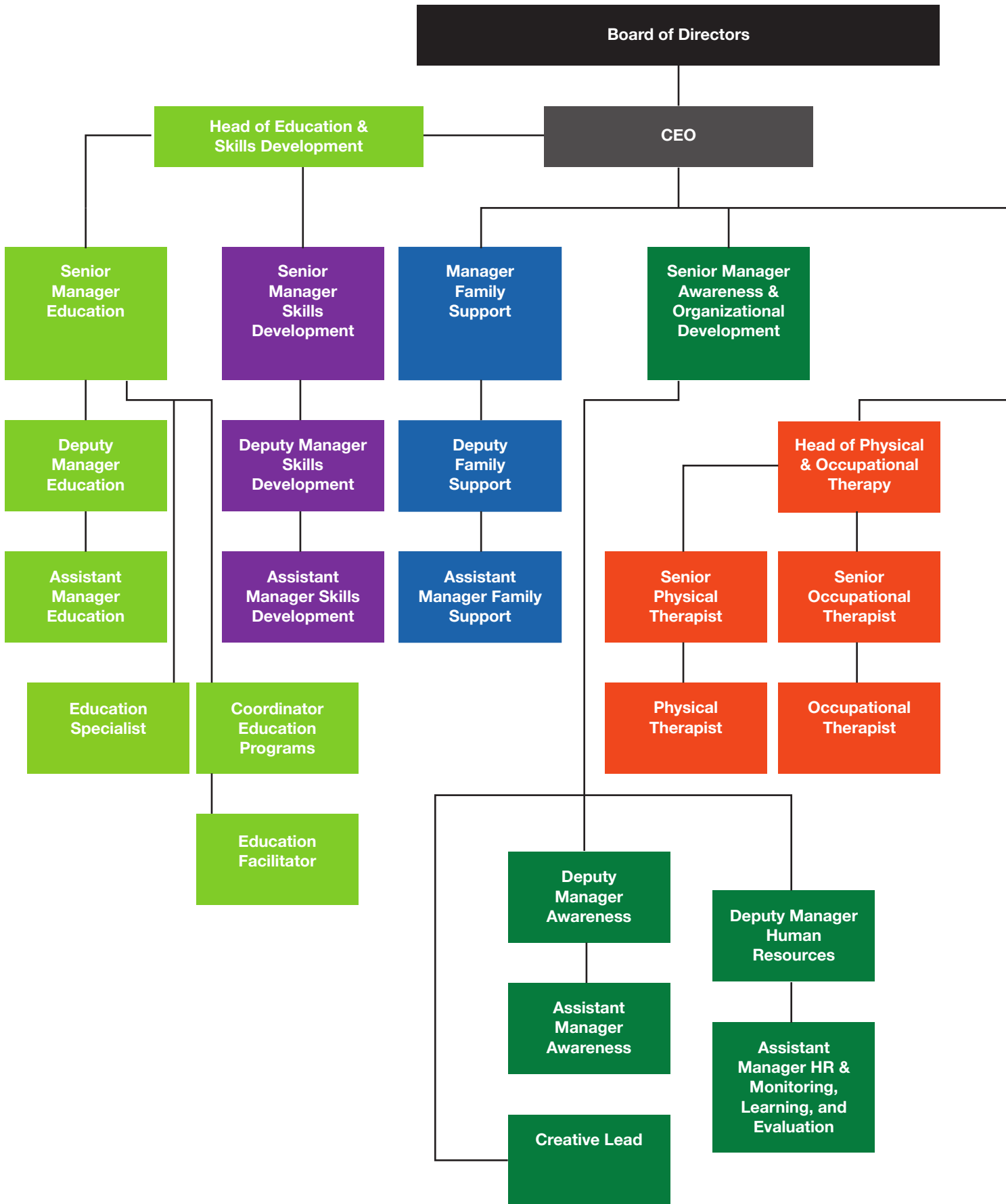
Muzaffar Ali Shah Bukhari received a Bachelor's Degree in Economics from Northwestern University, graduating Magna Cum Laude in 2006. Muzaffar has a MBA from Institute of Management Development (IMD), Switzerland, and graduated with distinction in leadership in 2011. Muzaffar is an ICF Certified Coach, RYT 200 Yoga Teacher (Bali) and a practicing therapist having completed his advanced diploma in Humanistic Integrative Counseling from CPPD, UK

## Nasira Faiz - Director

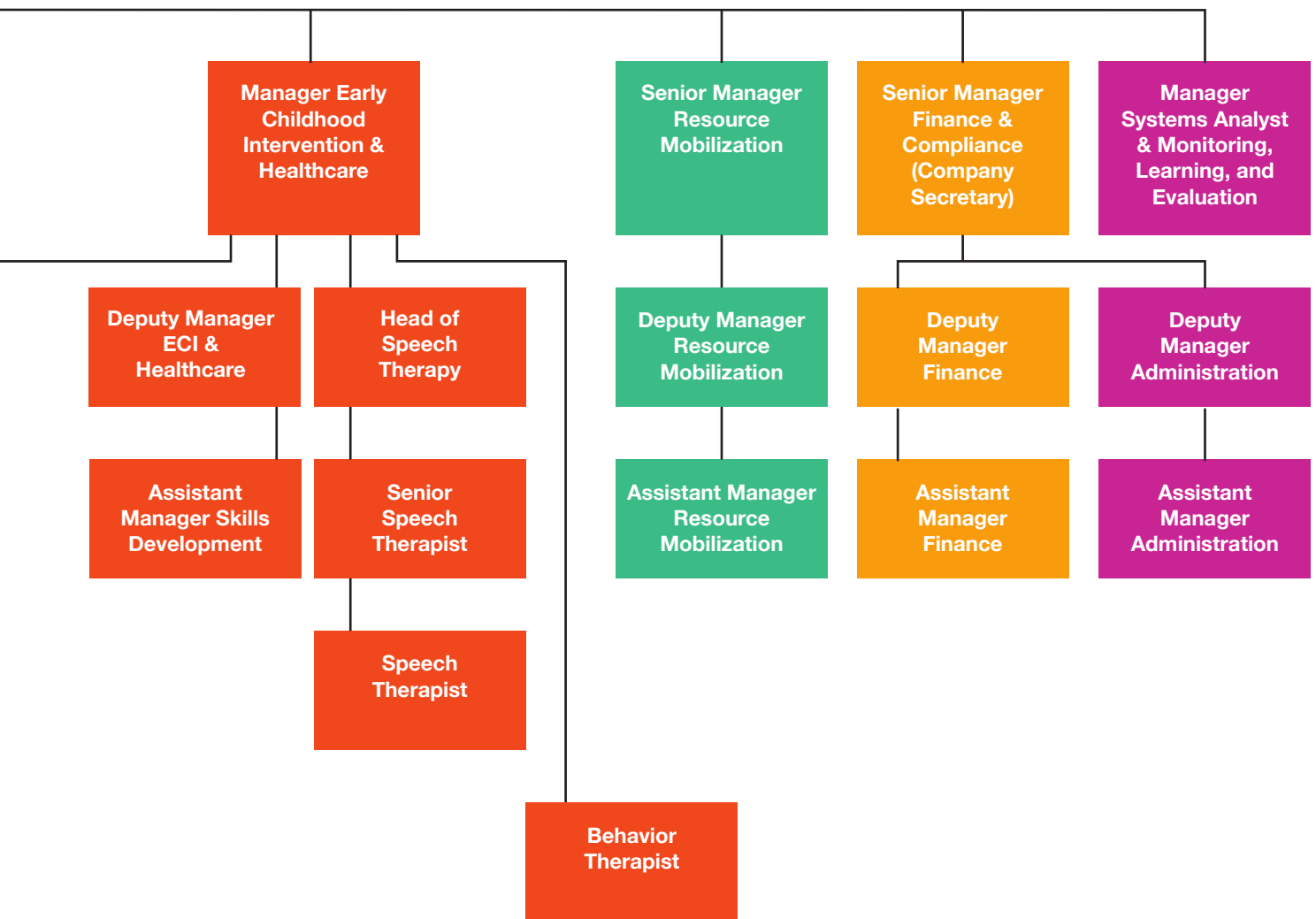
Nasira currently works as a principal at The AMI School. She has done her Bachelors in Arts from PECHS College. She also has a certification in Montessori Teacher's Training from The AMI School.



# ORGANOGRAM







# BOARD COMMITTEES & MEETINGS



KDSP's Board comprises 11 Directors, including the CEO, with the Chairman elected from among the Directors. They convene regularly to offer guidance and support to the organization. Throughout the financial year ending on June 30, 2023, the Board of Directors convened for four meetings, and their attendance is presented in the Directors' report, which is part of the Annual Report.

### **Audit and HR Committee**

The Board Audit & HR Committee is established to provide independent oversight and assurance related to an organization's financial reporting, internal controls, risk management, and compliance and also provide oversight in HR-related processes. The terms of reference for the committee include the following:

- Review and recommend approval of the organization's annual budget, ensuring alignment with strategic goals and financial sustainability.
- Quarterly, half-yearly, and annual review of financial statements including cash flows and comparison of actuals against budget.
- Monitor the organization's financial performance and financial health.
- To review the external auditor's Audit Report.
- Assess the adequacy and effectiveness of the organization's internal controls and risk management systems.
- Act as the main owner of KDSP's HR policy and provide feedback on any addendum added throughout the year.
- Provide guidance on employee retention strategies, compensation and benefit strategies, and performance appraisal strategies.
- Communicate and interview with any key management staff coming into the organization.
- Approve yearly budgets and provide insight on them.

3 meetings of the committee were conducted in the financial year which ended 30th June 2023.

#### **Members**

1. Syed Fawad Ahmed
2. Ali Allawala
3. Farzeen Ali
4. Hamidah Walli
5. Senior Manager Finance & Compliance
6. Senior Manager HR
7. Chief Executive Officer

### **Resource Committee**

The Resource Committee plays a key role in overlooking all fundraising and donor related engagement. The terms of reference for the committee include the following:

- Assess and approve KDSP's Fundraising and Donor Relations plan for the year.
- Offer direction to the Resource Mobilization team in achieving and overseeing the Fundraising and Donor Relations budget and plan for the year.
- Facilitate connections between the Resource Mobilization team and pertinent individuals, organizations, and institutions to enhance fundraising efforts.
- Provide insightful guidance on adopting best practices to consistently enhance KDSP's Fundraising and Donor Relations initiatives.

3 meetings of the committee were conducted in the financial year which ended 30th June 2023.

#### **Members**

1. Danish Aman
2. Chaudhary Adeel Rasheed
3. Ali Allawala
4. Hamidah Walli
5. Adeel Mandviwala
6. Zeeshan Habib
7. Senior Manager Resource Mobilization
8. Chief Executive Officer

### **Awareness Committee**

The Awareness Committee at KDSP plays a pivotal role in overseeing all awareness initiatives. The terms of reference for the committee include the following:

- Provide expert advice on all campaigns run by the Awareness department.
- Act as a sounding board for important communication collateral going out of KDSP.
- Offer guidance on new and innovative marketing/outreach tools that can be used by the Awareness department.
- Facilitate connections between the team and individuals who can assist in extending KDSP's outreach.

3 meetings of the committee were conducted in the financial year which ended on 30th June 2023.

#### **Members**

1. Aref Cheval
2. Farzeen Ali
3. Hamidah Walli
4. Umnia Iftikhar
5. Senior Manager Awareness
6. Chief Executive Officer

### **Skills Development Committee**

The Skills Development Committee at KDSP has a central role in supervising the operations and initiatives of the Skills Development Department. The terms of reference of the committee include the following:

- Contribute to the refinement of the Lehr by KDSP brand by providing feedback that aligns with current market trends.
- Enhance the quality and design of KDSP's handicrafts.
- Offer guidance and support for the technical skill development of individuals with Down syndrome.
- Foster connections with potential employment opportunities for these individuals upon completion of their training.

4 meetings of the committee were conducted in the financial year which ended on 30th June 2023.

#### **Members**

1. Ghazal Pirzada
2. Farzeen Ali
3. Varah Musavvir
4. Senior Manager Skills Development
5. Chief Executive Officer

#### **Education Committee**

The Education Committee at KDSP has a central role in supervising the operations and initiatives of the Education Department. The terms of reference of the committee include the following:

- Providing feedback on recent developments within the Education department.
- Sharing expert recommendations and interventions to address departmental challenges.
- Assessing and offering insights into the potential long-term effects of proposed changes in the Education department's programs.
- Contributing to the planning and introduction of new educational initiatives within the organization.
- Actively engaging in collaborative problem-solving to enhance education-related activities continuously.

1 meeting of the committee was conducted in the financial year which ended on 30th June 2023.

#### **Members**

1. Nasira Faiz
2. Muzaffar Bukhari
3. Hamidah Walli
4. Farzeen Ali
5. Head of Education and Skills Development
6. Chief Executive Officer

#### **Healthcare Committee**

The Healthcare Committee at KDSP has a central role in supervising the operations and initiatives of the Healthcare Department. The terms of reference of the committee include the following:

- Assessing healthcare cases, including life-saving and life-enhancing procedures, and granting approval based on financial and medical criteria.
- Addressing complex healthcare conditions specific to individuals with Down syndrome.
- Providing advice on expanding and sustaining human, material, and financial resources for the Healthcare program.
- Participating in the formulation of healthcare service policies and offering guidance on challenges encountered during implementation.
- Acting as a forum for exploring potential collaborations with healthcare organizations to enhance services and support.

3 meetings of the committee were conducted in the financial year which ended on 30th June 2023.

#### **Members**

1. Dr. Salman Kirmani
2. Ali Allawala
3. Dr. Sidra Kaleem
4. Manager Healthcare
5. Chief Executive Officer

#### **Zakat Committee**

The Board Zakat Committee is established to oversee the collection, distribution, and management of Zakat funds in accordance with Islamic law (Shariah). The Terms of Reference of the committee include the following:

- Facilitate the collection of Zakat funds from eligible donors, which may include individuals, businesses, and organizations.
- Ensure that all activities related to Zakat collection, calculation, and distribution comply with Shariah principles and guidelines.
- To oversee the investment strategy to ensure that it aligns with Islamic finance principles and that any returns are used for charitable purposes.
- Establish governance policies and procedures for the committee's operations.

2 meetings of the committee were conducted in the financial year which ended on 30th June 2023.

#### **Members**

1. Danish Aman
2. Ali Allawala
3. Mufti Sohaib Javed
4. Senior Manager Finance & Compliance
5. Chief Executive Officer

# CODE OF CONDUCT & GOVERNANCE POLICY



Our code of conduct and governance policies serve as the foundation for our entire operations, establishing a set of behavioral expectations applicable to all KDSP employees, including senior management and directors, without any exemptions. Failure to comply with these guidelines may lead to rigorous disciplinary measures. The Board of Directors has officially endorsed both the code of conduct and governance policies.

## **Whistle Blowing Policy**

KDSP has established a Whistleblowing Policy, enabling employees to report violations of our code of conduct and policies. This policy outlines the process for reporting concerns, maintaining whistleblower anonymity, and mandates oversight by the HR and Audit Committee to ensure its effectiveness and compliance.

## **Operational Continuity Planning and Procedures for Data Protection**

To ensure the uninterrupted continuity of operations, KDSP has developed comprehensive standard operating procedures for safeguarding its assets, particularly critical data and information, in the event of operational disruptions resulting from unforeseen incidents or natural disasters.

## **Mechanism for Providing Information to the Board**

The organization has 11 departments. 6 of which include KDSP's service areas while 5 fall under the operational category. Each department is headed by a manager who reports to the CEO. Clear lines of authority run from the top to the bottom of the organizational structure and represent formal communication channels. The CEO is responsible for all formal communication with the Board.

## **Employees**

To promote a culture of openness and freedom of expression, there are open communication channels for our employees to bring their valuable suggestions and feedback to the management including the CEO.

## **Donors**

KDSP has provided its contact details and other information to facilitate donors on its website [www.kdsp.org.pk](http://www.kdsp.org.pk). Donors are actively engaged throughout the year through event invitations, campaigns, and various collateral materials.

## **Managing Conflict of Interest**

This policy acts as a guide for all employees regardless of their position. In order to assure continued public trust in the work of KDSP, all team members must operate in a manner that avoids any conflict of interest between a team member and other organizations.

## **Fit and Proper Criteria**

An undertaking has been taken from Directors in respect to fit and proper criteria as set out under regulation 10 of Associations with Charitable and Not for Profit Objects Regulations, 2018 issued vide S R O 733(I)/2018 dated 7 June 2018 amended to date.

## **Quality Control Measures**

Respective Committees (Mentioned in "Board Committees and Meetings") for all departments are responsible for Quality Assurance of the services being provided to KDSP's beneficiaries.

## **Procedures Adopted for Stakeholder Engagement**

KDSP's Board Members maintain direct communication with donors, conveying their feedback to the CEO and senior management. This ensures a top-down approach to address and accommodate donor needs and feedback, fostering an open understanding.

## **Regulators**

KDSP maintains ongoing communication with the Government of Pakistan and various regulatory bodies at local, provincial, and national levels regarding matters related to disability and inclusion.

## **Media**

KDSP engages with the media through press releases and appearances as and when required.

## **Other Stakeholder**

Additional stakeholders encompass donors, bankers, suppliers, and employees, all of whom KDSP regularly interacts with through meetings and various forms of communication.

# ROLE OF CEO AND CHAIRMAN

## Role of the Chairman

The chairman of the board of directors provides the board with a sense of direction, leadership and growth to ensure that the board is managing their responsibilities effectively and efficiently leading to a success in the alignment of the organization's goals and values. The following are some of the roles taken over by our Chairman:

- to ensure the attendance of the Board in all the relevant meetings and provide them with the space to voice their opinion.
- to act as an intermediary between the Board and the management.
- to objectively counsel and guide the CEO.
- to stay up to date regarding all the activities taking place within the organization and between the management.
- to supervise the smooth flow of all the relevant information required by the Directors to be able to make thorough judgements.
- to ensure that any disagreement arising between the Directors during a meeting is properly documented in the minutes.
- to oblige the Board in the successful completion of their responsibilities as per the regulatory standards.

- to ensure that the sub-factions within the Board are performing all their responsibilities effectively.

## Role of the CEO

The CEO serves the most pivotal role in the organization since he/she is directly responsible for being thoroughly engaged within the organization and its functions. The following are some of the roles this position entails:

- to implement the strategy formulated by the Board.
- to ensure that the organization maintains its brand standing as the most recognized non-profit foundation in the country.
- to efficiently organize and manage the resources as per the long—terms budget goals of the organization.
- to implement efficient mechanisms needed for the regulation of the rapidly growing organization.
- to serve as an intermediary between the Board and the organization's management to ensure both entities are in sync with each other.
- to encourage and administer professional and ethical interactions within the organization.
- to foster a culture of continuous improvement in the quality of services provided to individuals with Down syndrome and their families along with maintaining efficient donor services.

# PRESIDENT & CEO'S PERFORMANCE REVIEW



The president and CEO of KDSP (Karachi Down Syndrome Program) is expected to lead, manage and supervise all the strategic and managerial operations pertaining to the organization. This performance is evaluated intermittently by the Board on the basis of certain factors such as people and employee management, organizational culture, regulation and compliance, operational policies and procedures, financial performance and the effectiveness of implementing values of improvement, integrity, hard work, community service and teamwork within the organization.





# ALHAMD SHARIAH ADVISORY SERVICES

(PVT) LIMITED

INDEPENDENT SHARIAH AUDIT REPORT

06<sup>th</sup> October 2023

## KARACHI DOWN SYNDROME PROGRAM (KDSP)

*Fiscal Year July 2022 to June 2023*

### Introduction:

We, Alhamd Shariah Advisory Services (Pvt.) Limited, were appointed by Karachi Down Syndrome Program (KDSP) as the external Shariah auditor to conduct a comprehensive audit of their Zakat funds for the fiscal year spanning July 2022 to June 2023. This audit aimed to assess the organization's compliance with Shariah principles in the collection, investment, and utilization of Zakat funds.

### Scope:

Our audit scope encompassed a thorough examination of all relevant documents, including Zakat assessment forms, bank accounts of Zakat fund, and the procedures for filing Zakat forms. We also reviewed the investment of Zakat funds to ensure Shariah compliance.

### Findings:

#### 1. Collection and Filing of Zakat Forms:

Our audit confirmed that KDSP maintained proper procedures for collecting Zakat forms and ensured the accuracy of the information provided by applicants. The Zakat forms and Wakalat Nama filing procedures were in line with Shariah principles.

#### 2. Zakat Investments:

The investments of Zakat funds made by KDSP were thoroughly reviewed. We are pleased to report that all investments were found to be compliant with Shariah principles.

### Shariah Ruling:

After a comprehensive Shariah review, we certify that **Karachi Down Syndrome Program (KDSP)** diligently collects and utilizes Zakat funds in adherence to Shariah rules and regulations. Contributors of Zakat to this organization have full confidence that their contributions will be meticulously managed and disbursed in complete accordance with Shariah principles.

### Conclusion:

In conclusion, we, Alhamd Shariah Advisory Services (Pvt.) Limited, are of the view that KDSP has successfully collected and utilized Zakat funds in accordance with Shariah principles for the period July 2022 to June 2023. We appreciate the organization's commitment to transparency, accountability, and ethical financial stewardship.

Mufti Ubaid ur Rahman Zubairi  
For and on behalf of  
Alhamd Shariah Advisory Services (Pvt.) Limited



Certification No: <sup>PCP-R1/2022/596</sup>.....

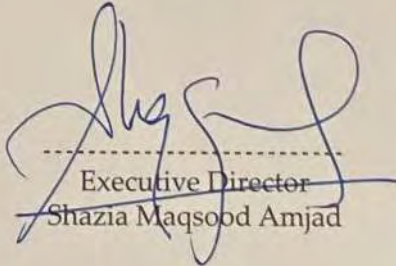


*Certifies*

**KARACHI DOWN SYNDROME PROGRAM**

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For demonstrating excellence and leadership as per NPO evaluation standards notified by FBR

  
-----  
Executive Director  
Shazia Maqsood Amjad



**Sindh Charities Registration and Regulation Commission**

Government of Sindh



Registration No. SN-2930784719363228

Registration Date: 04-Jul-2023

Valid From: 04-Jul-2023 To: 03-Jul-2024

## REGISTRATION CERTIFICATE

The Sindh Charities Registration and Regulation Commission confers Provisional Registration in terms of **Section 6 (b)** read with **Section 8 & 9** of the Sindh Charities Registration and Regulation Act, 2019 in favour of "**Karachi Down Syndrome Program, Karachi East, Karachi East, 41/E/1 PECHS Block-6 Shahrah-e-Faisal**" as **Category (B)** having operations in Karachi east.

Sindh Charities Registration and Regulation Commission



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# NOOR-E- AYESHA



When we first received the diagnosis of Down syndrome for our daughter, Noor-e-Ayesha, it was indeed a shock, but we always tried to maintain an optimistic attitude. However, we soon realized that there was a lack of organizations catering to the specific needs of children with Down syndrome, leaving us disheartened and unsure of how to move forward.

Fortunately, through word of mouth, we discovered KDSP, and ever since then, our perspective has changed entirely. KDSP has been an incredibly supportive organization, providing us with invaluable guidance on how to support our children as parents. They helped us understand their needs and taught us how to interact with them in the best possible way. KDSP's holistic approach makes it feel like a second home for us. They have never failed to support us, whether it's in the areas of therapies, healthcare, or education. Knowing that there are people who genuinely care for these children and are investing their love and efforts to make them valuable members of society fills our hearts with gratitude.

We pray and wish for KDSP's ultimate success, as they continue to make a positive impact on the lives of children like Noor-e-Ayesha and their families.

**Parent of Noor-e-Ayesha**

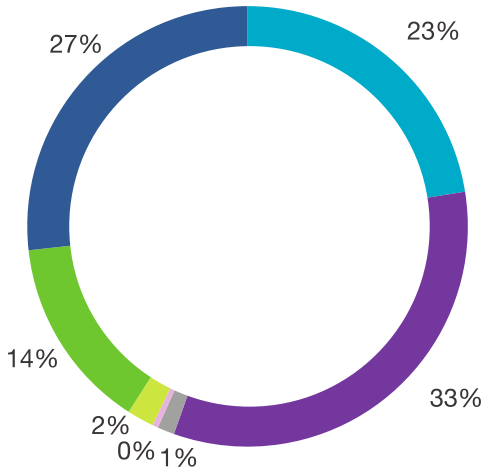




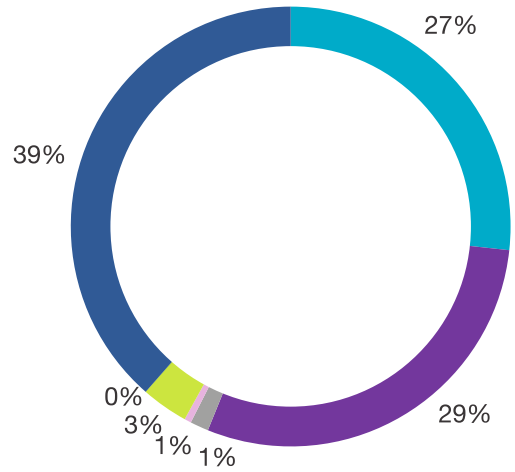
# FINANCIAL HIGHLIGHTS

## Graphical Presentation of Balance Sheet

### Assets 2023

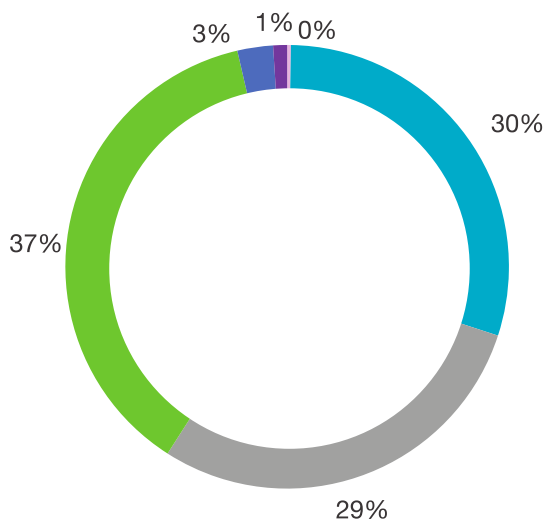


### Assets 2022

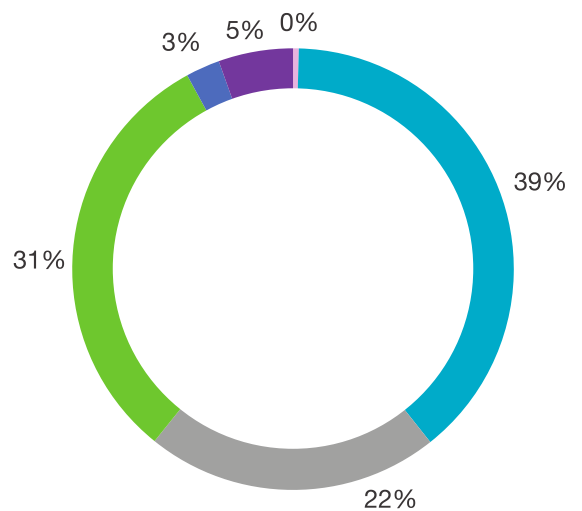


- Property and equipment
- Right-of-use assets
- Long term deposits
- Other receivables
- Advances and prepayments
- Short term investments
- Cash and bank balances

### Funds and Reserves 2023



### Funds and Reserves 2022

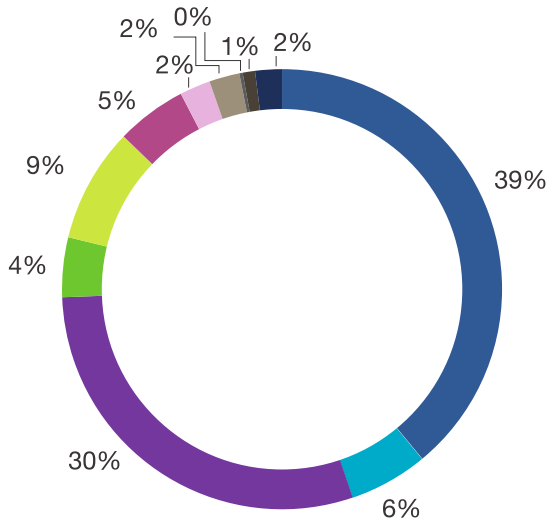


- General fund
- Revenue reserve - accumulated surplus
- Deferred income
- Lease liabilities
- Current portion of lease liabilities
- Trade and other payables

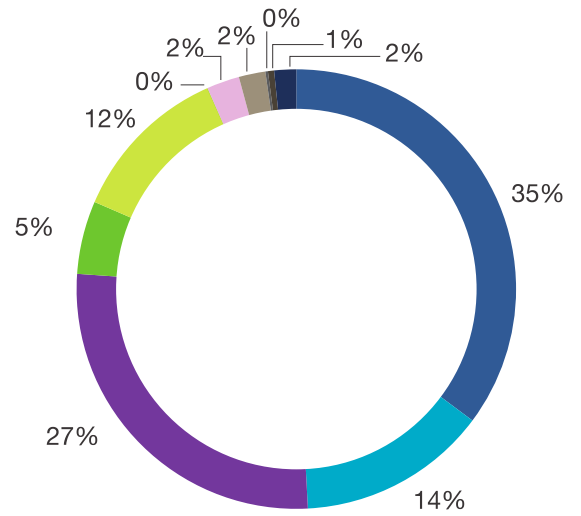
# FINANCIAL HIGHLIGHTS

## Graphical Presentation of Income and Expenditure Account

**Income 2023**

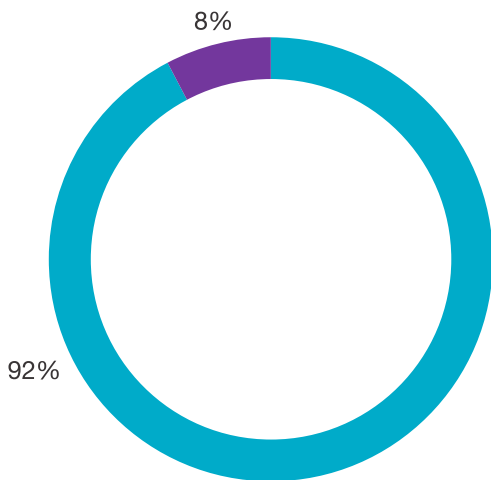


**Income 2022**

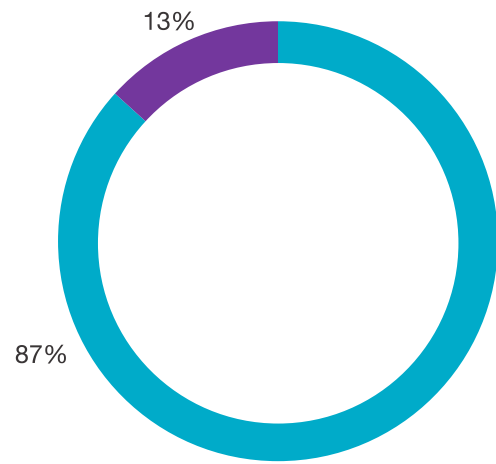


- Donations
- Donate A-thon
- Deferred income utilized
- KDSP Golf event
- KDSP Carnival
- KDSP Concert
- Therapy
- Education & Training
- Handicrafts & Merchandise
- Program & Events
- Other income

**Expenses 2023**



**Expenses 2022**



- Cost of operations
- Administrative expenses

# FINANCIAL HIGHLIGHTS

## Key Financial Indicators and Ratios

KEY FINANCIAL INDICATORS:	2023	2022	2021
<b>Total Income</b>	170,838,106	119,920,970	67,950,674
<b>Total Expenses</b>	161,215,858	106,448,255	55,867,055
<b>Surplus/(deficit) for the year transferred to general fund</b>	9,622,248	13,472,715	12,083,619
<b>Statement of Financial Position</b>			
Non-Current Assets	124,066,718	82,050,305	44,744,081
Current Assets	94,845,270	60,632,704	59,277,511
<b>Total Assets</b>	<b>218,911,988</b>	<b>142,683,009</b>	<b>104,021,592</b>
Non-Current Liabilities	145,281,377	75,227,052	55,603,408
Current Liabilities	7,903,016	11,350,610	5,785,552
Funds	65,727,595	56,105,347	42,632,632
<b>Total Funds and Liabilities</b>	<b>218,911,988</b>	<b>142,683,009</b>	<b>104,021,592</b>

KEY FINANCIAL RATIOS:	2023	2022	2021
<b>I. Profitability Ratios</b>			
Net Surplus to Revenue	6%	11%	18%
Administration Expenses to Revenue	7%	12%	11%
Programmatic Expenses to Revenue	87%	77%	71%
Zakat inflow to Total Revenue	40%	38%	28%
Donation Inflow to Total Revenue	45%	49%	50%
<b>II. Liquidity Ratios</b>			
Current Ratio	12.00	5.34	10.25
Quick / Acid Test Ratio	12.00	5.34	10.25
Cash to Current Liabilities	7.40	4.84	7.16
<b>III. Activity / Turnover Ratios</b>			
Total Assets to Revenue Ratio	128%	119%	153%
Fixed Assets to Revenue Ratio	73%	68%	66%

# SUMMARY OF CASH FLOW

Description	2023	2022	2021
Cash and cash equivalents at beginning of the year	54,984,969	41,449,117	16,560,662
Net cash generated/utilized from operating activities	65,841,474	40,832,973	25,149,634
Net cash generated/utilized in investing activities	(47,480,838)	(19,479,773)	1,884,584
Net cash generated/utilized in financing activities	(14,831,121)	(7,817,348)	(2,145,763)
Net increase/decrease in cash	3,529,515	13,535,852	24,888,455
Net cash and cash equivalents generated at the end of the year	<u>58,514,484</u>	<u>54,984,969</u>	<u>41,449,117</u>

# CASHFLOW STATEMENT OF ZAKAT FUNDS (DIRECT METHOD)

Description	2023	2022	2021
Opening Balance	30,629,506	13,075,676	3,675,545
Received during the year	67,774,062	45,893,512	19,016,466
Utilized during the year	<u>38,538,960</u>	<u>28,339,681</u>	<u>9,616,335</u>
Ending Balance	<u>59,864,608</u>	<u>30,629,506</u>	<u>13,075,676</u>

# KARACHI DOWN SYNDROME PROGRAM

## Three Years Vertical Analysis

	2023	%	2022	%	2021	%
<b>Statement of Financial Position</b>						
<b>ASSETS</b>	<b>49,219,940</b>	<b>22%</b>	<b>38,123,325</b>	<b>27%</b>	<b>2,552,098</b>	<b>2%</b>
<b>Non-current assets</b>	<b>72,116,778</b>	<b>33%</b>	<b>41,986,980</b>	<b>29%</b>	<b>40,321,983</b>	<b>39%</b>
Property and equipment	2,730,000	1%	1,940,000	1%	1,870,000	2%
Right-of-use assets	124,066,718	57%	82,050,305	58%	44,744,081	43%
Long term deposits						
Total Non-Current Assets	908,168	0%	713,480	1%	130,162	0%
<b>Current assets</b>	<b>4,350,896</b>	<b>2%</b>	<b>4,934,255</b>	<b>3%</b>	<b>1,195,191</b>	<b>1%</b>
Advances and prepayments	31,071,722	14%	-	0%	16,503,041	16%
Other receivables	58,514,484	27%	54,984,969	39%	41,449,117	40%
Short term investments	94,845,270	43%	60,632,704	42%	59,277,511	57%
Cash and bank balances	218,911,988	100%	142,683,009	100%	104,021,592	100%
Total Current Assets						
<b>TOTAL ASSETS</b>						
<b>FUND AND LIABILITIES</b>						
<b>Fund</b>	<b>600,000</b>	<b>0%</b>	<b>600,000</b>	<b>0%</b>	<b>600,000</b>	<b>1%</b>
General fund	65,127,595	30%	55,505,347	39%	42,032,632	40%
Revenue reserve - accumulated surplus	65,727,595	30%	56,105,347	39%	42,632,632	41%
Total Funds						
<b>Liabilities</b>						
<b>Non-current liabilities</b>	<b>63,572,999</b>	<b>29%</b>	<b>30,629,506</b>	<b>21%</b>	<b>17,047,529</b>	<b>16%</b>
Deferred income	81,708,378	37%	44,597,546	31%	38,555,879	37%
Lease liabilities	145,281,377	66%	75,227,052	53%	55,603,408	53%
Total Non-Current Liabilities						
<b>Current liabilities</b>	<b>5,686,385</b>	<b>3%</b>	<b>3,564,282</b>	<b>2%</b>	<b>2,397,014</b>	<b>2%</b>
Current portion of lease liabilities	2,216,631	1%	7,786,328	5%	3,388,538	3%
Trade and other payables	7,903,016	4%	11,350,610	8%	5,785,552	6%
Total Current Liabilities	218,911,988	100%	142,683,009	100%	104,021,592	100%
<b>TOTAL FUND AND LIABILITIES</b>						
<b>INCOME AND EXPENDITURE STATEMENT</b>						
<b>Income</b>	<b>66,622,210</b>	<b>39%</b>	<b>42,217,218</b>	<b>35%</b>	<b>33,898,014</b>	<b>50%</b>
Donations	9,899,821	6%	16,738,880	14%	15,545,000	23%
Donate A-Thon	50,607,873	30%	32,311,535	27%	12,717,714	19%
Deferred income utilized	7,484,001	4%	6,451,069	5%	-	0%
Income from KDSP Golf event	14,375,833	8%	14,260,099	12%	-	0%
Income from KDSP Carnival	8,854,000	5%	-	0%	-	0%
Income from KDSP Concert	3,863,126	2%	2,891,055	2%	2,143,530	3%
Therapy income	3,808,589	2%	2,348,850	2%	1,335,737	2%
Education and training	419,500	0%	224,710	0%	310,770	0%
Handicrafts and merchandise	1,551,197	1%	541,609	0%	233,266	0%
Program and events income	3,351,956	2%	1,935,945	2%	1,766,643	3%
Other income	170,838,106	100%	119,920,970	100%	67,950,674	100%
Total Income for the Year						
<b>Expenditure</b>	<b>148,802,026</b>	<b>92%</b>	<b>92,305,511</b>	<b>87%</b>	<b>48,434,334</b>	<b>87%</b>
Cost of operations	12,413,832	8%	14,142,744	13%	7,432,721	13%
Administrative expenses	161,215,858	100%	106,448,255	100%	55,867,055	100%
Total Expenditure for the year						
<b>Surplus for the year</b>	<b>9,622,248</b>	<b>-</b>	<b>13,472,715</b>	<b>-</b>	<b>12,083,619</b>	<b>-</b>



# KARACHI DOWN SYNDROME PROGRAM

## Three Year's Horizontal Analysis

	2023	23Vs22 %	2022	22Vs21 %	2021	21Vs20 %	2020
<b>Statement of Financial Position</b>							
<b>ASSETS</b>	<b>49,219,940</b>	<b>29%</b>	<b>38,123,325</b>	<b>1394%</b>	<b>2,552,098</b>	<b>-4%</b>	<b>2,655,110</b>
<b>Non-current assets</b>	<b>72,116,778</b>	<b>72%</b>	<b>41,986,980</b>	<b>4%</b>	<b>40,321,983</b>	<b>1156%</b>	<b>3,209,451</b>
Property and equipment	<b>2,730,000</b>	<b>41%</b>	<b>1,940,000</b>	<b>4%</b>	<b>1,870,000</b>	<b>81%</b>	<b>1,035,000</b>
Right-of-use assets	<b>124,066,718</b>	<b>51%</b>	<b>82,050,305</b>	<b>83%</b>	<b>44,744,081</b>	<b>549%</b>	<b>6,899,561</b>
Long term deposits							
Total Non-Current Assets	<b>908,168</b>	<b>27%</b>	<b>713,480</b>	<b>448%</b>	<b>130,162</b>	<b>-60%</b>	<b>325,342</b>
<b>Current assets</b>	<b>4,350,896</b>	<b>-12%</b>	<b>4,934,255</b>	<b>313%</b>	<b>1,195,191</b>	<b>-42%</b>	<b>2,052,570</b>
Advances and prepayments	<b>31,071,722</b>	<b>-</b>	<b>-</b>	<b>-100%</b>	<b>16,503,041</b>	<b>-3%</b>	<b>16,995,742</b>
Other receivables	<b>58,514,484</b>	<b>6%</b>	<b>54,984,969</b>	<b>33%</b>	<b>41,449,117</b>	<b>150%</b>	<b>16,560,662</b>
Short term investments	<b>94,845,270</b>	<b>56%</b>	<b>60,632,704</b>	<b>2%</b>	<b>59,277,511</b>	<b>65%</b>	<b>35,934,316</b>
Cash and bank balances	<b>218,911,988</b>	<b>53%</b>	<b>142,683,009</b>	<b>37%</b>	<b>104,021,592</b>	<b>143%</b>	<b>42,833,877</b>
Total Current Assets							
<b>TOTAL ASSETS</b>							
<b>FUND AND LIABILITIES</b>							
<b>Fund</b>	<b>600,000</b>	<b>0%</b>	<b>600,000</b>	<b>0%</b>	<b>600,000</b>	<b>0%</b>	<b>600,000</b>
General fund	<b>65,127,595</b>	<b>17%</b>	<b>55,505,347</b>	<b>32%</b>	<b>42,032,632</b>	<b>40%</b>	<b>29,949,013</b>
Revenue reserve - accumulated surplus	<b>65,727,595</b>	<b>17%</b>	<b>56,105,347</b>	<b>32%</b>	<b>42,632,632</b>	<b>40%</b>	<b>30,549,013</b>
Total Funds							
<b>Liabilities</b>							
<b>Non-current liabilities</b>	<b>63,572,999</b>	<b>108%</b>	<b>30,629,506</b>	<b>80%</b>	<b>17,047,529</b>	<b>176%</b>	<b>6,168,672</b>
Deferred income	<b>81,708,378</b>	<b>83%</b>	<b>44,597,546</b>	<b>16%</b>	<b>38,555,879</b>	<b>1769%</b>	<b>2,063,022</b>
Lease liabilities	<b>145,281,377</b>	<b>93%</b>	<b>75,227,052</b>	<b>35%</b>	<b>55,603,408</b>	<b>575%</b>	<b>8,231,694</b>
Total Non-Current Liabilities							
<b>Current liabilities</b>	<b>5,686,385</b>	<b>60%</b>	<b>3,564,282</b>	<b>49%</b>	<b>2,397,014</b>	<b>53%</b>	<b>1,570,047</b>
Current portion of lease liabilities	<b>2,216,631</b>	<b>-72%</b>	<b>7,786,328</b>	<b>130%</b>	<b>3,388,538</b>	<b>36%</b>	<b>2,483,123</b>
Trade and other payables	<b>7,903,016</b>	<b>-30%</b>	<b>11,350,610</b>	<b>96%</b>	<b>5,785,552</b>	<b>43%</b>	<b>4,053,170</b>
Total Current Liabilities	<b>218,911,988</b>	<b>53%</b>	<b>142,683,009</b>	<b>37%</b>	<b>104,021,592</b>	<b>143%</b>	<b>42,833,877</b>
<b>TOTAL FUND AND LIABILITIES</b>							
<b>INCOME AND EXPENDITURE STATEMENT</b>							
<b>Income</b>	<b>66,622,210</b>	<b>58%</b>	<b>42,217,218</b>	<b>25%</b>	<b>33,898,014</b>	<b>204%</b>	<b>11,134,117</b>
Donations	<b>9,899,821</b>	<b>-41%</b>	<b>16,738,880</b>	<b>8%</b>	<b>15,545,000</b>	<b>45%</b>	<b>10,719,999</b>
Donate A-Thon	<b>50,607,873</b>	<b>57%</b>	<b>32,311,535</b>	<b>154%</b>	<b>12,717,714</b>	<b>109%</b>	<b>6,075,175</b>
Deferred income utilized	<b>7,484,001</b>	<b>16%</b>	<b>6,451,069</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Income from KDSP Golf event	<b>14,375,833</b>	<b>1%</b>	<b>14,260,099</b>	<b>-</b>	<b>-</b>	<b>-100%</b>	<b>9,976,430</b>
Income from KDSP Carnival	<b>8,854,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Income from KDSP Concert	<b>3,863,126</b>	<b>34%</b>	<b>2,891,055</b>	<b>35%</b>	<b>2,143,530</b>	<b>-3%</b>	<b>2,211,200</b>
Therapy income	<b>3,808,589</b>	<b>62%</b>	<b>2,348,850</b>	<b>76%</b>	<b>1,335,737</b>	<b>110%</b>	<b>634,700</b>
Education and training	<b>419,500</b>	<b>87%</b>	<b>224,710</b>	<b>-28%</b>	<b>310,770</b>	<b>70%</b>	<b>182,709</b>
Handicrafts and merchandise	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-100%</b>	<b>7,305,000</b>
Fundraising Income	<b>1,551,197</b>	<b>186%</b>	<b>541,609</b>	<b>132%</b>	<b>233,266</b>	<b>-44%</b>	<b>418,828</b>
Program and events income	<b>3,351,956</b>	<b>73%</b>	<b>1,935,945</b>	<b>10%</b>	<b>1,766,643</b>	<b>-40%</b>	<b>2,957,078</b>
Other income	<b>170,838,106</b>	<b>42%</b>	<b>119,920,970</b>	<b>76%</b>	<b>67,950,674</b>	<b>32%</b>	<b>51,615,236</b>
Total Income for the Year							
<b>Expenditure</b>	<b>148,802,026</b>	<b>61%</b>	<b>92,305,511</b>	<b>91%</b>	<b>48,434,334</b>	<b>11%</b>	<b>43,675,476</b>
Cost of operations	<b>12,413,832</b>	<b>-12%</b>	<b>14,142,744</b>	<b>90%</b>	<b>7,432,721</b>	<b>31%</b>	<b>5,662,430</b>
Administrative expenses	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-100%</b>	<b>232,172</b>
Loss on revaluation of Investment at fair value	<b>161,215,858</b>	<b>51%</b>	<b>106,448,255</b>	<b>91%</b>	<b>55,867,055</b>	<b>13%</b>	<b>49,570,078</b>
Total Expenditure for the year							
<b>Surplus for the year</b>	<b>9,622,248</b>	<b>-29%</b>	<b>13,472,715</b>	<b>11%</b>	<b>12,083,619</b>	<b>491%</b>	<b>2,045,158</b>

**INDEPENDENT AUDITOR'S REPORT****To the members of Karachi Down Syndrome Program****Report on the Audit of the Financial Statements****Opinion**

We have audited the annexed financial statements of Karachi Down Syndrome Program (the Company), which comprise the statement of financial position as at June 30, 2023, and the income and expenditure statement, the statement of comprehensive income, the statement of changes in fund balance, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the income and expenditure statement, the statement of comprehensive income, the statement of changes in fund balance and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2023 and of the surplus and other comprehensive income, the changes in fund balance and its cash flows for the year then ended.

**Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Information Other than the Financial Statements and Auditor's Report Thereon**

Management is responsible for the other information. The other information obtained at the date of this auditor's report is information included in the Directors' Report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard whether due to fraud or error.

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**A. F. FERGUSON & CO., Chartered Accountants, a member firm of the PwC network**  
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### **Responsibilities of Management and Board of Directors for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**Report on Other Legal and Regulatory Requirements**

Based on our audit, we further report that in our opinion:

- proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the income and expenditure statement, the statement of comprehensive income, the statement of changes in fund balance and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
  - c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
  - d) no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

The engagement partner on the audit resulting in this independent auditor's report is Osama Kapadia.



**A. F. Ferguson & Co.**  
**Chartered Accountants Karachi**

**Date: October 5, 2023**

**UDIN: AR202310080b4R9mkpOW**

# STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2023

	Note	2023	2022
		Rupees	
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property and equipment	4	49,219,940	38,123,325
Right-of-use assets	5	72,116,778	41,986,980
Long term deposits	6	2,730,000	1,940,000
		<u>124,066,718</u>	<u>82,050,305</u>
<b>Current assets</b>			
Advances and prepayments	7	908,168	713,480
Other receivables	8	4,350,896	4,934,255
Short term investments	9	31,071,722	-
Cash and bank balances	10	58,514,484	54,984,969
		<u>94,845,270</u>	<u>60,632,704</u>
<b>TOTAL ASSETS</b>		<u><u>218,911,988</u></u>	<u><u>142,683,009</u></u>
<b>FUND AND LIABILITIES</b>			
<b>Fund</b>			
General fund	11	600,000	600,000
Revenue reserve - accumulated surplus		65,127,595	55,505,347
		<u>65,727,595</u>	<u>56,105,347</u>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Deferred income	12	63,572,999	30,629,506
Lease liabilities	13	81,708,378	44,597,546
		<u>145,281,377</u>	<u>75,227,052</u>
<b>Current liabilities</b>			
Current portion of lease liabilities	13	5,686,385	3,564,282
Trade and other payables	14	2,216,631	7,786,328
		<u>7,903,016</u>	<u>11,350,610</u>
<b>Contingencies and Commitments</b>	15		
<b>TOTAL FUND AND LIABILITIES</b>		<u><u>218,911,988</u></u>	<u><u>142,683,009</u></u>

The annexed notes 1 to 33 form an integral part of these financial statements.

  
 Chief Executive Officer

  
 Director

# INCOME AND EXPENDITURE STATEMENT

FOR THE YEAR ENDED JUNE 30, 2023

	Note	2023	2022
		Rupees	
<b>Income</b>			
Donations		66,622,210	42,217,218
Donate A-Thon		9,899,821	16,738,880
Deferred income utilized	12	50,607,873	32,311,535
Income from KDSP Golf event	16	7,484,001	6,451,069
Income from KDSP Carnival	17	14,375,833	14,260,099
Income from KDSP Concert	18	8,854,000	-
Therapy income	19	3,863,126	2,891,055
Education and training	20	3,808,589	2,348,850
Handicrafts and merchandise		419,500	224,710
Program and events income		1,551,197	541,609
Other income	21	3,351,956	1,935,945
		<b>170,838,106</b>	<b>119,920,970</b>
<b>Expenditure</b>			
Cost of operations	22	148,802,026	92,305,511
Administrative expenses	23	12,413,832	14,142,744
		<b>161,215,858</b>	<b>106,448,255</b>
Surplus for the year		<b>9,622,248</b>	<b>13,472,715</b>

The annexed notes 1 to 33 form an integral part of these financial statements.

  
\_\_\_\_\_  
Chief Executive Officer

  
\_\_\_\_\_  
Director

# STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED JUNE 30, 2023

	2023	2022
	Rupees	Rupees
Surplus for the year	9,622,248	13,472,715
Other comprehensive income	-	-
<b>Total comprehensive income for the year</b>	<b>9,622,248</b>	<b>13,472,715</b>

The annexed notes 1 to 33 form an integral part of these financial statements.



Chief Executive Officer



Director

# STATEMENT OF CHANGES IN FUND BALANCE

FOR THE YEAR ENDED JUNE 30, 2023

	General fund	Revenue reserve - Accumulated surplus	Total
	————— Rupees —————		
<b>Balance as at July 1, 2021</b>	600,000	42,032,632	42,632,632
Total comprehensive income for the year	-	13,472,715	13,472,715
<b>Balance as at June 30, 2022</b>	<u>600,000</u>	<u>55,505,347</u>	<u>56,105,347</u>
Total comprehensive income for the year	-	9,622,248	9,622,248
<b>Balance as at June 30, 2023</b>	<u><u>600,000</u></u>	<u><u>65,127,595</u></u>	<u><u>65,727,595</u></u>

The annexed notes 1 to 33 form an integral part of these financial statements.



Chief Executive Officer



Director



# STATEMENT OF CASH FLOWS

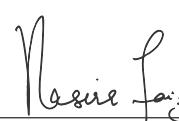
FOR THE YEAR ENDED JUNE 30, 2023

	Note	2023	2022
Rupees			
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Surplus for the year		9,622,248	13,472,715
Adjustment for non-cash items:			
- Depreciation on property and equipment	4.2	8,311,169	1,888,132
- Depreciation on right-of-use assets	5.2	12,346,325	8,457,930
- Profit on savings bank account	21	(2,866,511)	(1,373,027)
- Interest on short term investments	21	(485,445)	(562,918)
- Deferred income utilized	12	(50,607,873)	(32,311,535)
- Interest on lease liability	13	11,842,169	5,232,936
- Other receivables written off	8.2	56,000	-
- Bank charges	23	99,052	129,820
		(11,682,866)	(5,065,947)
<b>Working capital changes:</b>			
(Increase) / Decrease in current assets:			
- Advances and prepayments		(194,688)	(583,318)
- Other receivables		527,359	(3,739,064)
		332,671	(4,322,382)
(Decrease) / Increase in current liabilities:			
- Trade and other payables		(5,569,697)	4,397,790
		(5,237,026)	75,408
Restricted donations received	12	83,551,366	45,893,512
Cash generated from operations		66,631,474	40,902,973
Increase in long term deposits		(790,000)	(70,000)
Net cash generated from operating activities		65,841,474	40,832,973
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Proceeds from sale of investments - net		10,000,000	16,000,000
Purchases of short term investments		(41,071,722)	-
Profit received on savings bank account		2,866,511	1,373,027
Profit received on short term investments		485,445	1,065,959
Payment for acquisition of right of use asset		(2,017,500)	-
Capital expenditure incurred		(17,743,572)	(37,918,759)
Net cash utilized in investing activities		(47,480,838)	(19,479,773)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Lease rentals paid	13	(13,486,730)	(7,687,528)
Payment on lease settlement / termination		(1,245,339)	-
Bank charges paid		(99,052)	(129,820)
Net cash utilized in financing activities		(14,831,121)	(7,817,348)
Net cash and cash equivalents generated during the year		3,529,515	13,535,852
Cash and cash equivalents at beginning of the year		54,984,969	41,449,117
Cash and cash equivalents at end of the year	10	58,514,484	54,984,969

The annexed notes 1 to 33 form an integral part of these financial statements.



Chief Executive Officer



Director

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended June 30, 2023

## 1. STATUS AND NATURE OF ACTIVITIES

- 1.1 Karachi Down Syndrome Program (KDSP) (the Company) was incorporated on December 05, 2014 under section 42 of the Companies Ordinance, 1984 (now the Companies Act, 2017) as a public company limited by guarantee. The Company's business units include the following:

<b>Business Unit</b>	<b>Geographical Location</b>
Head / Registered Office	House No. 41-E/1, Block-6, P.E.C.H.S., Shahrah-e-Faisal, Karachi, Pakistan.
Development Centre	House No. 40/J-A, Block-6, P.E.C.H.S., Shahrah-e-Faisal, Karachi, Pakistan.

- 1.2 The principal activities of the Company are to establish, develop, maintain, manage and run all-inclusive centers and institutions for any person, family or party affected by down syndrome and to provide them with the opportunity to live full and independent lives.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### 2.1 Basis of preparation

These financial statements have been prepared under the historical cost convention, unless otherwise specifically stated.

### 2.2 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable on the Company comprise of:

- International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 (the Act);
- Accounting Standard for Not for Profit Organizations (Accounting Standard for NPOs) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as notified under the Act; and
- Provisions of and directives issued under the Act.

Where provisions of and directives issued under the Act differ from the IFRS or the Accounting Standard for NPOs, the provisions of and directives issued under the Act have been followed.

### 2.3 Initial application of standards, interpretations and amendments to existing standards

#### 2.3.1 Amendments to accounting and reporting standards that became effective during the year

No amendments to accounting and reporting standards that are applicable for the financial year beginning on July 1, 2022 have any material impact on the Company's financial reporting and operations and therefore, have not been disclosed in these financial statements.

#### 2.3.2 Standards, interpretations and amendments to published standards that are not yet effective and have not been early adopted by the Company

There are standards and certain amendments to accounting and reporting standards that are not yet effective and have

not been early adopted by the Company for the financial year beginning on July 1, 2022. The standard and amendments are not expected to have any material impact on the Company's financial reporting and operations and therefore, have not been disclosed in these financial statements.

## **2.4 Property and equipment**

These are stated at historical cost less accumulated depreciation and impairment, if any.

Depreciation is calculated on cost of property and equipment less their estimated residual values using the straight line method over their useful lives and is recognized in the income and expenditure statement. The rates over which property and equipment are depreciated are disclosed in note 4 to the financial statements. Depreciation on additions to property and equipment is charged from the month the assets is available for use and up to the month of disposal.

Assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to income and expenditure statement during the year in which these are incurred.

Gain or loss on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of an asset is recognized in income and expense statement.

## **2.5 Lease liabilities and right-of-use assets**

At inception of a contract, the Company assesses whether a contract is, or contains, a lease based on whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. Leases are recognized as a right-of-use assets and a corresponding liability at the date at which the leased asset is available for use by the Company.

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease, or if that rate cannot be readily determined, the Company's incremental borrowing rate.

Lease payments include fixed payments less any lease incentives received, variable lease payments that are based on an index or a rate which are initially measured using the index or a rate as at the commencement date, amounts expected to be payable by the Company under residual value guarantees, the exercise price of a purchase option, if any, and if the Company is reasonably certain to exercise that option and payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option, less any lease incentives receivable. The extension and termination options are incorporated in determination of lease term only when the company is reasonably certain to exercise these options.

The lease liability is subsequently measured at amortized cost using the effective interest rate method. It is remeasured when there is a change in future lease payments arising from a change in fixed lease payments or an index or rate, change in the Company's estimate of the amount expected to be payable under a residual value guarantee, or if the Company changes its assessment of whether it will exercise a purchase, extension or termination option. The corresponding adjustment is made to the carrying amount of the right-to-use asset, and is recorded in the income and expenditure statement if the carrying amount of right-to-use asset has been reduced to zero.

A change in scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease is accounted for as a lease modification. The lease modification is accounted for as a separate lease if modification increases the scope of lease by adding the right to use one or more underlying assets and the consideration for lease increases by an amount that is commensurate with the stand-alone price for the increase in scope adjusted to reflect the circumstances of the particular contracts, if any. When the lease modification is not accounted for as a separate lease, the lease liability is remeasured and corresponding adjustment is made to right-of-use asset.

Payments associated with short-term leases of offices are recognized on a straight-line basis as an expense in income and expenditure. Short-term leases are leases with a lease term of 12 months or less.

The right-of-use asset is initially measured based on the initial amount of initial measurement of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to be incurred to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentive received. The right-of-use asset is depreciated on a straight line method over the lease term as this method most closely reflects the expected pattern of consumption of future economic benefits. The right-of-use asset is reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

## **2.6 Financial assets**

### **2.6.1 Classification**

The Company classifies its financial assets in the following measurement categories based on the Company's business model for managing the financial assets and the contractual terms of the cash flows:

#### **(a) At amortized cost**

Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest on principal outstanding are measured at amortized cost. Interest income from these financial assets, impairment losses, foreign exchange gains and losses, and gain or loss arising on derecognition are recognized directly in profit or loss.

#### **(b) At fair value through other comprehensive income**

Financial assets at fair value through other comprehensive income are held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### **(c) At fair value through profit or loss**

Assets that do not meet the criteria for amortized cost or fair value through other comprehensive income or assets that are designated at fair value through profit or loss using fair value option, are measured at fair value through profit or loss.

### **2.6.2 Recognition and measurement**

All financial assets are recognized at the time when the Company becomes a party to the contractual provisions of the instrument. Regular purchases and sales of financial assets are recognized on the trade-date i.e. the date on which the Company commits to purchase or sell the asset.

Financial assets are initially recognized at fair value plus transaction costs except for financial assets carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value and transaction costs are expensed out in the income and expenditure statement.

Financial assets at fair value through other comprehensive income and financial assets at fair value through profit or loss are subsequently carried at fair value. Gains or losses arising from changes in the fair value of financial assets at fair value through profit or loss category, together with interest thereon (if any), are recognized in the income and expenditure statement. Financial assets at amortized cost are carried as such using the effective interest rate method.

Interest on financial assets at fair value through other comprehensive income is calculated using the effective interest rate method and is recognized in the income and expenditure statement. Dividends on financial assets at fair value through other comprehensive income and at fair value through profit or loss are recognized in the income and expenditure statement when the Company's right to receive payments is established.

For financial assets at fair value through other comprehensive income, impairment gains or losses and foreign exchange gains and losses are recognized in the income and expenditure statement. The fair value changes are recognized in other comprehensive income.

Financial assets are derecognized when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership.

### **2.6.3 Financial liabilities**

All financial liabilities are recognized initially at fair value plus directly attributable transaction costs, if any, and subsequently measured at amortized cost using effective interest rate method. These are classified as current liabilities if payment is due within one year. If not, they are presented as non current liabilities.

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the income and expenditure statement.

### **2.7 Offsetting of financial assets and liabilities**

Financial assets and liabilities are offset and the net amount is recognized in the statement of the financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle either on a net basis, or realize the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future event and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the foundation or the counterparty.

### **2.8 Impairment**

#### **a) Financial assets**

For financial assets, the Company recognizes lifetime Expected Credit Loss (ECL) when there has been a significant increase in credit risk since initial recognition. However, if the credit risk on the financial asset has not increased significantly since initial recognition, the Company measures the loss allowance for that financial asset at an amount equal to 12-month ECL.

The amount of ECL is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial asset.

#### **b) Non-financial assets**

The carrying amount of the Company's assets is reviewed at each reporting date to determine whether there is any objective evidence that an asset or group of assets may be impaired. If any such evidence exists, the asset or group of assets' recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognized in the income and expenditure statement.

## **2.9 General fund**

Funds generated by the Company through contribution from the promoters of the Company without any restriction and specific purpose or activity are classified as general fund.

## **2.10 Deferred income**

Restricted donations / zakat by donors are initially recognized as deferred income on receipt. Subsequently, they are recognized in the income and expenditure statement to match the cost and expenditure incurred in respect of the same.

## **2.11 Taxation**

Under section 100C of the Income Tax Ordinance, 2001, the Company is allowed a tax credit equal to one hundred percent of the tax payable including minimum tax and final taxes payable under any of the provisions thereof.

## **2.12 Cash and cash equivalents**

Cash and cash equivalents include cash in hand, balances with banks on current and savings accounts and short term investments with original maturity of three months or less.

## **2.13 Trade and other payables**

Trade and other payables are recognized initially at fair value plus directly attributable cost, if any, and subsequently measured at amortized cost.

## **2.14 Provisions, contingent assets and contingent liabilities**

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events, and it is probable that the outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provision are reviewed at each reporting date and adjusted to reflect the current best estimate.

Contingent assets are not recognized and are also not disclosed unless an inflow of economic benefits is probable. Contingent liabilities are not recognized and are disclosed unless the probability of an outflow of resources embodying economic benefits is remote.

## **2.15 Income**

The Company recognizes its income on the following basis:

- Donations which are unrestricted are accounted for on receipt basis. Donations in kind are recognized at fair value determined at the time when the donations are received;
- Dividend income from investments is recognized when the Company's right to receive dividend has been established;
- Income from welfare services are recognized when the services are rendered and performance obligations are fulfilled;
- Income from sale of tickets / handicrafts is recognized when performance obligation of delivering the ticket / handicraft is fulfilled;
- Sponsorship income is recognized when performance obligation of promoting the sponsors at events is fulfilled;

- Income on investments is recognized on accrual basis;
- Income on savings bank accounts is recognized on accrual basis; and
- Income in respect of restricted donations / zakat is recognized as and when the related expenses are incurred.

## **2.16 Expenses**

All expenses are recognized in the income and expenditure statement on accrual basis.

## **2.17 Functional currency and foreign currency transactions and translation**

The financial statements are presented in Pakistan Rupees which is the Company's functional currency. Foreign currency transactions are translated into the functional currency using the exchange rate prevailing at the dates of transaction. Foreign exchange gains and losses resulting from the settlement of such transactions and translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income and expenditure statement.

## **3. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS**

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year are as follows:

### **3.1 Property and equipment**

The Company reviews the appropriateness of the rate of depreciation, useful life and residual values used for recording the depreciation on an annual basis. Further, where applicable, an estimate of recoverable amount of assets is made for possible impairment on an annual basis.

### **3.2 Right of use assets and lease liabilities**

The implementation process to identify and process all relevant data associated with the leases is complex and the measurement of the right-of-use assets and lease liabilities is based on assumptions such as discount rates and the lease terms, including termination and renewal options. Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability. The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Company, the Company's incremental borrowing rate is used, being the rate the Company would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

#### 4. PROPERTY AND EQUIPMENT

4.1 The following is a summary of the Company's owned operating fixed assets.

	Lease hold improvements	Furniture & Fixtures	Office Equipment	Vehicles	Total
	Rupees				
<b>As at July 1, 2021</b>					
Cost	-	1,074,258	4,400,902	97,000	5,572,160
Accumulated depreciation	-	(441,940)	(2,516,000)	(62,122)	(3,020,062)
Net book value	-	632,318	1,884,902	34,878	2,552,098
<b>Year ended June 30, 2022</b>					
Opening net book value	-	632,318	1,884,902	34,878	2,552,098
Additions	25,842,244	2,651,390	7,630,225	1,335,500	37,459,359
Depreciation charge - note 4.2	(694,291)	(193,923)	(979,805)	(20,113)	(1,888,132)
Closing net book value	25,147,953	3,089,785	8,535,322	1,350,265	38,123,325
<b>As at June 30, 2022</b>					
Cost	25,842,244	3,725,648	12,031,127	1,432,500	43,031,519
Accumulated depreciation	(694,291)	(635,863)	(3,495,805)	(82,235)	(4,908,194)
Net book value	25,147,953	3,089,785	8,535,322	1,350,265	38,123,325
<b>Year ended June 30, 2023</b>					
Opening net book value	25,147,953	3,089,785	8,535,322	1,350,265	38,123,325
Additions	9,827,875	1,462,923	6,452,774	1,664,212	19,407,784
Depreciation charge - note 4.2	(4,805,299)	(455,523)	(2,753,324)	(297,023)	(8,311,169)
Closing net book value	30,170,529	4,097,185	12,234,772	2,717,454	49,219,940
<b>As at June 30, 2023</b>					
Cost	35,670,119	5,188,571	18,483,901	3,096,712	62,439,303
Accumulated depreciation	(5,499,590)	(1,091,386)	(6,249,129)	(379,258)	(13,219,363)
Net book value	30,170,529	4,097,185	12,234,772	2,717,454	49,219,940
<b>Annual rate of depreciation (%)</b>	16%	10%	20%	20%	



	Note	2023	2022
		Rupees	
<b>4.2 Depreciation charge for the year has been allocated as follows:</b>			
Cost of operations	22	7,455,356	1,792,625
Administrative expenses	23	855,813	95,507
		<u>8,311,169</u>	<u>1,888,132</u>
<b>5. RIGHT-OF-USE ASSETS</b>			
<b>Balance at the beginning of the year</b>			
Cost		53,654,360	43,531,433
Accumulated depreciation		(11,667,380)	(3,209,450)
Net book value		<u>41,986,980</u>	<u>40,321,983</u>
<b>Movement during the year</b>			
Opening net book value		41,986,980	40,321,983
Impact of re-assessment		-	7,825,927
Lease settlement / termination			
Cost		(2,297,000)	-
Accumulated depreciation		648,552	-
		<u>(1,648,448)</u>	<u>-</u>
Additions	5.1	44,124,571	2,297,000
Depreciation charge for the year	5.2	(12,346,325)	(8,457,930)
Closing net book value		<u>72,116,778</u>	<u>41,986,980</u>
<b>Balance at the end of the year</b>			
Cost		95,481,931	53,654,360
Accumulated depreciation		(23,365,153)	(11,667,380)
Net book value		<u>72,116,778</u>	<u>41,986,980</u>
Annual rate of depreciation (%)		<u>14.29%</u>	<u>14.29% - 33.33%</u>

5.1 This represents right-of-use asset recognized in relation to the building acquired on rental basis.

	Note	2023	2022
		Rupees	
<b>5.2 Depreciation charge for the year has been allocated as follows:</b>			
Cost of operations	22	11,742,239	8,457,930
Administrative expenses	23	604,086	-
		<u>12,346,325</u>	<u>8,457,930</u>

## 6. LONG TERM DEPOSITS

Security deposits	6.1	<u>2,730,000</u>	<u>1,940,000</u>
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6.1 This includes security deposits given against leased premises.

	Note	2023	2022
		_____ Rupees _____	
<b>7. ADVANCES AND PREPAYMENTS</b>			
<b>Advances - Considered good (unsecured)</b>			
- Advance to supplier		697,850	492,629
<b>Prepayments</b>			
- Insurance		181,943	148,890
- Website fee		28,375	71,961
		<b>210,318</b>	220,851
		<b>908,168</b>	713,480

## 8. OTHER RECEIVABLES

Sponsorship receivable	8.1	550,000	4,289,398
Less: provision for impairment	8.2	-	(1,800,000)
		<b>550,000</b>	2,489,398
Advance income tax	8.3	3,515,841	2,025,885
Others		285,055	418,972
		<b>4,350,896</b>	4,934,255

8.1 This includes sponsorship receivables in respect of KDSP Carnival 2023, held on February 5, 2023.

		2023	2022
		_____ Rupees _____	
<b>8.2 The movement in provision during the year is as follows:</b>			
Provision at beginning of the year		1,800,000	-
Charged during the year		-	1,800,000
Amount written off		(56,000)	-
Reversed during the year on account of recoveries		(1,744,000)	-
Provision at the end of the year		-	1,800,000

8.3 This represents tax deducted / collected at source mainly on bank profits, utility bills, cash withdrawal and sponsorship income.

	Note	2023	2022
		_____ Rupees _____	
<b>9. SHORT TERM INVESTMENTS</b>			
<b>- At fair value through profit or loss</b>			
- Investment in units of mutual fund	9.1	31,071,722	-

9.1 This represents investment in 621,434 units (2022: Nil) of mutual fund having cost amounting to Rs: 31,071,722 (2022: Nil).

	Note	2023	2022
		Rupees	
<b>10. CASH AND BANK BALANCES</b>			
Balances with banks in:			
- Savings accounts	10.1	56,863,635	52,590,099
- Current accounts		1,597,794	1,974,240
		<u>58,461,429</u>	<u>54,564,339</u>
Cash in hand		53,055	420,630
		<u>58,514,484</u>	<u>54,984,969</u>

10.1 Savings accounts carry profit at the rate of 6.5% to 19.50% (2022: 5.5% to 12.25%) per annum.

## 11. GENERAL FUND

This represents start-up donation of Rs. 600,000 (2022: Rs. 600,000) contributed by the promoters of the Company for setting up the Company and starting the operations, which is not restricted to any specific project of the Company.

	Note	2023	2022
		Rupees	
<b>12. DEFERRED INCOME</b>			
Movement in deferred income is as follows:			
Balance at beginning of the year		30,629,506	17,047,529
Add: Funds / donations received during the year			
- Enrichment program		6,351,600	-
- Zakat fund	12.7	67,774,062	45,893,512
- Healthcare		1,030,000	-
- Early childhood intervention		6,160,000	-
- Islamabad chapter		600,000	-
- Education and training		1,635,704	-
		<u>83,551,366</u>	<u>45,893,512</u>
Less: Funds / donations utilized			
- Enrichment program	12.2	(3,243,209)	(2,602,082)
- Family support		-	(177,070)
- Health care	12.8	(1,030,000)	(56,123)
- Early childhood intervention	12.3	(6,160,000)	(258,235)
- Financial aid fund	12.4	-	(417,244)
- Education and training	12.5	(1,635,704)	(461,100)
- Zakat fund	12.6	(38,538,960)	(28,339,681)
		<u>(50,607,873)</u>	<u>(32,311,535)</u>
Balance at end of the year		<u>63,572,999</u>	<u>30,629,506</u>

12.1 Balance at the end of the year comprise of:

- Enrichment program	3,108,391	-
- Zakat fund	59,864,608	30,629,506
- Islamabad chapter	600,000	-
	<u>63,572,999</u>	<u>30,629,506</u>

- 12.2** The utilization of Enrichment Program fund is in respect of various recreational program costs which include painting, art and craft materials and instructors fee amounting to Rs. 3,243,209 (2022: Rs. 2,602,082).
- 12.3** The utilization of Early Childhood Intervention Program fund is in respect of subsidy amounting to Rs. 6,160,000 (2022: Rs. 258,235).
- 12.4** The utilization of Financial Aid fund was in respect of financial support to down syndrome individual which includes their education and health amounting to Nil (2022: Rs. 417,244).
- 12.5** The utilization of Education and Training fund is in respect of education, training and therapy goods amounting to Rs. 1,635,704 (2022: Rs. 461,100).
- 12.6** Zakat funds are restricted for expenditure on down syndrome individuals who are entitled to receive Zakat under the Islamic shariah.
- 12.7** This includes profit on saving account amounting to Rs. 2,624,094 (2022: Rs. 1,140,301) and profit on investments in mutual funds amounting to Rs. 1,304,934 (2022: Nil).
- 12.8** The utilization of Healthcare is in respect of medical facilities provided to individuals with down syndrome in partner hospitals. These include medical surgeries, consultant clinics and blood tests amounting to Rs. 1,030,000 (2022: Rs. 56,123).

	Note	2023	2022
		Rupees	
<b>13. LEASE LIABILITIES</b>			
Opening balance		48,161,828	40,952,893
Additions during the year		42,107,071	1,837,600
Impact of re-assessment made		-	7,825,927
Impact of lease settlement / termination		(1,229,575)	-
Interest charged during the year		11,842,169	5,232,936
Lease rentals paid		(13,486,730)	(7,687,528)
Closing balance		<u>87,394,763</u>	<u>48,161,828</u>
Less: Current portion of lease liability		<u>(5,686,385)</u>	<u>(3,564,282)</u>
		<u><u>81,708,378</u></u>	<u><u>44,597,546</u></u>
<b>14. TRADE AND OTHER PAYABLES</b>			
Creditors		1,768,481	3,115,135
Salaries payable		-	3,740,034
Security deposit payable	14.1	162,500	245,500
Withholding income tax payable		-	435,910
Others		285,650	249,749
		<u>2,216,631</u>	<u>7,786,328</u>

- 14.1** Includes security deposit received from the children of Early Pre-School Experience Program (EPEP) amounting to Rs. 69,000 (2022: Rs. 158,500) in accordance with the terms of admission, refundable at the time of leaving the school. This also includes security deposit of Rs. Nil (2022: Rs. 87,000) received from students on Tailored Assistance Program (TAP) which is refunded after the end of session. The amount is not utilizable for the Company's business.

## 15. CONTINGENCIES AND COMMITMENTS

15.1 There are no contingencies as at June 30, 2023 (2022: Nil).

15.2 Commitments in respect of capital expenditure amount to Rs. 1,600,000 (2022: Nil).

	Note	2023	2022
		_____ Rupees _____	_____
<b>16. INCOME FROM KDSP GOLF EVENT</b>			
Sponsorship fees for golf event		3,884,001	3,237,330
Team registrations		3,600,000	3,213,739
		<u>7,484,001</u>	<u>6,451,069</u>
<b>17. INCOME FROM KDSP CARNIVAL</b>			
Sponsorship fees for carnival		12,251,583	12,319,399
Sale of entry tickets		1,164,500	921,500
Others	17.1	959,750	1,019,200
		<u>14,375,833</u>	<u>14,260,099</u>

17.1 This represents income from various stalls placed at the carnival for arts and craft, food, indoor games and other recreational activities.

		2023	2022
		_____ Rupees _____	_____
<b>18. INCOME FROM KDSP CONCERT</b>			
Sponsorship fees for concert		4,900,000	-
Sale of entry tickets		3,870,000	-
Others		84,000	-
		<u>8,854,000</u>	<u>-</u>

## 19. THERAPY INCOME

This is net of subsidy amounting to Rs. 8,781,570 (2022: Rs. 1,163,740).

## 20. EDUCATION AND TRAINING

This is net of subsidy amounting to Rs. 3,867,350 (2022: Rs. 1,021,750).

		2023	2022
		_____ Rupees _____	_____
<b>21. OTHER INCOME</b>			
Income from financial assets			
Profit on bank accounts		2,866,511	1,373,027
Profit on short term investment		485,445	562,918
		<u>3,351,956</u>	<u>1,935,945</u>

	Note	2023	2022
		Rupees	
<b>22. COST OF OPERATIONS</b>			
Salaries and allowances		52,876,930	31,326,918
KDSP carnival and other events		23,685,778	13,626,942
Repair and maintenance		2,367,361	3,351,144
Utilities		4,056,498	3,081,710
Travelling, conveyance and vehicle maintenance	22.1	8,518,221	7,947,446
Printing, stationery and copying		1,260,810	2,115,712
Education, training and therapy goods		7,870,531	3,660,741
Workshop and consulting fee		2,164,572	775,546
Computer charges		492,336	1,087,152
Fees and subscription		1,786,207	-
Insurance		631,722	348,849
Rent		585,240	-
Depreciation on property and equipment	4.2	7,455,356	1,792,625
Refreshment and entertainment		5,219,204	2,392,473
Depreciation on right of use assets	5.2	11,742,239	8,457,930
Interest on lease liabilities		11,056,414	5,232,936
Security		809,492	238,968
Family support		2,635,000	2,574,159
Healthcare		3,324,081	2,120,477
Others		264,034	2,173,783
		<b>148,802,026</b>	<b>92,305,511</b>

**22.1** Includes travel allowance paid to families to whom services are rendered amounting to Rs. 7,207,772 (2022: Rs. 7,056,167).

	Note	2023	2022
		Rupees	
<b>23. ADMINISTRATIVE EXPENSES</b>			
Salaries and allowances		6,871,013	11,113,785
Repair and maintenance		307,624	630,628
Travelling, conveyance and vehicle maintenance		203,160	378,073
Printing, stationery and copying		552,976	301,990
Refreshment and entertainment		680,625	52,300
Fees and subscription		501,299	1,093,766
Depreciation on property and equipment	4.2	855,813	95,507
Bank charges		99,052	129,820
Rent		76,048	-
Security		105,188	-
Website maintenance		5,012	26,737
Communication		97,216	55,651
Utilities		430,038	212,323
Computer charges		146,839	-
Insurance		82,088	-
Depreciation on right of use assets	5.2	604,086	-
Interest on lease liabilities		785,755	-
Others		10,000	52,164
		<b>12,413,832</b>	<b>14,142,744</b>

**23.1** The auditor's remuneration pertaining to the audit the financial statements for the year ended June 30, 2023 is Nil (2022: Nil), as the audit is carried out on pro bono basis.

## 24. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

- 24.1 No remuneration is paid to the directors of the Company.
- 24.2 Remuneration paid to key management personnel as disclosed in note 25.2, includes managerial remuneration to the Chief Executive Officer and executives amounting to Rs. 6,183,710 (2022: Rs. 5,403,375) and Rs. 11,446,343 (2022: Rs. 9,010,000) respectively.
- 24.3 The Chief Executive Officer is provided with free use of Company maintained car in accordance with the prescribed limits.
- 24.4 The number of directors who worked for part or whole of the year was 11 (2022: 11).
- 24.5 The number of executives who worked for part or whole of the year was 5 (2022: 5).

## 25. TRANSACTIONS WITH RELATED PARTIES

- 25.1 Related parties comprise associated companies, directors of the Company and key management personnel. Following are the related parties with whom the Company had entered into transactions or had agreements and / or arrangements in place during the year.

Name of Related Party	Shareholding in the Company	Relationship
Tecno Pack Industries (Private) Limited	N/A	Common Directorship
Resource Linked	N/A	Common Directorship
SnappRetail	N/A	Common Directorship
VIS Credit Rating Company Ltd	N/A	Common Directorship
Hafiz Tannery	N/A	Common Directorship
Samar Naqvi	N/A	Chief Executive Officer
Chaudhary Adeel Rasheed	N/A	Director
Syed Fawad Ahmed	N/A	Director
Danish Aman	N/A	Director
Farzeen Ali Allawala	N/A	Director
Rasheeda Faheem	N/A	Director
Dr. Salman Kirmani	N/A	Director
Aref Cheval	N/A	Director
Ali Ahmed Allawala	N/A	Director
Muzaffar Ali Shah Bukhari	N/A	Director
Nasira Faiz	N/A	Director
Tabish Shahzad	N/A	Key management personnel
Karim Navroz Ali	N/A	Key management personnel
Maha Rauf	N/A	Key management personnel
Saba Mumtaz	N/A	Key management personnel
Haya Yawar Awan	N/A	Key management personnel
Areeba Rahman	N/A	Key management personnel
Khadija Zia Jam	N/A	Key management personnel
Shayan Zafar	N/A	Key management personnel
Zaynab Abeddin	N/A	Key management personnel
Adeel Iqbal	N/A	Key management personnel

25.2 Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these financial statements, are as follows:

	Note		2023	2022
			Rupees	
Nature of relationship		Nature of transaction		
<b>Key management personnel</b>	24.2	- Remuneration	<b>20,602,306</b>	15,263,375
<b>Directors</b>		- Donation	<b>1,237,000</b>	646,500
		- Zakat	<b>895,000</b>	-
<b>Common Directoship</b>				
Tecno Pack Industries (Private) Limited		- Donation	<b>454,000</b>	250,000
VIS Credit Rating Company Ltd		- Donation	-	350,000
VIS Credit Rating Company Ltd		- Zakat	<b>367,500</b>	-
Hafiz Tannery		- Zakat	<b>2,000,000</b>	1,550,000
Hafiz Tannery		- Donation	<b>550,000</b>	1,097,750
Resource Linked		- Donation	<b>100,000</b>	250,000
SnappRetail		- Donation	<b>150,000</b>	-

25.3 There are no transactions with key management personnel other than under the terms of employment as disclosed in note 24.2.

	2023	2022
Rupees		
<b>26. FINANCIAL INSTRUMENTS BY CATEGORY</b>		
<b>26.1 Financial assets as per statement of financial position</b>		
<b>At amortized cost</b>		
- Long term deposit	<b>2,730,000</b>	1,940,000
- Cash and bank balances	<b>58,514,484</b>	54,984,969
- Other receivable	<b>835,055</b>	2,908,370
	<b>62,079,539</b>	59,833,339
<b>At fair value through profit or loss</b>		
- Short term investments	<b>31,071,722</b>	-
	<b>93,151,261</b>	59,833,339
<b>26.2 Financial liabilities as per statement of financial position</b>		
<b>At amortized cost</b>		
- Trade and other payables	<b>2,216,631</b>	7,350,418
- Lease liabilities	<b>87,394,763</b>	48,161,828
	<b>89,611,394</b>	55,512,246
<b>26.3 Fair value of financial assets and liabilities</b>		

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. The carrying values of all financial assets and liabilities reflected in these financial statements approximate their fair values.



## 27. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's activities expose it to a variety of financial risks including market risk (currency risk, interest rate risk and other price risk), credit risk and liquidity risk. The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board of Directors is also responsible for developing and monitoring the Company's risk management policies.

### a) Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates, foreign exchange rates or the equity prices due to a change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. There has been no change to the Company's exposure to market risk or the manner in which these risks are managed and measured.

#### i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company has no significant currency risk on assets and obligations therefore, the Company's income and operating cash flows are substantially independent of changes in foreign exchange rates.

#### ii) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Company analyses its interest rates exposures on a regular basis by monitoring existing return on investment against prevailing market interest rate and taking into account various other investing options available. As at June 30, 2023, if interest rates had been 1% higher / lower with all other variables held constant, surplus for the year would have been lower / higher by Rs. 585,145 (2022: Rs. 549,850).

#### iii) Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from currency risk or interest rate risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. As at June 30, 2023, the Company has no financial instruments which are materially exposed to price risk due to any changes in market prices.

### b) Credit risk

Credit risk represents the risk of financial loss being caused if counter party fails to discharge an obligation.

Credit risk arises from receivables, deposits with banks and financial institutions. The credit risk on liquid funds is limited because the counter parties are banks with reasonably high credit ratings. The maximum exposure to credit risk is equal to the carrying amount of financial assets.

The Company monitors the credit quality of its financial assets with reference to historical performance of such assets and available external credit ratings. The carrying values of financial assets which are neither past due nor impaired are as under:

	2023	2022
	_____ Rupees _____	_____
- Long term deposits	2,730,000	1,940,000
- Bank balances	58,461,429	54,564,339
- Short term investments	31,071,722	-
	<u>92,263,151</u>	<u>56,504,339</u>

The carrying values of financial assets which are past due but not impaired are as under:

	2023	2022
	Rupees	
- Other receivables	<u>835,055</u>	<u>2,908,370</u>

The credit quality of receivables can be assessed with reference to their historical performance with no or negligible defaults in recent history. The credit quality of Company's bank balances can be assessed with reference to external credit ratings as follows:

Bank	Rating agency	Rating	
		Short term	Long term
Habib Bank Limited	VIS	A-1+	AAA
Bank Al-Habib Limited	PACRA	A-1+	AAA
Meezan Bank Limited	VIS	A-1+	AAA
Habib Metropolitan Bank Limited	PACRA	A-1+	AA+
Telenor Microfinance bank	PACRA	A1	A

### c) Liquidity risk

Liquidity risk represents the risk that the Company will encounter difficulties in meeting obligations associated with financial liabilities. The Company's liquidity management involves maintaining sufficient cash, projecting cash flows and considering the level of liquid assets necessary to meet these.

The table below analyses the Company's financial liabilities into relevant maturity groupings based on the remaining contractual maturities at the reporting date. The amounts disclosed in the table are the contractual undiscounted cash flows:

	June 30, 2023			June 30, 2022		
	Maturity upto 1 year	Maturity after 1 year	Total	Maturity upto 1 year	Maturity after 1 year	Total
	Rupees					
Trade and other payables	2,216,631	-	2,216,631	7,350,418	-	7,350,418
Lease liabilities	18,141,250	108,398,418	126,539,668	8,533,552	59,248,654	67,782,206
	<u>20,357,881</u>	<u>108,398,418</u>	<u>128,756,299</u>	<u>15,883,970</u>	<u>59,248,654</u>	<u>75,132,624</u>

## 28. CAPITAL RISK MANAGEMENT

The objective of the Company when managing capital is to safeguard its ability to continue as a going concern. The Company manages its capital structure and makes adjustment to it in the light of changes in economic conditions.

## 29. FAIR VALUE ESTIMATION

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions (i.e. an exit price) regardless of whether that price is directly observable or estimated using another valuation technique.

As at June 30, 2023, all financial assets and financial liabilities, except for investment in units of mutual funds, are carried at amortized cost. Mutual funds are measured at fair value using the fair value measurement method in accordance with IFRS 13.

The carrying value of all financial assets and liabilities reflected in the financial statements approximate their fair values. The Company classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level1);
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2); and
- Inputs for the asset or liability that are not based on observable market data (level 3).

There were no transfers between the levels of hierarchy during the year.

The table below analyses financial instruments carried at fair value by valuation method.

	Level 1	Level 2	Level 3	Total
	Rupees			
<b>As at June 30, 2023</b>				
<b>Fair value through profit or loss</b>	<u>-</u>	<u>31,071,722</u>	<u>-</u>	<u>31,071,722</u>
<b>As at June 30, 2022</b>				
<b>Fair value through profit or loss</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
			2023	2022
			Numbers	

## 30. NUMBER OF EMPLOYEES

Number of employees as at June 30	<u>89</u>	<u>73</u>
Average number of employees during the year	<u>81</u>	<u>61</u>

**31. CORRESPONDING FIGURES**

Corresponding figures have been re-arranged and re-classified, wherever necessary, for the purpose of comparison and better presentation, the effects of which are not material.

**32. ROUNDING OFF**

Figures have been rounded off to the nearest Rupees unless otherwise stated.

**33. DATE OF AUTHORIZATION**

These financial statements were authorized for issue on 30 September 2023 by the Board of Directors of the Company.

  
\_\_\_\_\_  
**Chief Executive Officer**

  
\_\_\_\_\_  
**Director**

# GET INVOLVED

Your support will keep the  
KDSP KASHTI afloat!



## VOLUNTEER PROGRAM

Throughout the year, KDSP needs volunteers to lend their time and energy to promote its mission through various projects and events. The volunteering program at KDSP will allow participants the opportunity to contribute in activities of their interest. To be an advocate with KDSP please fill out the form below to stay informed on any upcoming events, seminars, workshops, fundraising activities and other ways to help out and make a difference in the lives of people with Down syndrome.

To sign-up, please fill the Volunteer Form on the KDSP website:  
[www.kdsp.org.pk/getinvolved/volunteer-form.php](http://www.kdsp.org.pk/getinvolved/volunteer-form.php)

## INTERNSHIP PROGRAM

During summers and winters, KDSP requires interns to dedicate their time and energy to promote its mission through various projects and events. The internship program will give participants the opportunity to contribute in areas of their interest. To intern at KDSP, please keep an eye out for applications for both internship seasons to send an email at [info@kdsp.org.pk](mailto:info@kdsp.org.pk) for more information.

## CAREERS

KDSP is guided by the leadership of a competent and dedicated group of professionals. KDSP is an equal opportunity employer. All applicants, irrespective of their gender, religion, ethnicity or disability are encouraged to apply at KDSP.

## SPONSORSHIPS/PARTNERSHIPS

KDSP offers the opportunity to sponsor/partner several of its programs and provides avenues to increase the visibility of other companies. KDSP offers a range of sponsorship/partnership packages, including visibility in its publications, events and disseminating promotional material and recognition on its social media.

If you are interested in knowing more about sponsorship/partnership opportunities at KDSP, write at [resourcemobilization@kdsp.org.pk](mailto:resourcemobilization@kdsp.org.pk) or contact us at 0315-3300033

## DONATIONS AND ZAKAT CONTRIBUTIONS

KDSP offers its services to individuals with Down syndrome and their families at highly subsidized rates whereas the financial resources required to provide high quality services stand much higher. Please consider donating generously via your donations/sadqa and Zakat contributions.

**Support individuals with Down syndrome for a year (Rs. 20,000/\$80 per month):**

1 individual = Rs. 240,000 (\$960)

5 individuals = Rs. 1,200,000 (\$4800)

10 individuals = Rs. 2,400,000 (\$9600)

50 individuals = Rs. 12,000,000 (\$48,000)

100 individuals = Rs. 24,000,000 (\$96,000)

## Ways to give Donations and Zakat contributions in Pakistan:

### Crossed Cheque

Crossed Cheque for Donations and Zakat contributions can be developed in the name of “Karachi Down Syndrome Program” and dispatched to the KDSP office (addressed to Resource Mobilization team) or picked up from the desired location within Karachi.

### Direct Bank Transfer

Transfer your Donations and Zakat contributions to the relevant KDSP Bank Accounts:

Donations Bank Accounts		Zakat Bank Account
<b>Account Title</b> Karachi Down Syndrome Program	<b>Account Title</b> Karachi Down Syndrome Program	<b>Account Title</b> Karachi Down Syndrome Program
<b>Bank Name</b> Bank Al Habib Limited	<b>Bank Name</b> Habib Metropolitan Bank Limited	<b>Bank Name</b> Meezan Bank Limited
<b>Bank Branch</b> Citi Tower Branch	<b>Bank Branch</b> Business Avenue Branch Karachi	<b>Bank Branch</b> Al Tijarah Branch
<b>Account Number</b> 1088-0081-003932-01-6	<b>Account Number</b> 60165203117140256863	<b>Account Number</b> 0159-0105548977
<b>IBAN</b> PK53 BAML 1088 0081 0039 3201	<b>IBAN</b> PK04 MPBL 0165 0271 4025 6863	<b>IBAN</b> PK71 MEZN 0001590105548977
<b>Swift Code</b> BAML PKKA XXX	<b>Swift Code</b> MPBL PKKA	<b>Swift Code</b> MEZN PKKA

### Online Transfer

Give your Donations and Zakat contributions with your Debit/Credit Card (Visa or Mastercard) using the HBL Secure Payment Portal on the KDSP Website. Please visit: [www.kdsp.org.pk/get-involved/donation/online-donation](http://www.kdsp.org.pk/get-involved/donation/online-donation)

### Cash or Cash Cheque

Donations and Zakat contributions in the form of Cash or Cash Cheque can be handed over to our Resource Mobilization team at the KDSP office.

### Ways to give Donations and Zakat contributions internationally

**In USA:** Donors based in USA can contribute to Friends of KDSP at [www.friendsofkdsp.org/donate](http://www.friendsofkdsp.org/donate)

Friends of KDSP is a U.S. based 501(c)(3) tax-exempt, nonprofit organization (Federal Tax ID/EIN # 88-2980325) that supports the Down syndrome community of Pakistan.

**In other countries:** Give your Donations and Zakat contributions with your Debit/Credit Card (Visa or Mastercard) using the HBL Secure Payment Portal on the KDSP Website. Please visit: [www.kdsp.org.pk/get-involved/donation/online-donation](http://www.kdsp.org.pk/get-involved/donation/online-donation)

### Please note

- Donations and Zakat contributions can be made in full or partial form/installments (frequency as per Donor's wish)
- Donations are exempt from Income Tax (please visit our website for KDSP's Tax Exemption Certificate)
- Please visit our website to view KDSP's Shariah Certificate
- For Direct Bank and Online Transfer, please notify the Resource Mobilization team by sending a screenshot via WhatsApp to 0315-3300033 or emailing at [resourcemobilization@kdsp.org.pk](mailto:resourcemobilization@kdsp.org.pk)
- An official receipt will be issued for every Donation and Zakat contribution made.
- Please contact the Resource Mobilization team for Corporate Donation packages.





Karachi Down Syndrome Program

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**Head Office (KDSP Learning Center):** Plot No. 41/ E/ 1, Block-6, PECHS, Shahrah-e-Faisal, Karachi - Pakistan

**KDSP Development Center:** Plot no 40/ J/ 1- A, Block-6 PECHS, Shahrah-e-Faisal, Karachi - Pakistan

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"A company set up under section 42 of the Companies Act, 2017."